



2019 Spring Meeting Minutes

Appendix

[Abstract](#)

This document contains various appendix documents for the official Meeting Minutes

Contents

Amend Standing Rules 106.4 (Standing Committees) - Faccioli	3
Update Judging Program (Preface, Articles 1-2-3) - Judging Committee	6
Marketing and Business Development Report	24
Profit & Loss July 2018 Through March 2019 - Budget FY2020.....	33

Amend Standing Rules 106.4 (Standing Committees) — Faccioli

Rationale:

The Judging Committee differs from any other Standing Committee. The roles of those various committees, described on Standing Rules 106.4, indicate that they are supposed to be advisory, but the Judging Committee is expected to make decisions on behalf of the Board. The basic points of this proposal are:

1. Split the Standing Committees in two groups, Advisory and Board Administrative, with their respective definitions.
2. Prohibit a Board member to be concurrently member of a Board Administrative committee.
3. Revoke the previous restriction for a Board member to be concurrently member of the Rules Committee.
4. Define the role of the Board liaison.

Amend 106.4

106.4 Standing Committees. The President, with the advice of the Board of Directors, shall appoint persons knowledgeable in the fields specified to serve on ~~the following~~ standing committees. Any other committees, which from time to time may be necessary and proper for the effective and efficient operation of the Association, may be created by the President and appointments to them are made by the President, with the advice of the Board. ~~Rules committee shall have a chairperson, members as needed and a board member who works with the committee as a liaison director. Board members may not be included in the Rules committee other than the liaison.~~ Each Standing Committee shall have a chairperson, members as needed and a Board member who works with the committee as a liaison and who serves on the Committee in a non-voting, ex-officio capacity.

106.4.1 Advisory Standing Committees. The following committees serve in an advisory capacity, bringing unique knowledge and skills that aid the Board to make more effective decisions on behalf of the Association.

106.4.1.1 Rules Committee. To review all proposed amendments to the By-Laws, Show Rules, Registration Rules and Standards of the Association, to note other rules affected by the proposed change and to ensure that the proper terms are used to convey the meaning intended and to ensure uniformity of terminology throughout the By-Laws, Show Rules and Standards of the Association.

106.4.1.2 Genetics Committee. To advise the Board of Directors in any matter relating to breeds, breeding, colors, deformities or any other matter in the field of genetics.

(Amend Standing Rule 106.4 Page 1 of 3)

106.4.1.3 Legal Committee. To advise the Board of Directors on legal rights, obligations, and liabilities and to offer legal opinions and interpretations of proposed amendments to By-Laws, Show Rules, Registration Rules and Standards of the Association, and to offer advice regarding other matters which may affect the Association including contracts and agreements; to investigate and advise the Board of the facts surrounding complaints, to act as hearing officers or in any other matters delegated by the Board of Directors. The chairperson is authorized to appoint any such as hoc committee as may be advisable to assist with such investigations.

106.4.1.4 Feline Welfare Committee. ~~The role of the Feline Welfare Committee is to~~ assist TICA members with feline welfare issues, to make recommendations to the ~~TICA~~ Board of Directors regarding programs to promote feline welfare and responsible breeding, to create and assist in programs that will aid TICA members with feline welfare issues and to assist in the resolution of complaints made to TICA regarding the welfare of cats.

106.4.1.5 Legislative Committee. To identify legislation and areas affected; to coordinate with other animal organizations to defuse any negative action that would endanger the continuation of owning, breeding or showing cats; to solicit support of the Regional Director in a target area who will appoint two regional members for the purpose of encouraging attendance at meetings and/or writing letters to the people responsible for passing laws/ordinances.

106.4.2 Board Administrative Standing Committees. The following committees are created by the Board of Directors in order to perform certain delegated duties on behalf of the Board. Unless otherwise specified, a member of a Board Administrative Standing Committee may not concurrently serve as a member of the Board of Directors.

106.4.2.1 Judging Committee. The Role of the Judging Committee is to administer non- disciplinary matters related to the Judging Program. This includes, but is not limited to, acceptances into or advancements within the program, continuing education and testing. The Committee may make recommendations to the Board of Directors for changes to the Judging Program.

106.4.2.1.1 The Judging Committee shall be comprised of Ring and School Instructors and/or experienced Approved Allbreed Judges representing four international areas: North America, Europe, Asia and South America plus International (non-voting Regional Area).

106.4.2.1.2 The Judging Committee members shall be elected by the participants of the Judging Program of the international area where they reside to serve a term of 4 years or until a successor is appointed in the event of a vacancy. The Board of Directors shall appoint a qualified judge from the international area where the vacancy occurs to complete the balance of the unexpired term.

(Amend Standing Rule 106.4 Page 2 of 3)

106.4.2.1.3 The number of Judging Committee members representing each international area shall be determined by the number of participants in the Judging Program for that particular area as of January 31 of the election year. The following formula will be applied: Under 20 participants of the Judging Program: 1 committee member; 20-45 participants of the Judging Program: 3 committee members; over 45 participants of the Judging Program: 5 committee members.

106.4.2.1.4 In the event of a two-way or greater tie, the Board of Directors will determine the final appointment(s).

106.4.2.1.5 Candidates for election to the Judging Committee shall provide documentation of having met the following requirements for election:

106.4.2.1.5.1 Have met the requirements to vote in any TICA election and serve on any TICA Committee which requires extended membership.

106.4.2.1.5.2 Be a licensed TICA Ring and School Instructor and/or an Approved Allbreed Judge with a minimum of 5 years' experience as an Approved Allbreed judge.

106.4.2.1.6 Time of the Election. Beginning in April 2018 the election of the Judging Committee members shall take place every 4 years by ballot of the participants of the Judging Program.

106.4.2.1.7 Announcement of Candidates. Any Ring and School Instructor and/or experienced Approved Allbreed Judge shall be eligible as Judging Committee member and shall declare his/her candidacy in writing to the Executive Office not more than 4 months nor less than 2 months before the election month.

106.4.2.1.8 All voting of the participants in the Judging Program shall be by secret ballot and known only by the firm counting the ballot.

106.4.2.1.9 Electronic Ballots are sent to Judging Program participants on April 1st. Voting will close on 1 May, after which the ballots are counted.

106.4.2.1.10 The President, with the approval of the Board of Directors, shall appoint two members of the Judging Committee as TICA Judging Administrator and Deputy Judging Administrator. The TICA Judging Administrator is the chairperson of the Judging Committee.

Update Judging Program (Preface, Articles 1-2-3)- Judging Committee

Rationale:

The Judging Committee was created at the 2018 Winter Meeting to oversee, administer and advise on portions of the Judging Program. The Board's intent is that the Judging Committee assumes administration of non-disciplinary matters related to the Judging Program. This includes, but is not limited to, acceptances into or advancements within the program, continuing education, and testing. The Committee may make recommendations to the Board of Directors for changes to the Judging Program.

The formation of the committee began in April 2018 with an election process within the Judging Panel and at the 2018 Spring Meeting of the TICA Board of Directors the election results were reviewed and the Committee members, Judging Administrator and Deputy Judging Administrator were appointed.

This proposal begins the process of setting the Board's expectations for the Committee and defining process with the transfer of administration of the new applicant program.

- (1) The Preface has been reviewed and updated to reflect the creation of the Judging Committee, but makes clear that the TICA Board of Directors remains the final judicial authority for the enforcement of rules, procedures and operation of the Judging Program.
- (2) A new Article ONE establishes the duties of the Judging Committee, revises the JA role, and defines the new Deputy JA role. Additionally, Article One sets out the guidelines for meetings of the Committee and establishes a review process by the Board for appeals arising from decisions of the Committee
- (3) Old Article One – Role of the Approved Allbreed Sponsor becomes new Article Two, adding appropriate references to the Judging Committee
- (4) Old Articles Two and Three – relative to applicants into the Judging Program – are combined into a new Article 3, changing appropriate references to the Judging Committee.

Amend Preface, New Article ONE and amend Articles TWO and THREE:

These are provided on the following pages, followed by any comments from the Rules Committee.

TABLE OF CONTENTS

PREFACE

~~DUTIES OF THE TICA JUDGING ADMINISTRATOR~~

FEE SCHEDULE

~~ARTICLE ONE – The Role of the Approved Allbreed Sponsor~~

ARTICLE ONE – Judging Committee

ARTICLE TWO – The Role of the Approved Allbreed Sponsor

~~ARTICLE TWO – Trainee~~

~~ARTICLE THREE – Application of Trainees in Remote/Developing Areas~~

ARTICLE THREE – Application of Trainees

ARTICLE FOUR – Training Program

ARTICLE FIVE – Probationary and Approved Specialty Judge

ARTICLE SIX – Provisional Allbreed

ARTICLE SEVEN – Approved Allbreed

ARTICLE EIGHT – Application for Instructor

ARTICLE NINE – Acceptance of Judges from Other Cat Associations

ARTICLE TEN – Guest Judges

ARTICLE ELEVEN – Reinstatement

ARTICLE TWELVE – Leave of Absence

ARTICLE THIRTEEN – Continuing Education

ARTICLE FOURTEEN – Schools, Seminars and Workshops

ARTICLE FIFTEEN – Requirements for Annual Renewal of Judging License

ARTICLE SIXTEEN – Penalties for Failure to Fulfill Judging Requirements

ARTICLE SEVENTEEN – Code of Ethics

ARTICLE EIGHTEEN – Discipline

ARTICLE NINETEEN – Household Pet Judging Program

ARTICLE TWENTY – Judge's Newsletter

TERMINOLOGY AS IT APPLIES TO TICA BREED STANDARDS

TRAINING MANUAL

Beginning, Sessions 1-5

Beginning II, Sessions 6-10

Intermediate, Sessions 11-20

Advanced, Sessions 21-35

The Final Five, Sessions 36-40

FEE SCHEDULE

Application Fee	\$40
Processing Fee	\$15
<i>Advancement from Trainee to Probationary Specialty Judge-License Fee</i>	\$25
Processing Fee	\$15
<i>Advancement from Probationary Specialty to Approved Specialty Judge</i>	N/A
Annual License Fee-Probationary Specialty Judge	\$25
Annual License Fee-Approved Specialty Judge	\$25
<i>Advancement from Approved Specialty Judge to Provisional Allbreed Judge</i>	
Processing Fee	\$20
Annual License Fee-Provisional Allbreed Judge	\$25
<i>Advancement from Provisional Allbreed Judge to Approved Allbreed Judge</i>	
Processing Fee	\$25
Annual License Fee-Approved Allbreed Judge	\$25
<i>Application of Judges from Other Cat Associations for TICA</i>	
Application Fee	\$40
Processing Fee	\$15
Appropriate License Fee	
<i>Reinstatement</i>	
Application Fee	\$40
Processing Fee	\$15
Appropriate License Fee	
<i>Leave of Absence</i>	
Application Fee	\$40
Processing Fee	\$15
Appropriate License Fee	
<i>Household Pet Judging Program</i>	
License Fee	\$15

Judging Program

PREFACE

THE BOARD OF DIRECTORS OF THE INTERNATIONAL CAT ASSOCIATION SHALL EXPRESSLY RETAIN THE RIGHT AND FULL DISCRETION TO CONSIDER FACTORS NOT LISTED WITHIN THIS PROGRAM IN MAKING ITS DETERMINATION REGARDING ACCEPTANCE INTO, OR ADVANCEMENT WITHIN THE JUDGING PROGRAM. **THE JUDGING COMMITTEE IS APPOINTED BY THE BOARD OF DIRECTORS. THE MEMBERS OF THE COMMITTEE ARE ELECTED BY THEIR PEERS, MEMBERS OF THE JUDGING PANEL. THE BOARD IS THE ULTIMATE JUDICIAL AUTHORITY FOR ENFORCEMENT OF RULES, PROCEDURES AND OPERATIONS ON THE JUDGING PROGRAM.**

Acceptance into, ~~or advancement within~~ The International Cat Association's Judging Program will be considered only at regularly scheduled ~~Board~~ **Judging Committee** Meetings and will be considered only upon applicant furnishing proof of having met all requirements ~~at each level~~ as set forth in the TICA Judging Program.

~~Acceptance into, or~~ **Advancement** within The International Cat Association's Judging Program will be considered only at regularly scheduled Board Meetings and will be considered only upon applicant furnishing proof of having met all requirements at each level as set forth in the TICA Judging Program.

Meeting or exceeding the minimum requirements listed in the Articles within this program are not to be considered a guarantee of acceptance or advancement in the TICA Judging Program.

The **Judging Committee** ~~Board of Directors~~ will consider each new applicant's showing and club activity, experience in breeding, exhibiting, clerking and show management, personal appearance, deportment, reputation, ethics and attitude, reports from TICA members, and may consider the applicant's activities in TICA beyond the program requirements, the variety of breeds bred, maintained and shown, titles earned and any other pertinent factors it deems applicable and may

grant the applicant's entrance into the program, may reject the applicant, or may require additional work.

In reviewing applications for advancement to Probationary Specialty Judge, the Board of Directors, with the advice of the Judging Committee, will consider the applicant's knowledge, ability, training, club activity, personal appearance, deportment, ethics, attitude, reports from TICA members, and willingness to abide by the TICA By-Laws, Show Rules, Registration Rules, the TICA Standards, the TICA Mission and Policy Statements and the Rules and Codes as set forth in the Judging Program, as well as any other pertinent factors it deems applicable, and may grant or reject the application or may require additional work.

In considering applications for further advancement in the Judging Program, the Board of Directors, with the advice of the Judging Committee, will review the applicant's knowledge, personal appearance and demeanor, ethics, attitude and reports from TICA clubs, members, and/or exhibitors, the ability to abide by the Judging Program rules and requirements, the timeliness of Judge's Books received at the Executive Office and the number of mechanical errors, and/or the habitual repetition of either late books or numerous errors, timely payment dues, fees, and/or fines, the providing of a professional photograph for the Yearbook, ~~no smaller than 5"x7" (12.5cm x 18cm)~~, as well as any other appropriate factors it deems applicable and may grant the applicant's request for advancement, may reject the application, or may require additional work.

~~If an applicant for acceptance or advancement is denied, the applicant may not apply for reconsideration for one year.~~

If an applicant is denied acceptance into the Judging Program, the applicant may file an appeal with the Board of Directors for review. The appeal can be heard at the next scheduled Board meeting. The final decision on acceptance or denial is solely at the Board's discretion.

If an applicant for acceptance or advancement is denied by the Board of Directors, the applicant may not apply for reconsideration for one year.

DUTIES OF THE TICA JUDGING ADMINISTRATOR

- ~~Acting as a liaison between the Board of Directors and TICA Judges. This will include providing a report to the Board for each Board Meeting including but not limited to the status of the Trainees, responses to Board direction(s), presentation of Applicants to the Judging Program as well as Judges requesting Advancement;~~
- ~~Serving as a resource to the TICA Judge population and a diplomat for the TICA organization;~~
- ~~Maintaining an accurate list of TICA Judges with their current contact information as well as a listing by region and a listing by license level;~~
- ~~Maintaining accurate files on each TICA Judge;~~
- ~~Addressing complaints received regarding TICA Judges;~~
- ~~Providing a bi-annual TICA Judge Newsletter;~~
- ~~Maintaining the online TICA Judges List;~~
- ~~Assuring production of the annual Refresher Test;~~
- ~~Evaluating requirements for license renewals (Refresher Test, Record Form, Payment of Due & Fees, Photos);~~
- ~~Tracking the activities of TICA Training Judges;~~
- ~~Evaluating requirements for license renewals (Refresher Test, Record Form, Payment of Due & Fees, Photos);~~
- ~~Acting as a Liaison with the TICA Trend to provide updated information on TICA Judges and those applying for entrance to the Judging Program as well as for those applying for advancement;~~
- ~~Acting as a liaison with the Yearbook Editor to assure updated photos of the TICA Judges are made available for publication;~~
- ~~Acting as a liaison with the TICA Webmaster to assure updated information on TICA Judges is shared;~~
- ~~Coordinating the Guest Judge Committee;~~
- ~~Continuing evaluation of all elements of the Judging Program to assure responsiveness to the needs of the organization and its Judge population.~~
- ~~Communicate effectively and timely with all members of the TICA Board, TICA Executive Office, TICA Judging panel, and TICA members (or others) applying as judges or guest judges or submitting complaints verbally and in writing as required.~~

ARTICLE ONE - JUDGING COMMITTEE

41.1 Duties of the TICA Judging Committee

41.1.1 Maintaining an accurate list of TICA Judges with their current contact information as well as a listing by region and a listing by license level.

41.1.2 Maintaining accurate files on each TICA Judge.

41.1.3 Addressing non-formal complaints received regarding TICA Judges and providing advice/recommendations for disciplinary actions.

41.1.4 Providing a quarterly TICA Judges Newsletter.

41.1.5 Overseeing the online TICA Judges List.

41.1.6 Assuring production of the annual Refresher Test.

41.1.7 Evaluating requirements for license renewals (Refresher Test, Record Form, Payment of Dues & Fees, Photos).

41.1.8 Tracking the activities of TICA Training Judges.

41.1.9 Ensuring production of exams for acceptance into or advancement within the Judging Program.

41.1.10 Approving acceptance into the Judging Program.

41.1.11 Approving Guest Judges.

41.1.12 Providing opportunities for continuing education for participants in the Judging Program.

41.1.13 Evaluating all elements of the Judging Program to assure responsiveness to the needs of the organization and its Judge population.

41.2 Duties of the TICA Judging Administrator

41.2.1 Serving as the Chairperson of the TICA Judging Committee.

41.2.2 Presiding at all the meetings of the Judging Committee.

41.2.3 Acting as a liaison with the TICA Judging panel.

41.2.4 Serving as a resource to the TICA Judges' population and a diplomat for the TICA organization.

41.2.5 Communicating effectively and timely with all members of the TICA Board, TICA Executive Office, TICA Judging panel and TICA members (or others) applying as judges or guest judges or submitting complaints verbally and in writing as required.

41.2 Duties of the TICA Deputy Judging Administrator

41.3.1 Serving as the Chairperson of the TICA Judging Committee in the absence of the TICA Judging Administrator.

41.3.2 Assisting the TICA Judging Administrator as indicated and needed.

41.3.3 Acting as a Liaison with the TICA Trend to provide updated information on TICA Judges and those applying for entrance to the Judging Program as well as for those applying for advancement.

41.3.4 Acting as a Liaison with the Yearbook Editor to assure updated photos of the TICA Judges are published.

41.3.5 Acting as a Liaison with the TICA Webmaster to assure updated information on TICA Judges is availed.

41.4 Meetings of the Judging Committee

41.4.1 All meetings of the Judging Committee are conducted using Robert Rules of Order as a guideline.

41.4.2 A minimum of three meetings shall be held annually. The meetings shall be held electronically. Meetings of the Judging Committee shall be held in January, in May and in September.

41.4.3 A meeting agenda shall be distributed at least 2 weeks in advance of the meeting. Each meeting agenda shall include setting the date of the subsequent meeting.

41.4.4 The number of Committee members which shall constitute a quorum in a regularly scheduled meeting shall be one-half of the Committee members plus one.

41.4.5 All meetings shall be open to the judging panel unless the matter under discussion concerns matters relating to acceptances into the Judging Program or is of such a nature that it may be embarrassing, derogatory or humiliating to an individual, in which case the Judging Committee may go into closed session.

41.4.6 Minutes of the meetings of the Judging Committee shall be completed within 10 working days following the meeting for distribution to the judging panel.

41.4.7 Acceptances into the Judging Program shall require ***an affirmative vote*** by a majority of the Judging Committee members present and voting. The vote of the individual Committee Members shall be reported in the public minutes of the meeting.

41.5 Delegation and Right of Review

41.5.1 The Board of Directors of The International Cat Association has delegated certain administrative duties and authority to the Judging Committee. However, the Board remains the final authority for the enforcement of the rules within the Judging Program.

41.5.2 If the application of an applicant for acceptance into or advancement within the Judging Program is denied by the Judging Committee, they may request a review by the Board of Directors.

41.5.2.1 Within five days of notification of denial, an applicant may request that the Judging Committee submit their application to the Board of Directors for review at its next regularly-scheduled meeting.

41.5.2.3 The final decision on acceptance or denial will be solely at the Board's discretion.

ARTICLE ONE ~~TWO~~ - The Role of the Approved Allbreed Sponsor

442.1 The Approved Allbreed Sponsor plays an important role in the participation of an individual in the TICA Judging Program and in the advancement of the individual through the levels of the Judging Program from Trainee to Approved Allbreed Judge.

442.2 The Sponsor must have been an Approved Allbreed Judge for at least 3 years, have some knowledge of the applicant's background and current activities and ideally reside in the same Region. In isolated areas or regions where there are no Approved Allbreed Judges available, a neighboring region may be considered. Judges Emeriti shall not accept sponsorship of any new applicants.

442.3 **An agreement between both the applicant and the Approved Allbreed Sponsor shall be signed by both parties.** The Sponsor shall provide the applicant with the Endorsement of Approved Allbreed Sponsor Form and shall be prepared to write letters of endorsement for each level of the participant's advancement through the Judging Program.

442.4 **The Sponsor must review all applications and exams submitted for advancement and sign to that effect as well as verify** ~~The Sponsor shall review the participant's Application Forms, for the verification of fulfillment of requirements for acceptance into or the advancement within the Judging Program.~~

442.5 The Sponsor must be able to establish a good rapport with the applicant and work closely with them **her/him**, enabling each to discuss openly and frankly any concerns or situations that may arise during the **training and** advancement period, and shall serve as a confidant to the participant, being aware that special needs may exist, and be of assistance where needed.

442.6 A training plan shall be discussed and implemented that will provide the most benefit to the Trainee. It shall be the responsibility of the Sponsor to discuss all Training Evaluations with the Trainee during the training period.

442.7 The Sponsor shall monitor ring training or judging when possible to enable better assessment of the progress of the participant.

442.8 The Sponsor must receive the Monthly Report from the Trainee by the first of each month. The critiques and the evaluations contained in the report shall be reviewed by the Sponsor, discussed in depth with the Trainee and any concerns addressed immediately.

442.9 The Sponsor must be willing to address any negative feedback with the Trainee, the Training Judge, the Trainee Coordinator or the Judging **Committee Administrator**.

442.10 The Sponsor acts as an advisor, mentor, guide and confidant to the participant and must be able to devote time and effort to accomplish this.

442.11 The Approved Allbreed Sponsor shall be available to assist in other areas; checking examinations, refresher tests, additional training and any other areas where the Sponsor's expertise would be beneficial in helping the participant reach their goal.

442.12 Should it become necessary that the Approved Allbreed Sponsor drop the Sponsorship of an applicant, trainee or judge ~~he/she/he~~ must inform the Judging **Committee Administrator** of the reason. ~~He/she~~ **She/he** shall notify the applicant, trainee or judge in a formal letter with a copy to the Judging **Committee Administrator**.

ARTICLE ~~TWO~~ THREE - Application of Trainees

Requirements for Application for Admission into the Judging Program:

432.1 Names of applicants MUST be published in two issues of the TREND. Notices must be sent to the Judging Administrator ~~Committee~~ and received by April 15th for application at the Annual ~~September Meeting~~, August 15th for application at the Winter ~~January Meeting~~ or December 15th for application at the Spring ~~May Meeting~~. The ~~Deputy~~ Judging Administrator will ~~then place the notices in the TREND~~ notify the TREND editor. TICA members shall be invited to send comments, favorable and/or unfavorable, to the Judging Administrator/~~Designee Committee~~ and to the applicant's Regional Director.

432.1.1 At the time of sending notice of intent to the Judging ~~Administrator~~ ~~Committee~~, an applicant to the judging Program must send a photograph to the ~~Deputy Judging Administrator~~ ~~TICA TREND Editor~~ for publication with the notice in ~~at least one~~ **two** issues of the TREND prior to the Board ~~Judging~~ ~~Committee~~ meeting at which the applicant is being considered.

432.2 **General Requirements.** Applicants must meet the following requirements:

432.2.1 Be 18 years of age or older.

432.2.2 Be a member of TICA in good standing.

432.2.2.1 Be a TICA member for a minimum of 4 years prior to the effective date of a TICA Probationary Specialty Judging License.

432.2.3 Have a TICA registered cattery.

432.2.4 Be a working member of an active TICA club which hosts TICA shows in resident region.

432.2.5 Provided sufficient documentation of experience as TICA Head Ring Clerk and TICA Master Clerk. E.g. Be a licensed TICA Head Ring Clerk and a licensed TICA Master Clerk.

432.2.6 Provided documentation on having successfully entry clerked twice, **to include a letter from each club attesting to performance of a satisfactory job.** ~~Be a Licensed Entry Clerk. (See Entry Clerking Program for details).~~

432.2.7 Have actively served at least two times as a TICA show manager (may be "co-show manager" only once).

432.2.8 Have an **eligible** Approved Allbreed Judge as sponsor.

432.2.9 Have attended one TICA judging school, one breed seminar and one TICA genetics seminar within 1 year of application.

432.2.10 Be familiar with and agree to abide by the TICA By-Laws, TICA Show Rules, TICA Registration Rules and TICA Standards.

432.2.11 Prior to being granted a Probationary Specialty License, breeder applicants must have been breeding cats for 4 years AND non-breeder applicants must have been actively showing cats in TICA for a minimum of 4 years. (See 432.2.2.1.)

432.3 Breeding and/or Showing Requirements in Established Areas.

432.3.1 For Breeders. Prior to application, must:

432.3.1.1 Have bred a minimum of five TICA registered litters.

432.3.1.2 Have shown in at least 25 TICA shows (back-to-back shows will be considered as one show).

432.3.1.3 Have shown to TICA Grand Champion status **a minimum of four cats**, as follows:

432.3.1.3.1 Three of the four must be unaltered.

432.3.1.3.2 One of the four must have been bred by the applicant; any cat not bred by the applicant must be acquired by 5 months of age and **must live with the applicant from the time the cat is acquired until the requisite title is achieved.**

432.3.1.3.2.1 For developing areas of TICA where quarantine or equivalent restrictions exist, the requirement to acquire a kitten at 5 months of age or younger may be waived by the **Judging Committee based on:** Board as follows:

- Proof that the kitten cannot come out of quarantine until it reaches a specified age up to one year;
- The kitten/cat has not been shown as an adult or earned any titles prior to the applicant's showing of the cat as part of the Judging Program requirement.

432.3.1.3.3 One of the three unaltered cats must have achieved the title of Supreme Grand Champion.

432.3.1.3.4 One of the three unaltered cats must have received a Regional Win in the Top 25 Allbreed Cats.

432.3.1.3.5 One of the four must be a cat of opposite body type and coat length **and achieve the title of Quadruple Grand Champion.**

Selection of the breed of cat of opposite body type and coat length must be approved by the Judging Committee Administrator.

432.3.2 For Non-Breeders. Prior to application must:

432.3.2.1 Have acquired all qualifying cats at 5 months of age or younger.

432.3.2.2 Have shown a minimum of five cats from both longhair and shorthair breeds to TICA Grand Champion or Grand Champion Alter status with no fewer than three from one body type and coat length.

432.3.2.2.1 Three of the five Grand Champions or Grand Champion Alters must achieve the title of Supreme Grand Champion or Supreme Grand Champion Alter.

432.3.2.2.2 One of the Supreme Grand Champions or Supreme Grand Champion Alters must be a different body type and coat length from the primary body type and coat length.

432.3.2.3 Have achieved a minimum of three Regional Wins in the Top 10 Allbreed Cats or Alters. **At the discretion of the Judging Committee, a win lower than top 10 AB can be recognized based upon the number of points accrued by the cat(s)/alter(s).**

42.3.2.3.1 One Regional Winner must be in the opposite body type and coat length from the primary body type and coat length.

432.3.2.3.2 Have shown in 25 TICA shows (back-to-back shows will be considered one show).

~~42.4 Consideration may be given for Regional and International Top 25 wins, to include kitten, cat, alter and household pet awards. However, all requirements in 42.2 and 42.3 must be met.~~

~~42.5 Applicant must submit a \$40 dollar application fee to the TICA Executive Office, and an official Application to the Judging Program to the Judging Administrator/Designee, together with:~~

~~42.5.1 A personal resume.~~

~~42.5.2 Letter of recommendation from the club in region of residence, in which the applicant is an active member.~~

~~42.5.3 Copy of Head Ring Clerk and Master Clerk License.~~

~~42.5.4 A letter of sponsorship from one TICA Approved Allbreed Judge who must review the applicant's complete packet and sign where indicated on the check-off list that the application has met all requirements.~~

~~42.5.5 A recent professional 5"x7" (12.5cm x 18cm) color photograph.~~

~~42.5.6 Documentation verifying fulfillment of all requirements as listed above.~~

~~42.6 When the applicant has an Allbreed Sponsor and up to 1 year prior to the anticipated date of application, the applicant may request a comprehensive written open book examination covering TICA By-Laws, Show Rules, Breed Standards, Ethics and the cat fancy, in general. The applicant must score 95 percent or higher on the examination, and all questions missed must be answered correctly. If the applicant fails to complete the examination within the time allowed, application may not be resubmitted for 6 months.~~

~~42.6.1 Application and examination must be received NO LATER THAN May 15th for application at the Annual, October 15th for application at the Winter Meeting and January 15th for application at the Spring Meeting.~~

~~42.7 Upon successful completion of the examination, the Judging Administrator will submit the applicant's name for consideration by the Board for acceptance into the TICA Judging Program.~~

~~42.7.1 The Board of Directors will consider the applicant's knowledge, ability and experience in breeding, showing, clerking, show management, and club activity. The Board will also consider the applicant's personal appearance, deportment, attitude and any other factors it deems appropriate. The Board may approve the applicant upon any appropriate terms or conditions, deny the applicant or require additional work.~~

~~42.7.2 If the applicant is denied admission to the Judging Program, the applicant may not apply for reconsideration for one year.~~

~~42.7.2.1 Upon reapplication the applicant need only furnish proof to the Judging Administrator/Designee that any requirements set by the board have been met. The Judging Administrator has all the documentation and fee paid information and will advise the Trend editor to continue the listings in the Trend.~~

~~42.8 Upon acceptance by the Board of Directors, the applicant must send a recent professional color photograph, no smaller than 5"x7" (12.5cm x 18 cm) scanned at 300 dpi, to the Yearbook Editor.~~

~~ARTICLE THREE~~

43.4 Application of Trainees in Remote/Developing Areas

43.4.1 ~~43.4~~ In order to foster the growth of TICA in remote areas of the world, TICA must be able to encourage potential applicants to enter the judging program without the hardships of meeting current training program prerequisites. The **Remote/Developing Area** Judging Program will be in effect for overseas trainees entering the Judging Program until that area is considered by the Board of Directors to have established a TICA licensed judging population able to handle the demands of TICA shows being produced within said area. After that time, new applicants may continue to apply to the program, but it will be under the regular and current rules of the Judging Program.

43.4.2 ~~43.2~~ Anyone may apply to the Judging **Committee** Administrator/Designee for acceptance as a Trainee in the TICA Remote Area/Developing Country Judging Program. It will be the decision of the Board of Directors and the Judging **Committee** Administrator/Designee which areas of the world are to be considered remote/developing **at the time of application.**

~~43.2.1 Applications must be received by the Judging Administrator by May 15th for application at Annual, by October 15th for the Winter Meeting and by January 15th for application at the Spring Meeting.~~

43.4.3 ~~43.2.2~~ The **Judging Committee** Board of Directors may require additional work or make certain exceptions when circumstances or experience warrant and may take the liberty of reviewing applications on a case by case basis. If an applicant is applying for acceptance into the Judging Program from a country not having a strong TICA presence, s/he has the option of applying using the following **Remote** guidelines or using the guidelines in place for the ~~current~~ Judging **full Training** Program. Once a TICA presence has been established to the satisfaction of the Board of Directors **and the Judging Committee**, the opportunity to apply to the TICA Judging Program will revert back to the regular process guidelines to be followed for application.

~~43.2.3 Names and photographs of applicants MUST be sent to the Judging Administrator with their request for publication in two issues of the TREND prior to having their application considered at a Board Meeting. The Judging Administrator will then notify the TREND Editor to place the names in the Notice of Intent Listing in the TREND. TICA members shall be invited to send comments, favorable and/or unfavorable, to the Judging Administrator/Designee and to the applicant's Regional Director. **No application will be considered by the Board unless this requirement has been met.**~~

43.4.4 ~~43.2.4~~ Answers to questions on the Application **Test and** Form must be submitted in English.

43.4.4.1 ~~43.2.4.1~~ All supporting documentation or attachments must be translated into/submitted in English.

43.4.5 ~~43.2.5~~ All applicants to the Remote Area Judging Program must meet the following requirements:

43.4.5.1 ~~43.2.5.1~~ Must be 18 years of age or older.

43.4.5.2 ~~43.2.5.2~~ Must be a member of TICA in good standing.

43.4.5.3 ~~43.2.5.3~~ Must have an **eligible** TICA Approved Allbreed Judge Sponsor.

~~43.2.5.4~~ **43.4.5.4** Must have been a TICA member for a minimum of 4 years prior to the effective date of a TICA Probationary Specialty Judging License.

~~43.2.5.5~~ **43.4.5.5** Must be a working member of an active TICA club.

~~43.2.5.6~~ **43.4.5.6** Must have exhibited in a minimum of ~~15~~ 10 TICA shows.

~~43.2.5.7~~ **43.4.5.7** Must have a TICA registered cattery.

~~43.2.5.8~~ **43.4.5.8** Must have been breeding cats at least 4 years and have a minimum of five TICA registered litters prior to the effective date of a TICA Probationary Specialty License.

~~43.2.5.9~~ **43.4.5.9** Must have shown a minimum of three whole cats, **as follows:** ~~to TICA Grand Championship status~~

43.4.5.9.1 One of the three unaltered cats must have achieved Supreme Grand Champion status.

43.4.5.9.2 Two of the three unaltered cats must achieve TICA Grand Championship status. ~~or the equivalent through another association and submission of adequate proof of same shall be required.~~

43.4.5.9.3 One of the three must be a cat of opposite body type and coat length and achieve the title of TICA Grand Champion.

Selection of the breed of cat of opposite body type and coat length must be approved by the Judging Committee.

~~43.2.5.10~~ **43.4.5.10** Be a licensed TICA Head Ring Clerk and a licensed TICA Master Clerk.

~~43.2.5.10~~ Must have served as a Head Ring Clerk 2 times, followed by completion and passage of the Head Ring Clerk licensing exam.

~~43.2.5.11~~ Must have served as a Master Clerk 1 time, followed by completion and passage of the Master Clerk licensing exam.

~~43.2.5.12~~ **43.4.5.11** ~~43.2.5.12~~ Must have served as a TICA Entry Clerk 1 time. If this requirement becomes a hardship in obtaining a contract from a club, with the approval of the Judging **Committee** Administrator, the applicant may be permitted to take the Entry Clerking licensing exam one time to see if they are able to pass without the one-time experience. If passage is failed, then the one-time entry clerking assignment will need to be fulfilled and the test re-taken post-assignment completion.

~~43.2.5.13~~ **43.4.5.12** ~~43.2.5.13~~ Must have served as a TICA show manager 1 time with positive feedback from the club being represented.

~~43.2.5.14~~ **43.4.5.13** ~~43.2.5.14~~ Must have sent a 4 x 6 professional color photograph to the TICA Yearbook Editor.

~~43.2.5.15~~ **43.4.5.14** ~~43.2.5.15~~ Must be familiar with and agree to abide by the TICA By-Laws, Show Rules, Registration Rules and Breed Standards.

43.5 ~~42.4~~ Consideration may be given for Regional and International Top 25 wins, to include kitten, cat, alter and household pet awards. However, all requirements in ~~423.2~~ and ~~423.3~~ must be met.

43.5.1 ~~In Remote/Developing Areas~~ ~~43.3~~ ~~Consideration~~ may be given for International or Regional awards or the equivalent thereof from other associations; however, all ~~of the above~~ requirements in **43.4** must be met.

43.6 Applicant must submit a \$40 dollar application fee to the TICA Executive Office, and an official Application to the Judging Program to the Judging ~~Committee Administrator/Designee~~, together with:

43.6.1 A personal resume.

43.6.2 A letter of recommendation from the club in region of residence, in which the applicant is an active member.

43.6.3 Copy of Head Ring Clerk and Master Clerk License.

43.6.4 A letter of sponsorship from one **eligible** TICA Approved Allbreed Judge who must review the applicant's complete packet and sign where indicated on the check-off list that the application has met all requirements.

43.6.5 A recent professional 5"x7" (12.5cm x 18cm) color photograph.

43.6.6 Documentation verifying fulfillment of all requirements as listed above.

43.7 ~~43.5~~ When the applicant has an **eligible** Allbreed Sponsor and up to 1 year prior to the anticipated date of application, the applicant may request a comprehensive written open book examination covering TICA By-Laws, Show Rules, Breed Standards, Ethics and the cat fancy, in general. The applicant must score 95 per cent or higher on the examination, and all questions missed must be answered correctly. If the applicant fails to complete the examination within the time allowed, application may not be re-submitted for 6 months.

43.7.1 ~~43.5.1~~ Application and examination must be received NO LATER THAN May 15th for application at the ~~Annual~~ **September Meeting**, October 15th for application at the ~~Winter~~ **January Meeting** and January 15th for application at the ~~Spring~~ **May Meeting**.

43.8 ~~43.5.2~~ Upon successful completion of the examination, the Judging ~~Committee Administrator~~ will submit the applicant's name for consideration by the ~~Board for acceptance~~ **consider the applicant's name for acceptance** into the TICA Judging Program.

43.8.1 ~~43.6~~ The ~~Board of Directors~~ **Judging Committee** will consider the applicant's knowledge, ability and experience in breeding, showing, clerking, show management and club activity. The ~~Board~~ **Judging Committee** will also consider the applicant's personal appearance, deportment, attitude and any other factors it deems appropriate. The ~~Board~~ **Judging Committee** may

approve the applicant upon any appropriate terms or conditions, deny the applicant or require additional work.

~~43.8.2 43.6.1~~ If the applicant is denied admission to the Judging Program, the applicant may not apply for reconsideration for 1 year. **During this time the applicant shall complete any additional requirements set forth by the Judging Committee. If the candidate decides to file an appeal with the Board of Directors for review, the appeal will be heard at the next scheduled Board meeting. The final decision on acceptance or denial is solely at the Board's discretion.**

~~43.8.3 43.6.2~~ Upon reapplication the applicant need only furnish proof to the Judging ~~Administrator/Designee~~ **Committee** that any requirements set by the board have been met. The Judging Administrator **Committee** has all the documentation and fee-paid information and will advise the Trend editor to continue the listings in the Trend.

~~43.9 43.7~~ Upon acceptance by the ~~Board of Directors~~ **Judging Committee**, the applicant must send a recent professional color photograph (5" x 7" / 12.5cm x 18cm) scanned at 300 dpi to the Yearbook Editor.

~~43.8 Advancement will follow current TICA Judging Program requirements.~~

MARKETING AND BUSINESS DEVELOPMENT
Spring Meeting May 17-19, 2019

Director Marketing & Business Development: **Roann Fulkerson**
Liaison to Board: **Ellen Crockett and Vickie Fisher**

Brief Summation of Immediate Past Marketing and Business Development Activities:

Communication as a leadership “group” is invaluable for growth!

TICA leadership is not just our Board Members and officers, but it encompasses TICA judges, Committee Chairs, Show Managers, etc. Every human is inclined to follow a leader, someone sharing positive information and encouraging participation with excitement makes a huge difference. Having positive information to share makes engagement more effective. Having positive topics to discuss should take the place of the often less than desirable discussions.

The new **TICA World of Cats Visitor Guide** was launched at the America’s Family Pet Expo -TICA World of Cats event the last weekend of April. The new Visitor Guide has a new face, layout and some new articles. A contest for new cover was won by Tamara Steel, and Cinco, a rescue kitten. Copies of the new Visitor Guide are available from EO. For our members outside the U.S. we encourage Regional Directors to reach out to local printers for quotes on printing. The exact specifications can be provided to assist in obtaining quotes from local printers. Once you have quotes, please circle back to Marketing so we can determine the best and most effective way in covering the cost of printing for your Regions.

You will notice in the new TICA Visitor Guide the words “spectator” and “responsible” have been replaced with “visitors” and “knowledgeable” respectively. We need to get away from using the word “spectator” ... it sounds distant and unwelcoming. We should also try to use the word “Visitor”. We need to be cautious about using the word “Responsible” in front of the word “Breeder” because the Animal Rights groups are turning this word around to use against breeders. We need to try and use “Knowledgeable” if an adjective is necessary.

Because we have several new Board Members, I want to share specifics regarding ***how Marketing generates relationships and revenue for TICA*** . There is a tremendous amount of research, knowledge and experience invested in the development of business partners, then expertly servicing the company’s areas of purchase, the determination of allocated funds and to what categories or areas these funds will be applied. Enough cannot be said about developing and nurturing new or old relationships with and between companies.

Decisions are made based on many factors including past tracking, new trends, industry data and surveys, including the very important biennial APPA (American Pet Products Assn) report on Pet Industry Statics, and data from AVMA (American Veterinarian Medical Assn), and WPA (World Pet Assn .), PIJAC (Pet Industry Joint Advisor Council), HABRI (Human Animal Bond Research Institute), and TICA is an **Affiliate Member of the latter three associations** and I work closely with each. My relationship with Dr. Elsey Precious Cat allows me a copy of the appropriate pages within the APPA biennial report since Dr. Elsey buys the full report which is pricey and outside TICA’s budget. All data produced by these associations and others, is constantly reviewed and digested so I can keep TICA abreast of the most important issues, where most monies are currently spent and the trending for upcoming months/years.

Dr. Elsey is our largest sponsor partner, however not the only. I have developed business relationships for TICA with over two dozen companies within the Pet Industry and more come about each month. The larger companies like Dr. Elsey **rely on an annual face to face meeting** where specific objectives and goals are discussed, along with the overall industry trends. **It is my responsibility to be well versed and knowledgeable, so these companies feel confident to entrust hundreds of thousands of dollars for TICA’s distribution.** *TICA makes*

recommendations to these companies but the companies all have independent goals they are seeking to achieve. It is my area of expertise to know what will work best for their dollars and in the same respect, help build the TICA brand and awareness. **Obviously when recommendations, servicing and delivery are carried out to meet the company's objectives and goals, they continue to do business with us and recommend TICA.**

The two largest Pet Industry Tread Shows, **Global Pet** hosted by APPA and Pet Industry Distributors Association (PIDA); and **Super Zoo** hosted by WPA, provide pet industry professionals up and down the supply chain with a valuable platform for exchanging ideas, observing trends and celebrating product innovation. The pet industry's largest annual trade shows and the unofficial start of the business year for many of the retailers and vendors who compete in this incredible **\$72 Billion annual market**.

Through TICA's partnership with Dr. Elsey and our many **"shared mutual business associates"** TICA is invited to attend and have a TICA presence in the large, very well placed, Dr. Elsey commercial vendor booths at **Global Pet Expo**, and **Super Zoo**. These two super industry events are in no way affordable for TICA to attend independently so it is sincerely appreciated to be included with Dr. Elsey, because both companies benefit one another.

People say, **"We need more companies than Dr. Elsey"**. We do have more companies than Dr. Elsey... as I mentioned, **but thanks to Dr. Elsey's we are talking to the largest most profitable companies in the pet industry - Mars, Purina, Pet Stages, etc. without having to beg. We can and have demonstrated our value to them in ways no other registry, association or group of feline enthusiasts can do.**

Veterinarian Conferences open an entirely new set of opportunities. Some examples:

- Two years ago, at Western Vet Conf (one of the largest Vet conferences in the world), Mars Wisdom Health visited with Anthony Hutcherson and Vickie Fisher at the TICA booth. From that first conversation at Western Vet, Wisdom Health learned who TICA was and our focus on genetics and health. TICA now has a very strong, positive relationship with Wisdom Health.
- Conversation from the TICA booth at American Association Feline Practices (AAFP), with CEVA and Purina this past year have led to investments from these companies to TICA.

The conversations are occurring **because TICA's better position of leveraging our members, cats and mission to offer strategic partnerships with these companies. All these companies wanted and continue to value access to our unique cache of members, breeds, science and appreciation.**

Companies are calling TICA for people to talk to about cat science, cat breeds, household pets and to tell them which charities are worthy of collaboration. **As the pet industry evolves, we are positioning TICA, our members and our cats to be a valuable resource found nowhere else.**

I was asked some specific questions about TICA Marketing and my response to these questions are below. Included are the statistics for the new annual industry-wide spending figures, exceeding last year's spending by more than \$3 billion. Pet care spending in 2018 reached a record-breaking high of \$72.56 billion compared to \$69.51 billion in 2017, an increase of over 4%.

1. \$'s spent by cat owners on food, vet, supplies etc. regionally, internationally

APPA's annual industry figures cover pet spending in the market categories of food, supplies/over-the-counter (OTC) medications, veterinary care, live animal purchases and other services. "Scientific research from the Human Animal Bond Research Institute (HABRI) shows that the bond formed between people and their pets yields valid health benefits to both pets and their owners," states **Bob Vetere. "It's a partnership; if you take care of your pets' health, they're going to take care of yours."**

<u>Category</u>	<u>2017 Actual</u>	<u>2018 Actual</u>	<u>% Growth</u>	<u>2019 Estimate</u>	<u>% Growth</u>
	(\$ Billion)	(\$ Billion)	(2018 vs 2017)	(\$ Billion)	(2019 vs 2018)
Food	29.07	30.32	4.3	31.68	4.5
Supplies/ OTC Med	15.11	16.01	6.0	16.44	2.7
Veterinary Care	17.07	18.11	6.1	18.98	4.8
Live Animal Purchases	2.1	2.01	-4.3*	1.97	-2.0
Other Services	6.16	6.11	-0.8	6.31	3.3
Total	69.51	72.56	4.4	75.38	3.9

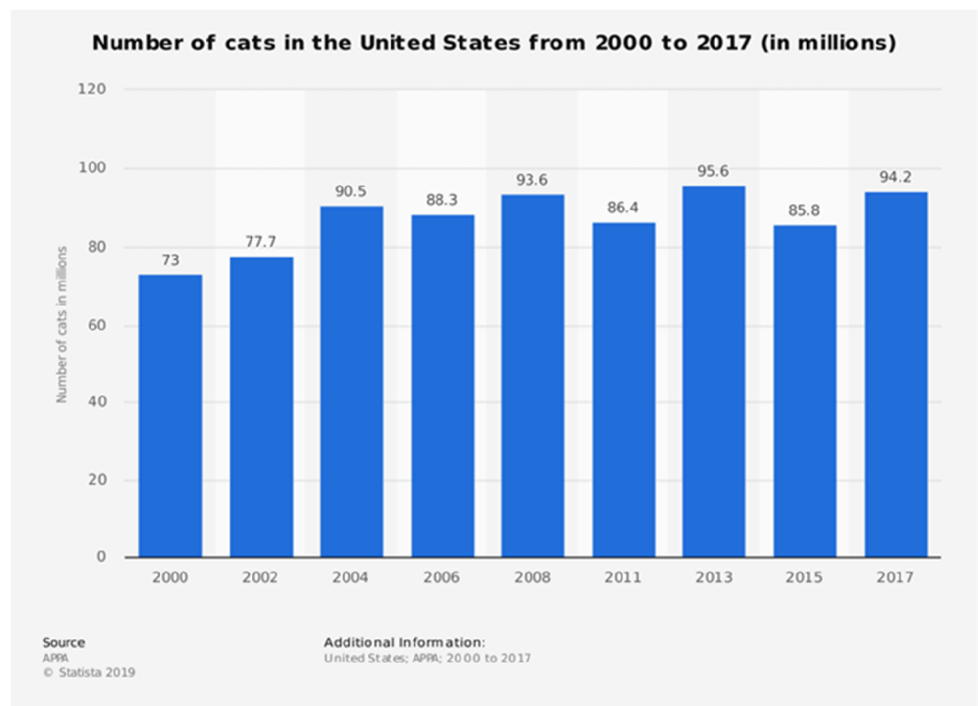
2. **Growth or decline in various segments of pet industry** related to how members and cat owners care for their cats. *Due to higher spending on care for animals, they are living longer thus reducing the acquisition of new pets. Contributing \$2.01 billion in 2018, this category makes up the smallest area of total pet industry spend.

- Acquisition of dogs/cats varies by generation.
- More millennials turning to shelters and rescues.
- Baby boomers and Gen Xers look more to breeders.

3. Cat Ownership by Region, Country

Number of cats in the United States from 2000 to 2017 (in millions)

Chart on Right

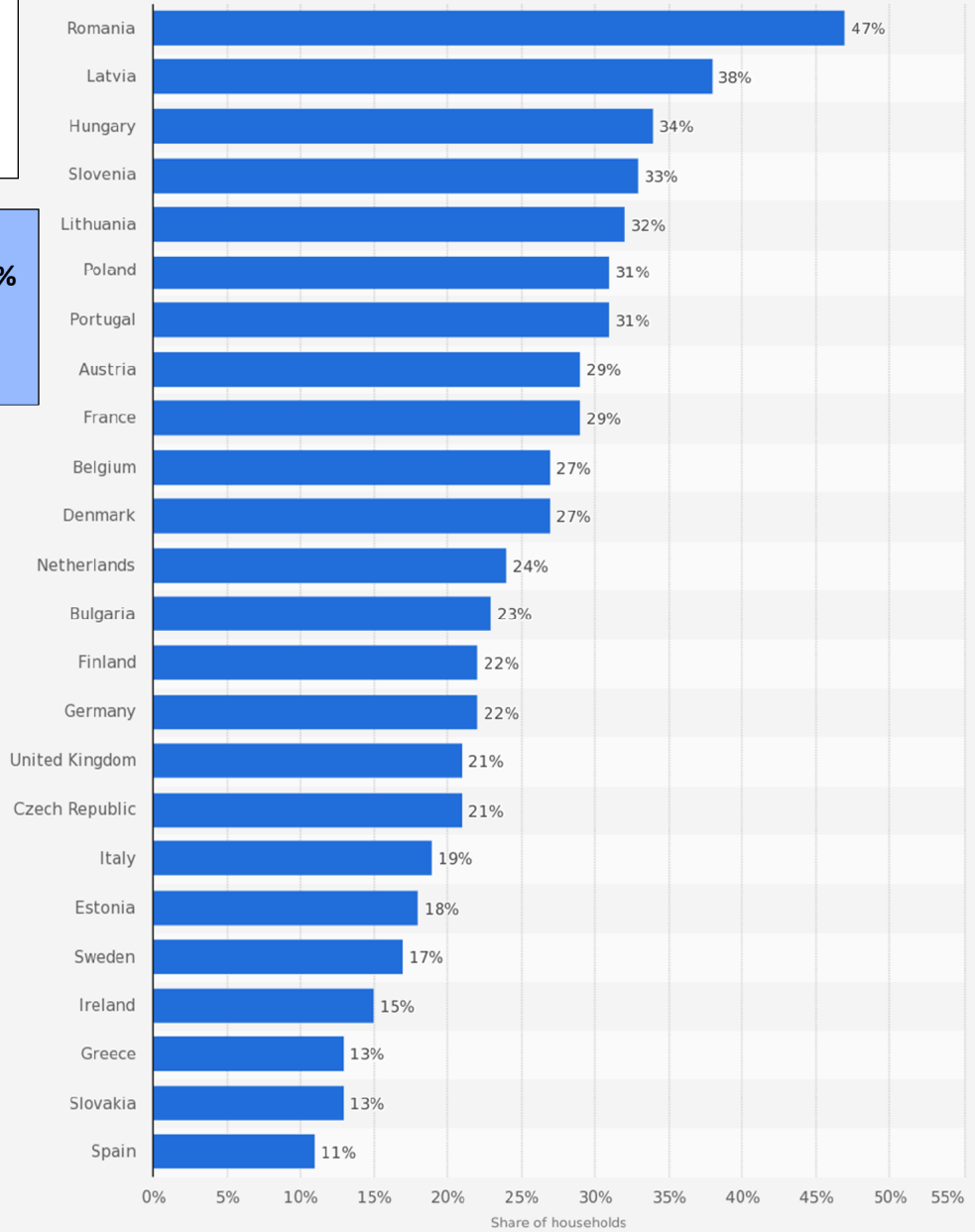


Share of households owning at least one cat in the European Union in 2017, by country

Chart on right

Romania has the world's most balanced pet population, with 45% of households owning dogs and 45% of households owning cats.

Share of households owning at least one cat in the European Union in 2017, by country



Source
FEDIAF
© Statista 2019

Additional Information:
Europe; FEDIAF; 2017

Demographics of cat ownership, purchase vs. adoption

- a. Only about **2 to 5 percent of cats entering shelters are later reclaimed by owners** (as compared to about 30 percent of dogs who are reclaimed), according to HSUS.
- b. **Overpopulated or Endangered?** Joan Miller, citing the American Pet Products Association (APPA), points out that pedigreed cats only make up about **five or six percent of all owned cats** in the United States. So, while you could say that random -bred cats are suffering from an overpopulation problem, the Cat Fancy **considers preserving pedigreed cats as valuable as preserving small wildcat populations.**
- c. **Three in ten (or 34.7 million) U.S. households own at least one cat.**
- d. One-half of cat-owning households (49%) own one cat; the remaining (51%) own two or more.
- e. There are a similar number of owned female (51%) versus male (49%) cats in the U.S.
- f. **20% of owned cats were adopted from an animal shelter.**
- g. **Cat owners spent an average of \$104 on veterinary-related expenses in the past 12 months.**
- h. **Eight of ten owned cats are spayed or neutered.**

*items c.- h. are statics pulled from; By Veterinary Products Laboratories (VPL) Updated 04/13/19

Companies currently doing business with TICA as advertisers, sponsors and/or partners. Below in alphabetical order are **24 current companies** listed;

- Catster/Belvoir Publications
- CATAGO
- CEVA-Feliway
- Critter Zone
- Dr. Elsey Precious Cat
- GoPet Wheel
- Kindredbio
- Kitty Bloom Products
- La Quinta Inn & Suites
- Mars Pet Care Specialty
- Media Planet Pet Care News Pet Wellness
- Merck
- Motel 6
- Nekochan Toys
- One4Pets
- PetAge Magazine
- Pet-Ki
- Pet Stages
- Red Roof Inns
- Royal Canin
- Staples
- Ultra-Lite Cage Enclosures
- Ziggy Do Ferris Wheel

Current Renewals and New companies invested in TICA Endorsement of Excellence are;

- Doc & Phoebe
- 10Second Litterbox
- Sleepypod
- Sturdi Products
- ViaGen Services
- KikiDoodle-Purrmaids
- Clean Healthy Pets
- Pet-Ki



Meet the Breeds in NYC on Saturday, February 9, 2019 was a giant success again this year. Thank you goes to Cheryl Hogan, Jackie Rose, Megan Jones and team for again bringing TICA cats to this event for the public. Thousands of New Yorkers and Tri-state attendees visited this highly popular annual event.



Cornish Rex Booth



Cheryl Hogan TICA Booth



Turkish Angora Booth

From Cheryl Hogan : We had 26 Breed Booths including HHPs and plus the always popular Feline Fashion Booth. We also had Wisdom Health and Winn join us with booths again this year. We had a general Demo area in place of the Agility ring where Anthony Hutcherson and a few others kept folks entertained with informational demos and exercise wheel demos all day long. Megan Jones again gave the Cats 101 lectures all day long and handed out our certificates and patches. She mentioned there were as many adults as kids who listened this year! She even had repeat families from last year. This is a very popular event!

There were record numbers of visitors to MTB this year and they even had to shut down admittance off and on because of the number of visitors.

We hope the RDs will continue to encourage breeders to have booths. We will always welcome more of TICA's breeds!! Kind Regards, ~Cheryl

Canadian Pet Expos represents five events in Canada with TICA shows! A big thanks goes to Northeast Region Director, **Tania Antenucci** for the work she did bringing this partnership together.

Northwest Pet Expo in Spokane, WA was a first appearance for TICA participation. **Elaine Hawksworth-Weitz**, worked with Tracy Hisel, Julie Ollis, Jan Dell, and Stefani Harris, as TICA ambassadors to bring pedigreed cats and education to this event. The **TICA Cat Care 101** was presented along with other educational information. Fun was had by all.

Family Pet Shows, formerly known as The Horse and Pet Expo it's a family owned, and operated company run by Karen and Dennis Garetano and their son Joe Garetano. Family Pet Shows represents a growing partnership with TICA having three events in 2019 and two additional in January 2020. Long Island Pet Expo, March 2-3, 2019, Morgantown Pet Expo, March 23-24, 2019, Connecticut Pet Expo, Oct 19-20, 2019. Thanks goes to past Mid-Atlantic Regional Director **Susan Adler** and current Regional Director, **Anthony Hutcherson** and their cubs who host the cat shows and education of these events.

The **2019** Veterinary Meeting & Expo held Jan. 19-23 at the Orlando Convention Center. The event is presented by the North American Veterinary Community (NAVC). **VMX** is one of the largest combined Veterinarian conferences and presents exceptional continuing education along with thousands of vendor booths and hundreds of seminars. TICA was invited to provide **eight cats** for Dr. Ilona Rodan, DVM, DABVP, "Friendly Cat Handling" seminar and hands on workshop Saturday, January 19, from 1:30 pm to 5:00 pm. A tremendous thank you to TICA members **Gale Perry, Rene Knapp, Sue Hansen, Angela Sherzer, Nancy Bomar** and I too brought a cat, for making time to bring cats for education.

The New Culture Cat Club, International Show Portland moved to the larger facility, Portland Expo Center. The show hosted many new and repeat attendees. The new larger facility for the show was appreciated by all and was a huge success.

TX Unites Animals April 27-29, in Austin, TX, was attended by TICA Members **Caroline Fralia and Joe Edwards** who staffed a TICA booth where information about TICA was provided. This is the third year for TICA Attending this event. Texas Unites offers three days of workshops, an exhibit hall full of products and services, and several social opportunities to meet people who share your passion for animal welfare. Texas Unites welcomes those involved in the animal care & control, sheltering, veterinary, and rescue communities.

LondonCats International Show and Expo held the first weekend in May in Central London, at Tobacco Dock. This was a highly successful, standalone cat show, very well attended by thousands of visitors. The event, dubbed "Cat Extravaganza" included celebrity cats, feline Instagram sensations, cat agility in addition to Best in Show.

World Pet Association-America's Family Pet Expo-TICA World of Cats was held the last weekend in April for the sixth year in Costa Mesa, CA. A really **huge thank you goes to Jean Wagner as Show Manager for the 2019 show and educational event**. This year **TICA added a new twist** by hosting the **Internet & Facebook Sensation, IamMoshow**, the Cat Rapper. Performing outside the feline building then having his Meet & Greet inside by the TICA and Dr. Elsey booths really brought new people in attendance and into the building to see all the cats. Educational presentations were ongoing all three days with huge participation for Visitors Choice Award, and Best in Show on Sunday afternoon.

Current Happenings of Marketing and Business Development:

Club Shows Awarded Dr. Elsey sponsorship, to date as of May 11, 2019

A huge call out **Thank You to Jean Wagner** to accept all the surveys, processes, follows up and helps the clubs with questions.

USA	31	\$13,000. funded	USA 1 st club 2 shows	1,500. funded
Europe	9	\$ 5,500. funded		
Asia	4	\$ funds combined w/Europe	For/Asia 1 st club 1 show	750. funded

Total as of 5/11/19 44 Clubs receiving Dr. Elsey sponsor funds

Cats Take Over Time Square for three and a half months from mid-March through the end of June, TICA has the Super Screen at the cross-roads of America.

Please Note:

- Some sites display releases longer than others; links will expire as sites rotate their content.
- The links identify a number of sites that have posted your full-text news release.







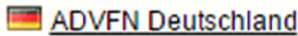


Snapshot report (30 day report):

Cats Invade Times Square

English Story Number: DA16576 Clear Time: Apr 11, 2019 10:29 AM ET



Pickup by PR Newswire Media Partner Websites - Top Outlets

Outlet Name		Location	Source Type	Industry	Potential Audience
	MarketWatch	United States	Financial News Service	Financial	16,341,607
	PR Newswire	United States	PR Newswire	Media & Information	9,372,666
	WFMZ-TV IND-69 [Allentown, PA]	United States	Broadcast Media	Media & Information	2,098,364
	KOTV-TV CBS-6 [Tulsa, OK]	United States	Broadcast Media	Media & Information	2,056,942
	Spoke	United States	News & Information Service	Business Services	1,894,937
	Daily Herald [Chicago, IL]	United States	Newspaper	Media & Information	1,555,913
	Buffalo News [Buffalo, NY]	United States	Newspaper	Media & Information	1,537,817
	KFMB-TV CBS-8 [San Diego, CA]	United States	Broadcast Media	Media & Information	1,513,299
	ADVFN Germany	Germany	Financial News Service	Financial	1,136,694
	WBBH-TV NBC-2 [Fort Myers, FL]	United States	Broadcast Media	Media & Information	870,274
	KWTV-TV CBS-9 [Oklahoma City, OK]	United States	Broadcast Media	Media & Information	854,368
	KAKE-TV ABC [Wichita, KS]	United States	Broadcast Media	Media & Information	848,576

<p>Total Pickup</p> <p>136</p> <p>Exact Match: 136 postings</p>	<p>Total Potential Audience</p> <p>48,025,594</p> <p>Exact Match: 48,025,594 Visitors</p>
<p>Release Views & Hits</p> <p>1,724</p>	<p>Engagement Actions</p> <p>100</p>
<p>View Visibility Report Details</p>	

Optimal Selection™ Feline Genetic Breeding Analysis if you haven't already ... you need to visit this page. https://www.optimal-selection.com/optimal_selection_cats/ The partnership established between TICA and Mars research is of **untold value to TICA and our cats**.

Mars recently Launched Division Aimed to Drive Pet Care Innovation Mars Petcare has launched [Kinship](#), a division of the company that aims to bring pet-startups, veterinarians, investors, entrepreneurs and partners from all aspects of the pet care industry together. Kinship will also provide access to data, science and industry expertise to these participants to help them in the areas of healthcare, nutrition and science.

"We want Kinship to become a unique platform for collaboration, where founders, innovators and industry partners will connect to share their ambitions, access best talent and expertise, and engage on unlocking the most exciting opportunities for the future of pet care " said Leonid Sudakov, president of Kinship.

As the pet industry evolves, we are positioning TICA, our members and our cats to be a **valuable resource found nowhere else**.

Future Projections for Marketing Business Development:

TICA will again be at Super Zoon in Las Vegas, Mandalay Bay Convention Center, August 20-22, 2019, where TICA will again have a presence in the large commercial Dr. Elsey booth. This trade convention provides TICA with hundreds of new companies who want to do business with us.

TICA has several marketing materials,

Marketing will continue to service current companies and respond to interested companies and build more relationships.

Respectfully Submitted,
Roeann Fulkerson
RoeannFulkerson@gmail.com

TICA Profit & Loss Budget Performance July 2018 through March 2019

Ordinary Income/Expense						Proposed
	Jul '18 - Mar 19	Budget	4th Qtr Est.	Total Est.	Annual Budget	FY 2020
Income						
01 Memberships	82,472.00	68,245.00	62,000.00	144,472.00	135,000.00	142,000.00
02 Family Memberships	630.00	1,460.00	800.00	1,430.00	2,500.00	1,500.00
03 International Memberships	63,808.01	66,615.00	56,191.99	120,000.00	120,000.00	122,000.00
04 Additional Breed Sections	1,310.00	1,305.00	1,500.00	2,810.00	3,000.00	3,000.00
05 Cattery Registrations	126,146.00	133,981.00	44,000.00	170,146.00	185,000.00	178,000.00
06 Individual Registrations	89,799.00	85,280.00	30,000.00	119,799.00	115,000.00	126,000.00
07 Blue Slips	240,356.00	237,758.00	80,000.00	320,356.00	312,000.00	328,000.00
08 Litter Registrations	218,876.00	208,368.00	70,000.00	288,876.00	282,000.00	296,000.00
09 HHP Registrations	2,914.00	3,438.00	1,000.00	3,914.00	4,500.00	4,500.00
10 Transfers/Leases	43,393.00	39,181.00	11,000.00	54,393.00	53,000.00	55,000.00
11 Dup/Corr/Add or Delete Suff	18,660.00	18,361.00	6,500.00	25,160.00	25,000.00	25,000.00
12 Title Confirmations	25,240.00	23,975.00	10,760.00	36,000.00	36,000.00	38,000.00
13 Supreme Title Confirmations	3,760.00	3,850.00	2,240.00	6,000.00	6,000.00	7,000.00
14 Cert 3-Gen Pedigrees	65,975.00	76,675.00	24,000.00	89,975.00	98,000.00	92,000.00
15 Cert 5-Gen Pedigrees	119,300.00	116,500.00	40,000.00	159,300.00	159,000.00	162,000.00
16 Club Charters	950.00	1,625.00	1,050.00	2,000.00	2,000.00	2,200.00
17 Club Fees Renewals	2,535.00	2,035.00	3,465.00	6,000.00	6,000.00	6,000.00
18 Judges Fees	5,258.00	3,880.00	1,000.00	6,258.00	4,500.00	5,000.00
19 Show License Fees	36,660.00	35,715.00	7,340.00	44,000.00	44,000.00	44,000.00
20 Annual Awards Fees	50,385.00	62,860.00	18,000.00	68,385.00	78,000.00	70,000.00
21 Show Insurance Fees	14,200.00	17,200.00	5,500.00	19,700.00	20,000.00	20,000.00
22 Publications	17.00	0.00	0.00	17.00	0.00	
23 TICA TREND	7,803.00	9,475.00	2,500.00	10,303.00	12,500.00	10,000.00
24 TICA Yearbook	39,027.00	37,085.00	5,000.00	44,027.00	44,000.00	44,000.00
25 Miscellaneous	-260.61	1,692.00	1,000.00	739.39	2,000.00	1,000.00
26 COE/OSTD Cattery	1,850.00	810.00	600.00	2,450.00	1,500.00	3,000.00
27 Election Filing Fees	120.00	200.00	120.00	240.00	400.00	250.00
28 Wire Transfer Fees	45.00	220.00	0.00	45.00	250.00	100.00
29 Donations	75.00	0.00	0.00	75.00	0.00	
30 Clerking Fees	685.00	860.00	0.00	685.00	1,200.00	

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TICA Profit & Loss Budget Performance July 2018 through March 2019

	<u>Jul '18 - Mar 19</u>	<u>Budget</u>	<u>4th Qtr Est.</u>	<u>Total Est.</u>	<u>Annual Budget</u>	Proposed FY 2020
31 OS/OD/LA	375.00	435.00	700.00	1,075.00	1,000.00	1,000.00
32 Annual Awards Dup/Frt	546.00	500.00	0.00	546.00	500.00	500.00
33 Website Breeder Listings	19,139.76	11,485.00	8,000.00	27,139.76	20,000.00	25,000.00
34 Website Banner Ads	11,250.00	11,250.00	2,500.00	13,750.00	15,000.00	15,000.00
35 Website Classified Ads	4,705.00	1,725.00	1,500.00	6,205.00	4,000.00	6,000.00
37 Rush	21,690.00	19,300.00	6,000.00	27,690.00	26,000.00	26,000.00
38 Ballot Fees	100.00	0.00	0.00	100.00	0.00	
39 Complaint Fees	425.00	225.00	150.00	575.00	300.00	500.00
40 Shipping Fees	928.00	1,225.00	300.00	1,228.00	1,500.00	1,200.00
41 Annual Awards Sponsorships	2,050.00	1,200.00	1,000.00	3,050.00	3,000.00	3,000.00
42 Late Fees (Judges/Pstg Due/	2,025.00	1,380.00	600.00	2,625.00	2,000.00	2,000.00
43 Affinity Program	7,470.60	9,836.90	5,000.00	12,470.60	12,000.00	12,000.00
44 Return Check Svc/Handling	210.00	180.00	0.00	210.00	300.00	300.00
45 Rtn'd Chks/Handling Fees	215.00	280.00	0.00	215.00	300.00	300.00
46 Refunds	-71.82	0.00	0.00	-71.82	0.00	
47 Visitor Guide Advertising	0.00	1,000.00	0.00	0.00	1,000.00	
Entry Program Fees						9,000.00
Corporate Sponsorships	114,669.66	99,608.00	60,000.00	174,669.66	142,000.00	60,000.00
Deposit	-29,591.46	0.00		-29,591.46	0.00	
Total Income	<u>1,418,124.14</u>	<u>1,418,278.90</u>	<u>571,316.99</u>	<u>1,989,441.13</u>	<u>1,981,250.00</u>	<u>1,947,350.00</u>
Gross Profit	<u>1,418,124.14</u>	<u>1,418,278.90</u>	<u>571,316.99</u>	<u>1,989,441.13</u>	<u>1,981,250.00</u>	<u>1,947,350.00</u>
Expense						
ANNUAL AWARDS PROGRAM						
Banquet Expense	7,047.69	5,000.00	0.00	7,047.69	5,000.00	7,000.00
Freight and Postage	389.60	300.00	0.00	389.60	300.00	300.00
Plaques/Trophies	7,178.86	8,000.00	0.00	7,178.86	8,000.00	8,000.00
Regional Rebate	1,120.00	0.00	29,000.00	30,120.00	29,000.00	32,000.00
Rosettes	4,593.40	6,000.00	0.00	4,593.40	6,000.00	6,000.00
TICA Annual Show Sponsorship	10,000.00	10,000.00	0.00	10,000.00	10,000.00	
Total ANNUAL AWARDS PROGRAM	<u>30,329.55</u>	<u>29,300.00</u>	<u>29,000.00</u>	<u>59,329.55</u>	<u>58,300.00</u>	<u>53,300.00</u>
BANK						
Card Charges	24,080.64	21,360.52	8,000.00	32,080.64	30,000.00	33,000.00

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TICA Profit & Loss Budget Performance July 2018 through March 2019

	Jul '18 - Mar 19	Budget	4th Qtr Est.	Total Est.	Annual Budget	Proposed FY 2020
PayPal Fees	36,688.24	31,253.98	9,000.00	45,688.24	45,000.00	47,000.00
Returned Checks	215.00	0.00	0.00	215.00	0.00	
Service Charges	591.52	4,736.36	3,000.00	3,591.52	5,000.00	5,000.00
Total BANK	61,575.40	57,350.86	20,000.00	81,575.40	80,000.00	85,000.00
BOARD MEETING EXPENSE						
Annual Meeting						
Appointed Officials - Lodging	4,200.92	3,300.00	0.00	4,200.92	3,300.00	4,000.00
Appointed Officials - Per Diem	977.00	1,180.00	0.00	977.00	1,180.00	1,200.00
Appointed Officials - Travel						
Misc	20.54	0.00	0.00	20.54	0.00	-
Travel	1,810.79	1,400.00	0.00	1,810.79	1,400.00	2,000.00
Total Appointed Officials - Travel	1,831.33	1,400.00	0.00	1,831.33	1,400.00	2,000.00
Board-Lodging	14,209.71	13,700.00	0.00	14,209.71	13,700.00	15,700.00
Board-Per Diem	4,695.13	5,000.00	0.00	4,695.13	5,000.00	6,000.00
Board-Travel	10,642.00	8,800.00	0.00	10,642.00	8,800.00	11,400.00
Room/Refreshments/Supplies	2,918.52	3,000.00	0.00	2,918.52	3,000.00	5,000.00
Total Annual Meeting	39,474.61	36,380.00	0.00	39,474.61	36,380.00	45,300.00
Spring Meeting						
Appointed Officials-Lodging	0.00	0.00	1,300.00	1,300.00	1,300.00	1,300.00
Appointed Officials-Per Diem	0.00	0.00	700.00	700.00	700.00	700.00
Appointed Officials-Travel	0.00	0.00	590.00	590.00	590.00	590.00
Board-Lodging	0.00	0.00	11,500.00	11,500.00	11,500.00	11,500.00
Board-Travel	0.00	0.00	10,700.00	10,700.00	10,700.00	10,700.00
Board-Per Diem	0.00	0.00	5,300.00	5,300.00	5,300.00	5,300.00
Room/Refreshments/Supplies	0.00	0.00	500.00	500.00	500.00	500.00
Total Spring Meeting	0.00	0.00	30,590.00	30,590.00	30,590.00	30,590.00
Winter Meeting						
Appointed Officials-Lodging	0.00	0.00	0.00	0.00	0.00	0.00
Appointed Officials-Per Diem	0.00	0.00	0.00	0.00	0.00	0.00
Appointed Officials-Travel	0.00	0.00	0.00	0.00	0.00	0.00
Board-Lodging	0.00	0.00	0.00	0.00	0.00	0.00

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TICA Profit & Loss Budget Performance July 2018 through March 2019

	<u>Jul '18 - Mar 19</u>	<u>Budget</u>	<u>4th Qtr Est.</u>	<u>Total Est.</u>	<u>Annual Budget</u>	Proposed FY 2020
Board-Travel	0.00	0.00	0.00	0.00	0.00	0.00
Board -Per Diem	0.00	0.00	0.00	0.00	0.00	0.00
Room/Refreshments/Supplies	0.00	500.00	0.00	0.00	500.00	500.00
Total Winter Meeting	0.00	500.00	0.00	0.00	500.00	500.00
Total BOARD MEETING EXPENSE	39,474.61	36,880.00	30,590.00	70,064.61	67,470.00	76,390.00
COMMUNICATIONS						
Telephone						
Charges	1,448.15		0.00	1,448.15		
Telephone - Other	11,433.48	16,105.09	5,000.00	16,433.48	21,000.00	19,000.00
Total Telephone	12,881.63	16,105.09	5,000.00	17,881.63	21,000.00	19,000.00
Total COMMUNICATIONS	12,881.63	16,105.09	5,000.00	17,881.63	21,000.00	19,000.00
COMPUTER						
Equipment	2,709.60	2,000.00	0.00	2,709.60	3,000.00	3,000.00
Maintenance	0.00	730.00	0.00	0.00	1,000.00	-
Database Programming	98,958.92	98,000.00	40,000.00	138,958.92	133,000.00	125,000.00
Total Programming	98,958.92	98,000.00	40,000.00	138,958.92	133,000.00	125,000.00
Software	17,560.48	9,260.09	4,000.00	21,560.48	12,000.00	18,000.00
Supplies/Support	4,775.84	9,000.00	2,000.00	6,775.84	12,000.00	12,000.00
Website Support	24,180.27	34,827.00	5,000.00	29,180.27	40,000.00	40,000.00
Software Licensing						25,000.00
Enhancement Projects	53,419.95	60,000.00	6,500.00	59,919.95	60,000.00	40,000.00
Total COMPUTER	201,605.06	213,817.09	57,500.00	259,105.06	261,000.00	263,000.00
CORPORATE SPONSORSHIP	97,459.70	74,939.00	20,000.00	117,459.70	100,000.00	30,000.00
DEPRECIATION EXPENSE	11,250.00	11,250.00	3,750.00	15,000.00	15,000.00	15,000.00
DUES/MISC/SUBS/GIFTS	5,181.70	4,750.00	500.00	5,681.70	5,000.00	5,000.00
FREIGHT AND POSTAGE						
BOD/Officials	91.62					
Box Rent/Permits	234.00	200.00	0.00	234.00	200.00	250.00
Freight-Customers	655.39	3,807.50	400.00	1,055.39	5,000.00	1,200.00
Freight-Show Supplies	207.93	1,430.73	500.00	707.93	2,000.00	2,000.00
Freight - Marketing	13,045.94	9,000.00	3,000.00	16,045.94	12,000.00	15,000.00

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TICA
Profit & Loss Budget Performance
July 2018 through March 2019

	<u>Jul '18 - Mar 19</u>	<u>Budget</u>	<u>4th Qtr Est.</u>	<u>Total Est.</u>	<u>Annual Budget</u>	Proposed FY 2020
Freight - TREND	30.35	0.00			0.00	
Other Freight Charges	360.36	0.00			0.00	
Postage Meter	32,238.00	42,000.00	12,000.00	44,238.00	58,000.00	48,000.00
FREIGHT AND POSTAGE - Other	11.56	0.00			0.00	
Total FREIGHT AND POSTAGE	46,875.15	56,438.23	15,900.00	62,281.26	77,200.00	66,450.00
INSURANCE						
Director's Liability Insurance	3,261.00	0.00	0.00	3,261.00	0.00	3,300.00
General/Administrative	1,182.00	0.00	0.00	1,182.00	0.00	1,300.00
Judge's Liability	1,275.00	0.00	0.00	1,275.00	0.00	1,300.00
Property	1,513.00	0.00	0.00	1,513.00	0.00	3,750.00
Show Liability	8,111.96	0.00	8,800.00	16,911.96	0.00	31,500.00
INSURANCE - Other	0.00	19,500.00		0.00	26,000.00	
Total INSURANCE	15,342.96	19,500.00	8,800.00	24,142.96	26,000.00	41,150.00
MARKETING						
Advertising	6,032.00	3,000.00	0.00	6,032.00	4,000.00	5,000.00
Meet the Breeds	4,220.61	15,000.00	1,500.00	5,720.61	15,000.00	15,000.00
Printed Materials	1,064.06	12,000.00	23,000.00	24,064.06	17,000.00	5,000.00
Special Events	16,360.65	19,129.00	25,000.00	41,360.65	33,000.00	31,000.00
Supplies	833.38	2,500.00	200.00	1,033.38	3,000.00	3,000.00
Travel Expense	8,625.17	2,494.64		8,625.17	5,000.00	5,000.00
Total MARKETING	37,135.87	54,123.64	49,700.00	86,835.87	77,000.00	64,000.00
OFFICE EQUIPMENT						
Leases	5,254.88	4,500.00	1,500.00	6,754.88	6,000.00	6,500.00
Maintenance	289.95	400.00	400.00	689.95	800.00	800.00
Purchase	0.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Total OFFICE EQUIPMENT	5,544.83	5,900.00	2,900.00	8,444.83	7,800.00	8,300.00
OFFICE SUPPLIES						
Laminating Supplies	902.00	1,000.00	500.00	1,402.00	1,000.00	1,200.00
Other	5,274.30	4,500.00	1,400.00	6,674.30	6,000.00	6,000.00
Paper	1,677.74	3,010.00	2,000.00	3,677.74	4,000.00	4,000.00
Toner	4,908.54	6,900.00	2,000.00	6,908.54	9,000.00	7,000.00

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TICA
Profit & Loss Budget Performance
July 2018 through March 2019

	<u>Jul '18 - Mar 19</u>	<u>Budget</u>	<u>4th Qtr Est.</u>	<u>Total Est.</u>	<u>Annual Budget</u>	Proposed FY 2020
Total OFFICE SUPPLIES	12,762.58	15,410.00	5,900.00	18,662.58	20,000.00	18,200.00
PAYROLL						
Contract Labor	13,313.08	0.00	3,600.00	16,913.08	0.00	0.00
Employee Benefits	11,702.76	10,281.53	4,000.00	15,702.76	13,800.00	15,000.00
Salary/Wages	622,678.92	525,096.00	180,000.00	802,678.92	690,500.00	720,000.00
Taxes	52,226.53	49,727.89	13,000.00	65,226.53	63,300.00	63,300.00
Total PAYROLL	699,921.29	585,105.42	200,600.00	900,521.29	767,600.00	798,300.00
PRINTING						
Administration	3,132.16	7,450.00	3,000.00	6,132.16	10,000.00	7,000.00
Total PRINTING	3,132.16	7,450.00	3,000.00	6,132.16	10,000.00	7,000.00
PROFESSIONALS FEES						
Accounting and Audit	25,195.00	27,000.00	1,500.00	26,695.00	27,000.00	27,000.00
Balloting	3,000.00	3,500.00	0.00	3,000.00	4,000.00	3,000.00
Legal	29,267.80	37,500.00	1,000.00	30,267.80	50,000.00	20,000.00
Payroll Preparation	1,387.78	1,785.05	500.00	1,887.78	2,200.00	2,200.00
Total PROFESSIONALS FEES	58,850.58	69,785.05	3,000.00	61,850.58	83,200.00	52,200.00
REIMBURSEMENTS						
Judging Administrator						
Fees	0.00	2,500.00	0.00	0.00	2,500.00	2,500.00
Postage/Supplies	11.72	400.00	200.00	211.72	400.00	400.00
Total Judging Administrator	11.72	2,900.00	200.00	211.72	2,900.00	2,900.00
Judging Committee	3,827.84	10,000.00	0.00	3,827.84	10,000.00	-
Total REIMBURSEMENTS	3,839.56	12,900.00	200.00	4,039.56	12,900.00	2,900.00
RENT AND UTILITIES						
Custodial	5,503.00	5,383.50	900.00	6,403.00	7,000.00	7,000.00
Rent	23,778.00	25,300.00	8,000.00	31,778.00	34,000.00	34,000.00
Total RENT AND UTILITIES	29,281.00	30,683.50	8,900.00	38,181.00	41,000.00	41,000.00
SECURITY	194.85	250.00	0.00	194.85	500.00	500.00
TAXES						

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TICA
Profit & Loss Budget Performance
July 2018 through March 2019

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Property	1,275.07	2,000.00	700.00	1,975.07	2,000.00	2,000.00
State	144.38	0.00	0.00	144.38	0.00	-
Total TAXES	1,419.45	2,000.00	700.00	2,119.45	2,000.00	2,000.00
TRAVEL REIMBURSEMENTS						
Employee	1,004.48	4,500.00	0.00	1,004.48	6,000.00	1,000.00
Officers	222.87	1,000.00	0.00	222.87	1,000.00	1,000.00
Total TRAVEL REIMBURSEMENTS	1,227.35	5,500.00	0.00	1,227.35	7,000.00	2,000.00
TREND EXPENSES						
Editorial Fees	15,750.00	12,400.00	3,150.00	18,900.00	18,600.00	18,600.00
Publishing and Distributuion	94,365.84	82,367.00	42,000.00	136,365.84	107,000.00	140,000.00
Total TREND EXPENSES	110,115.84	94,767.00	45,150.00	155,265.84	125,600.00	158,600.00
YEARBOOK						
Editorial Fees	10,765.86	13,000.00	6,000.00	16,765.86	16,500.00	16,500.00
Freight	5,751.21	7,800.00	1,200.00	6,951.21	7,800.00	7,800.00
Publishing	28,944.18	33,000.00	0.00	28,944.18	33,000.00	31,000.00
Reimbursed Expenses	175.84	380.00	150.00	325.84	400.00	400.00
Total YEARBOOK	45,637.09	54,180.00	7,350.00	52,987.09	57,700.00	55,700.00
Total Expense	1,531,038.21	1,458,384.88	518,440.00	2,048,984.32	1,923,270.00	1,864,990.00
Net Ordinary Income	-112,914.07	-40,105.98	52,876.99	-59,543.19	57,980.00	82,360.00
Other Income/Expense						
Other Income						
Dividend Income	2,792.42	0.00	800.00	3,592.42	0.00	3,600.00
Interest Income	11,637.92	0.00	4,000.00	15,637.92	0.00	16,000.00
Other Income	3,073.10	0.00	0.00	3,073.10	0.00	
Total Other Income	17,503.44	0.00	4,800.00	22,303.44	0.00	19,600.00
Net Income	-95,410.63	-40,105.98	57,676.99	-37,239.75	57,980.00	101,960.00

Additions to Budget

Member educational Scholarship program - \$5,000

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TICA
Profit & Loss Budget Performance
July 2018 through March 2019

<u>Jul '18 - Mar 19</u>	<u>Budget</u>	<u>4th Qtr Est.</u>	<u>Total Est.</u>	<u>Annual Budget</u>	Proposed FY 2020

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