2025 Spring Meeting Minutes Appendix

Table of Contents

Proposal to amend the Judging Program (Deadlines)	3
2025 Annual update, Dresden, Germany, EN Region	8
COO Report	9
Financial Reports	52
Budget Proposals	60
Toybob Breed Standard-updated	98
Feline Health and Welfare/WCC update	99

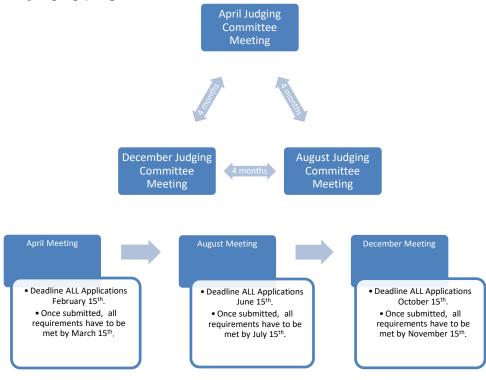
Amend Judging Program (Deadlines) – Judging Committee

Rationale:

Application deadlines are consolidated in Article 1. The proposal makes more flexible deadlines for candidates, shortening the time between deadlines and the scheduled meetings.

The proposal clarifies that advancement of Remote Judges and Probationary SP judges to Approved SP can be considered by the Judging Committee at any time.

The proposal unifies the time limit for the applicant test with the rest of the exams in the judging program.



Amend as follows:

Article One – Judging Committee

41.5 Meetings of the Judging Committee

41.5.4 Acceptances into the Judging Program and for advancement within the Judging Program shall require an affirmative vote by a majority of the Judging Committee members present and voting. The vote of the individual Committee Members shall be reported in the public minutes of the meeting.

41.5.7.1 Applications for acceptance into the Judging Program and for advancement within the Judging Program shall be considered only at scheduled Judging Committee meetings; except for the Advancement under the procedure set forth in 45.7.1. (Remote Judges and Probationary Specialty Judge to Approved Specialty).

41.5.7.2 Applications and payment of fees must be received by the Judging Committee no later than February 15th for consideration at the April meeting, June 15th for consideration at the August meeting and October 15th for consideration at the December meeting. Applications received after these deadlines will be presented at the following scheduled Judging Committee meeting.

41.5.7.2.1 Once the application has been submitted, if all requirements have not been met by March 15th for application at the April meeting, July 15th for application at the August meeting or November 15th for application at the December meeting the applicant must reapply at a future scheduled Judging Committee meeting.

Article Three – Application of Trainees - Requirements for Application for Admission into the Judging Program

43.7 When the applicant has an eligible Allbreed Sponsor and up to 1 year prior to the anticipated date of application, the applicant may request a comprehensive written open book examination covering TICA By-Laws, Show Rules, Breed Standards, Ethics and the cat fancy, in general. The applicant must score 95 per cent or higher on the examination, and all questions missed must be answered correctly. If the applicant fails to complete the examination within the time allowed, application may not be re-submitted for 6 months.

43.7.1 Once received, the applicant may complete and submit the examination in sections for grading; however, all sections must be initially submitted within 4 months. Sections, as received, will be graded and returned to the applicant if they require additional work or correction. Applicants will have up to 2 months from the initial examination return deadline to resolve any outstanding issues and receive a passing grade. If the applicant fails to complete the examination within the time allowed, application may not be re-submitted for 6 months.

43.7.42 Applications, and examination-which have received a passing grade, must be received by the Judging Committee no later than May 15th for application at the August meeting, October 15th for application at the December Meeting and January 15th for application at the April Meeting. In accordance with the deadlines set forth in Article One.

Article Five – Probationary and Approved Specialty Judge

45.2.4 When the training portion of the program has been completed, the trainee shall send the completed Application for Advancement to Probationary Specialty Judge to the Trainee Coordinator, the Allbreed Sponsor and the Judging Committee Administrator to be received to be received by May 15th for application at the August meeting, October 15th for application at the December meeting or January 15th for application at the April meeting. in accordance with the deadlines set forth in Article One.

Article Six – Provisional Allbreed Judge

46.2.6 The Application for Advancement to Provisional Allbreed Judge must be completed and received by the Judging Committee in accordance with the deadlines set forth in Article **One.** *no later than May 15th for application at the August meeting, October 15th for application at the December Meeting or January 15th for application at the April Meeting.* Applications received after the deadline will be presented at the following scheduled Judging Committee meeting.

46.3 A judge may request an examination anytime within 1 year of the time planned for advancement.

46.3.1 Once received, the applicant may complete and submit the examination in sections for grading; however, all sections must be initially submitted within 4 months. Sections, as received, will be graded and returned to the applicant if they require additional work or correction. Applicants will have up to 2 months from the initial examination return deadline to resolve any outstanding issues and receive a passing grade. If the applicant fails to complete the examination within the time allowed, application may not be re-submitted for 6 months. Examination must be passed before the submission dates of May 15th for application at the August meeting, October 15th for application at the December meeting and January 15th application at the April meeting.

46.3.1.1 If the examination is not passed by the above stated deadlines, and/or if all other requirements have not been met by June 15th for application at the August meeting, November 15th for application at the December meeting or February 15th for application at the April meeting, the applicant must reapply for advancement at a following scheduled Judging Committee meeting.

46.3.1.1 Applications, and examination-which have received a passing grade, must be received by the Judging Committee in accordance with the deadlines set forth in Article One.

Article Seven – Approved Allbreed Judge

47.2.6 The Application for Advancement to Approved Allbreed Judge must be completed and received by the Judging Committee in accordance with the deadlines set forth in Article One. *no later than May 15th for application at the August meeting, October 15th for application at the December Meeting or January 15th for application at the April Meeting.* Applications received after the deadline will be presented at the following scheduled Judging Committee meeting.

47.3 A judge may request an examination anytime within 1 year of the time planned for advancement.

47.3.1 Once received, the applicant may complete and submit the examination in sections for grading; however, all sections must be initially submitted within 4 months. Sections, as received, will be graded and returned to the applicant if they require additional work or correction. Applicants will have up to 2 months from the initial examination return deadline to resolve any outstanding issues and receive a passing grade. If the applicant fails to complete the examination within the time allowed, application may not be re-submitted for 6 months. Examination must be passed before the submission dates of May 15th for application at the August meeting, October 15th for application at the December meeting and January 15th application at the April meeting.

46.3.1.1 If the examination is not passed by the above stated deadlines, and/or if all other requirements have not been met by June 15th for application at the August meeting, November 15th for application at the December meeting or February 15th for application at the April meeting, the applicant must reapply for advancement at a following scheduled Judging Committee meeting.

47.3.1.1 Applications, and examination-which have received a passing grade, must be received by the Judging Committee in accordance with the deadlines set forth in Article One.

Article Eight – Application for Instructor

48.4 The applicant shall send the completed Application for Instructor to the Judging Committee to be received in accordance with the deadlines set forth in Article One. no later than May 15th for application at the August Meeting, October 15th for application at the December Meeting or January 15th for application at the April Meeting.

48.5 All other requirements must be passed in accordance with the deadlines set forth in Article One. by June 15th for application at the August Meeting, November 15th for application at the December Meeting or February 15th for application at the April Meeting. If all requirements have not been met by the deadline date, the applicant must reapply for Instructor at a following scheduled Judging Committee meeting.

Article Nine – Acceptance of Judges from Other Cat Associations

49.2 Any judge who is or has been licensed by another domestic or international association, who has at least 5 years of judging experience with one association, and who has judged at least 25 cat shows before applying to TICA, may apply to the Judging Committee for a TICA judge's license in accordance with the deadlines set forth in Article One. no later than May 15th for application at the August meeting, October 15th for application at the December Meeting or January 15th for application at the April Meeting. The highest level for which an Allbreed applicant may apply is Approved Specialty. Transfer judges who are not Allbreed in their original association shall apply at the Probationary Specialty level. Any such application shall include a detailed description of prior training and education and shall be evaluated on a case-by-case basis. Applications received after the deadline will be presented at the following scheduled Judging Committee meeting.

Article Eleven – Reinstatement

411.2 Any judge formerly licensed as a TICA judge may, within 10 years of resigning their license, apply to the Judging Committee for reinstatement. Applications for reinstatement at all levels must be made no later than in accordance with the deadlines set forth in Article One. May 15th for application at the August Meeting, October 15th for application at the December Meeting or January 15th for application at the April Meeting. Applications received after the deadline will be presented at the following scheduled Judging Committee Meeting.

411.2.1 To be reconsidered for reinstatement, all applicants must:

- 411.2.1.1 Meet the requirement of 411.1
- 411.2.1.2 Forward payment of an application fee, a processing fee, and the appropriate

license fee to the Executive Office to be received in accordance with the deadlines set forth in Article One. *no later than May 15th for the application at the August Meeting, October 15th for application at the December Meeting or January 15th for application at the April Meeting.* 411.2.2 Applicants for reinstatement as Provision or Approved Allbreed Judge must meet any training requirements deemed necessary by the Judging Committee, assigned on a case-bycase basis.

411.2.3 Applicants for reinstatement as Probationary or Approved Specialty Judge must: 411.2.3.1 Successfully complete the Reinstatement Exam in accordance with the deadlines set forth in Article One. If the applicant fails to complete the examination within the time allowed, application may not be re-submitted for 6 months.no later than May 15th for application at the August Meeting, October 15th for application at the December Meeting or January 15th for application at the April Meeting.

Rules Committee Comments:

1. On "other rules affected by the proposed change and to ensure that the proper terms are used to convey the meaning intended and to ensure uniformity of terminology throughout"

None

2. Opinions on the merits (or otherwise) of the proposal (i.e. "to review proposals" as per Standing Rule 106.4.1.1)

Pros:

- Deadline dates are only listed once, making any future changes much easier.
- Some deadlines have been shortened, thus speeding up processing of applications

Cons:

• None identified

Dresden Annual Update

We're just over 3 months out, and we're getting excited to host you all soon!

- All judges have been sponsored by Main Sponsors, thank you so much everyone! We are still looking for Ring Sponsors and Rosette Sponsors.
- We now have clerks for all 14 rings.
- Entries are starting to come in again, and we currently have 155 entries from 17 Countries and 9 TICA Regions!
- Online ticket sales for visitors are now live and linked to the website and Facebook Event pages.
- Information on Friday's seminars plus sign-up information will be available soon.
- We have finalized the banquet menu, and the reservation form will go up next week. It will be possible to make reservations for a single person, or a table of 10.
- There will be an after-party with a DJ, so make sure you bring your dancing shoes!
- We have some super vendors signed up already, and more vendors still interested in coming, so there will be lots of cool stuff for sale!
- We will have TWO amazing photographers, so don't miss the chance to sign up for pics of your cats and kittens.
- Junior Exhibitors art competition for more information, please visit the Annual Facebook page or email Malene Thykjaer at gigantcat@gmail.com.
- If you have candid photos for the Annual presentation, please send them to Desiree Alderliesten at Alderliestendesiree@gmail.com.

2025 TICA Spring Meeting

- Danny Nevarez,
- Chief Operating Officer

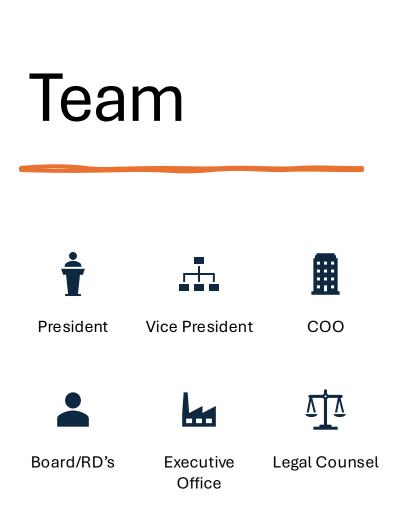
The International Cat Association

ATTEND & CAT SHOW Y TICK'S TOP CATS Y TICK'S BREEDS Y CAR

TICA. BECAUSE CATS.

Protect your cuddliest investment with best-in-class cat care solutions.



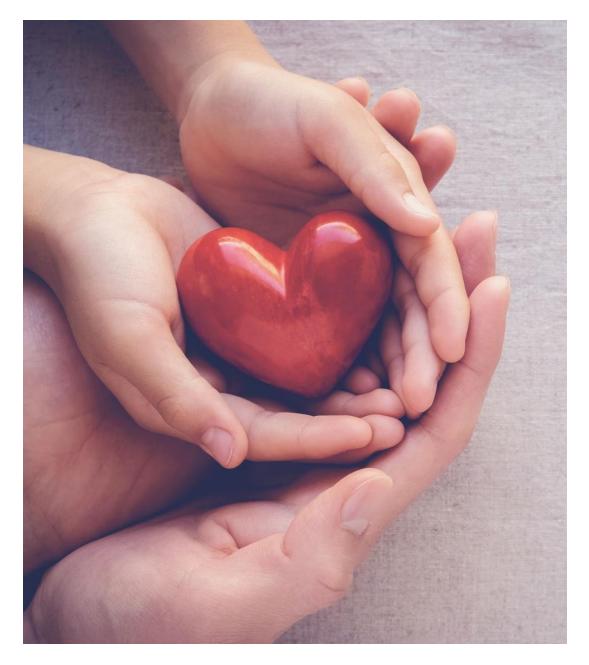




Agenda

- Core Functions
- Budget
- Pet Industry
- Other Key Performance Stats
- Corporate Partners
- Marketing





Pet Industry

Pet Industry Global Pets



2025

According to Bloomberg Intelligence's (BI) Global Pet Economy 2025 report, strengthening smaller markets and a growing healthcare segment may increase the global pet economy by 5-6% to over \$380 billion (€352B) in 2030.



2030

A bigger pet population and continued humanization could push this up to over \$500 billion (€463B) by 2030.

China's Pet Market Outlook

- Market Size and Growth: China's pet market is projected to grow by 6.6%, reaching \$114 billion (€103B) in 2025, and expand at an average annual rate of 6% through 2030, reaching \$49 billion (€45B). <u>GlobalPETS</u>
- Pet Food Sector: The pet food market in China is estimated at \$12.65 billion in 2025 and is expected to reach \$20.61 billion by 2030, growing at a CAGR of 10.25%. Mordor Intelligence
- **Demographic Shifts**: Urban pet ownership is expected to surpass the number of toddlers by 2030, with more than 70 million urban pets compared to fewer than 40 million children under the age of four. <u>Business Insider+1Financial Times+1</u>
- **Consumer Trends**: The rise in pet ownership is driven by younger generations seeking companionship, leading to increased spending on premium pet products and services.

Emerging Markets: Latin America, Asia, and Africa

- Market Growth: The pet industry in Latin America, Asia, and Africa is projected to reach \$98 billion (€91B) in 2025, representing a 7% annual increase, and grow at a compounded average rate of high-single digits to \$137.8 billion (€127.6B) by the next decade. <u>GlobalPETS</u>
- Latin America Specifics: The Latin America pet care market size was valued at USD 11.38 Billion in 2024, and it is expected to reach USD 18.88 Billion by 2033, exhibiting a growth rate (CAGR) of 5.79% from 2025 to 2033. Future Market Insights+6IMARC Group+6IMARC Group+6
- Market Drivers: Growth in these regions is fueled by increasing pet ownership, urbanization, and a rising middle class willing to spend more on pet care.

Europe Pet Market (2025 Outlook)

- Market Size: Europe's pet industry is expected to reach \$131.3 billion (€121.6 billion) in 2025, accounting for nearly a third of the global pet market. <u>Pacvue</u>
- Growth Rate: The market is projected to grow at a CAGR of 5.08% from 2025 to 2033, reaching approximately \$121.02 billion by 2033. <u>Market Data Forecast</u>
- Key Drivers:
 - Rising pet ownership across the continent, with pets increasingly regarded as companions and support providers.
 - A surge in demand for premium and organic pet food products.
 - The expansion of pet-friendly policies in workplaces and public spaces.<u>Market Data</u> <u>ForecastGoogle Groups</u>
- Trends:
 - The pet food market is experiencing significant growth, with projections estimating it will reach \$83.92 billion by 2030, growing at a CAGR of 7.36%.
 - An increasing focus on sustainable and ethically sourced pet products.<u>Mordor</u> <u>IntelligenceFuture Market Insights</u>

United States Pet Market (2025 Outlook)

- Market Size: The U.S. pet industry is projected to reach \$157 billion in 2025, up from \$152 billion in 2024, reflecting continued growth despite economic pressures. <u>American Pet Products Association</u>
- **Growth Rate**: Forecasts indicate a compound annual **growth rate (CAGR) of approximately 5.06%** through 2030, with the market expected to reach \$108.5 billion by that year. <u>Mordor Intelligence</u>
- Key Drivers:
 - Increased pet ownership, particularly among millennials and Gen Z, who often view pets as family members.
 - A shift towards premium products and services, including specialized diets and **advanced veterinary care.**
 - The rise of e-commerce platforms facilitating convenient access to pet products.<u>Mordor</u> Intelligence+3MarketWatch+3Gravitis Pet Supplies+3
- Trends:
 - A growing emphasis on pet health and wellness, leading to increased spending on veterinary services and pet insurance.
 - The humanization of pets continues to influence product offerings, with a focus on quality and sustainability. <u>Custom Market Insights+1MarkWide Research+1</u>

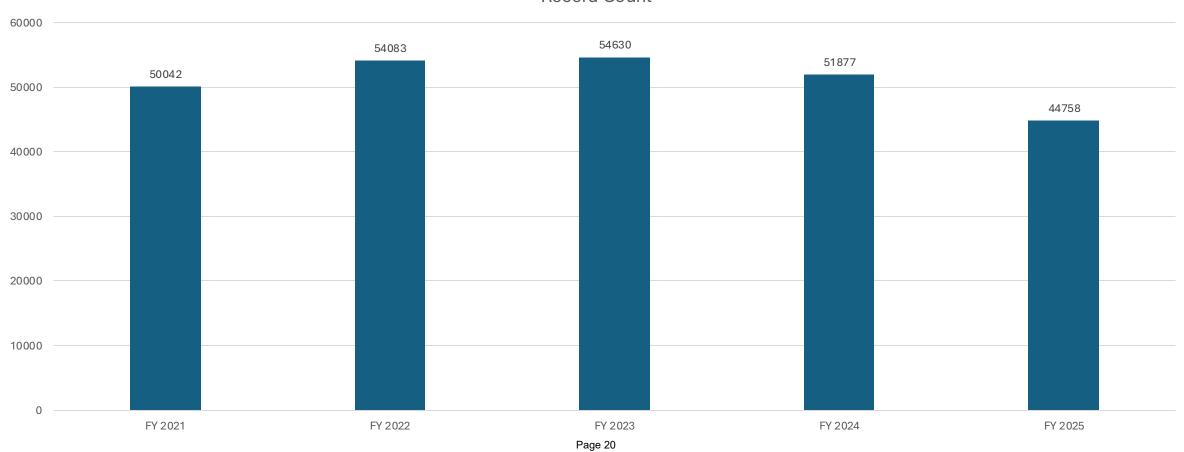
Health Care Global Pets

- GlobalPETS highlights that the pet healthcare sector is a significant driver of growth within the global pet industry. According to Bloomberg Intelligence's Global Pet Economy 2024 report, the global pet economy is projected to grow by 5–6% to over \$380 billion (€352B) in 2025, with a substantial contribution from the expanding healthcare segment. This growth is attributed to factors such as increased pet ownership, the humanization of pets, and advancements in veterinary care. GlobalPETS
- In the United States and Europe, the pet healthcare market is experiencing significant expansion. The U.S. remains the largest region in the global pet economy, accounting for 40% of industry sales, with projections to reach over \$150 billion (€139B) in 2025 and approaching \$200 billion (€185B) by 2030. This growth is driven by a combination of factors, including increased pet adoption rates, higher spending on premium pet products and services, and a growing emphasis on pet health and wellness. <u>GlobalPETS</u>

Core Function: Registrations

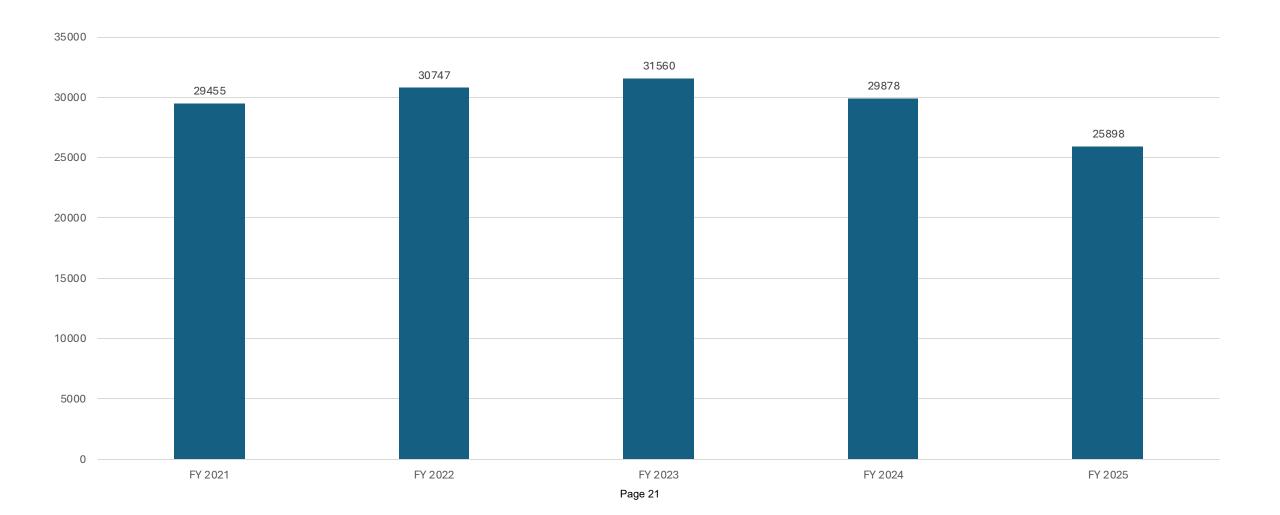
Desired Performance: Year Over Year Increase

Cat Registrations



Record Count

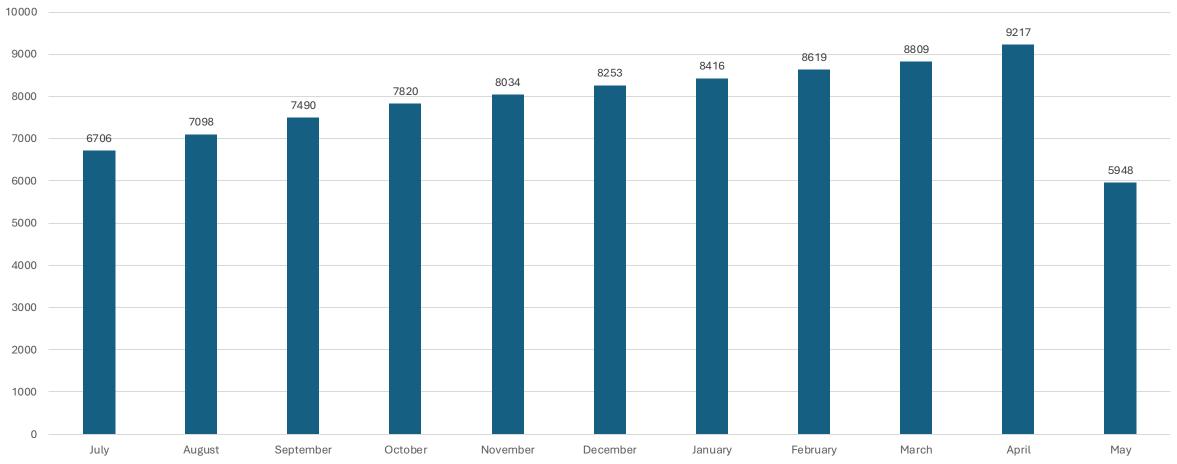
Litter Registrations



Core Function - Membership

Desired Performance: Year Over Year Increase

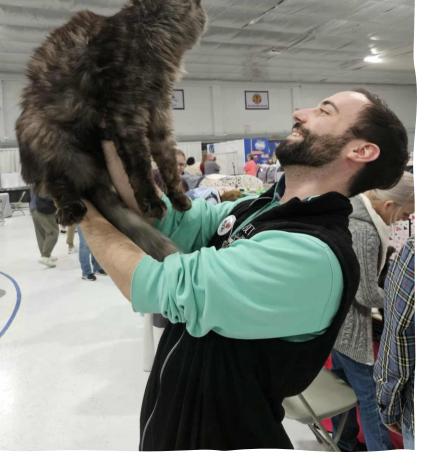
Membership

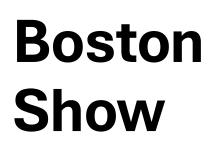


Page 23

Core Function – Corporate Partner

Desired Performance: Year Over Year Increase in Sponsorship Dollars









- Christian's Leadership
- Willingness to promote our corporate partners
- TICA Cat Insurance Banner
- Give aways PetsFit collected over hundreds of emails, with little effort
- We can't do this alone!

What We've Done to Earn New Corporate Partners

- Position TICA as a Trusted Institution, Not Just an Influencer
 Clearly positioned TICA as a credible, long-term partner with repeat customer access, breeders, exhibitors, and dedicated cat lovers.
- Launched New Website with High-Traffic Placement Opportunities Created premium placement options across the site, including the Products page, Breeder Listings
- Built Out TFMS Sales Integration Enabled partners like Rainwalk (TICA Pet Insurance) and Wisdom Panel to integrate directly into our registration system, driving real transactions.
- **Created Email Campaign Infrastructure** Developed member and client email journeys that promote partners with targeted, timed outreach based on user activity in TFMS.
- Delivered Consistent Social Media Growth

Achieved millions of engagements on Facebook and Instagram, with video coverage, show content, contests, and featured product integrations.

Expanded Marketing Metrics

Provided open rates, engagement stats, and participation data to potential partners, proving value and reach.

• Establishing Product Promotion at Cat Shows

Secured product donations (e.g., Petsfit) and used them to drive engagement, gather attendee contact info, and feature partner brands on-site and online.

• Introduced Interactive Campaigns

Launched campaigns like the **Meowster Mind Quiz**, collecting thousands of leads and showcasing the value of TICA's digital reach.

Why TICA Delivers More

• TICA Builds Long-Term Influence, Not Just Visibility

Unlike influencers, we engage decision-makers such as breeders, mentors, and repeat breeders who are trusted by pet owners.

• We Reach Buyers, Not Casual Followers

Our global audience spans over 100 countries and includes the people pet owners rely on for trusted advice.

Multi-Touchpoint Strategy Drives Action

Cat shows, breeder tools, SMS & email campaigns, and timed follow-up emails all work together to keep your brand top-of-mind.

We Create Loyalty Through Connection

Each interaction with TICA reinforces brand trust and helps turn exposure into lasting customer relationships.

• Influence at Every Stage of the Pet Journey

From a breeder's first recommendation to a follow-up email from TICA, your brand is present throughout the pet ownership experience.

TICA Cat Insurance

Join the TICA Breeder Pro Perks Program

Elevate Your Breeding Legacy & Earn \$ Rewards

Sign up now





Powered by K PET INSURANCE

Why Join?

Showcase Your Commitment to Responsible Breeding and align with TICA's goldstandard practices:

- Community prestige: Be listed in TICA's directory of trusted breeders.
- Badge of honor: Display the TICA Breeder Pro seal on your website/social media.
- Health-first ethos: Support new kitten parents in prioritizing lifelong kitten wellness.
- Ongoing support: Be there from day one to offer guides to all the "firsts" your new pet parents will experience.



18

Welcome to Your Kitten's New Home

Mar-25

19

Apr-25 May-25

Congratulations on welcoming a new kitten into your family!

At The International Cat Association® (TICA®), we know that bringing home a kitten is an exciting and sometimes overwhelming experience. That's why we've created the TICA Kitten Care Pack: Your all-in-one digital toolkit to help you and your new feline friend start off on the right paw.

Download your TICA Kitten Care Pack now!

21

Feb-25



105

24

120

100

60

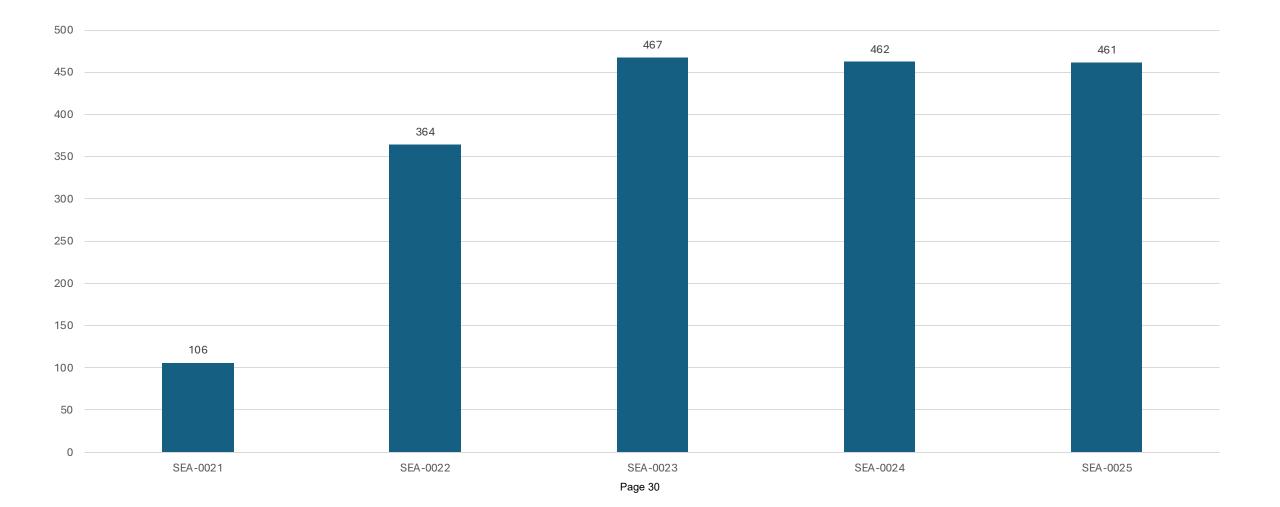
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Core Function – Cat Shows

Desired Performance: Year Over Year Increase in Shows and Exhibitors

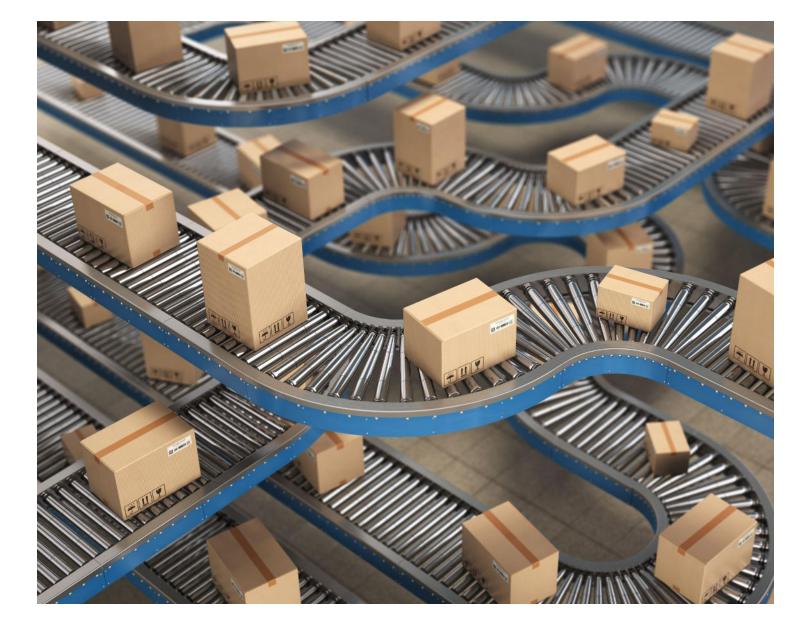
Cat Shows



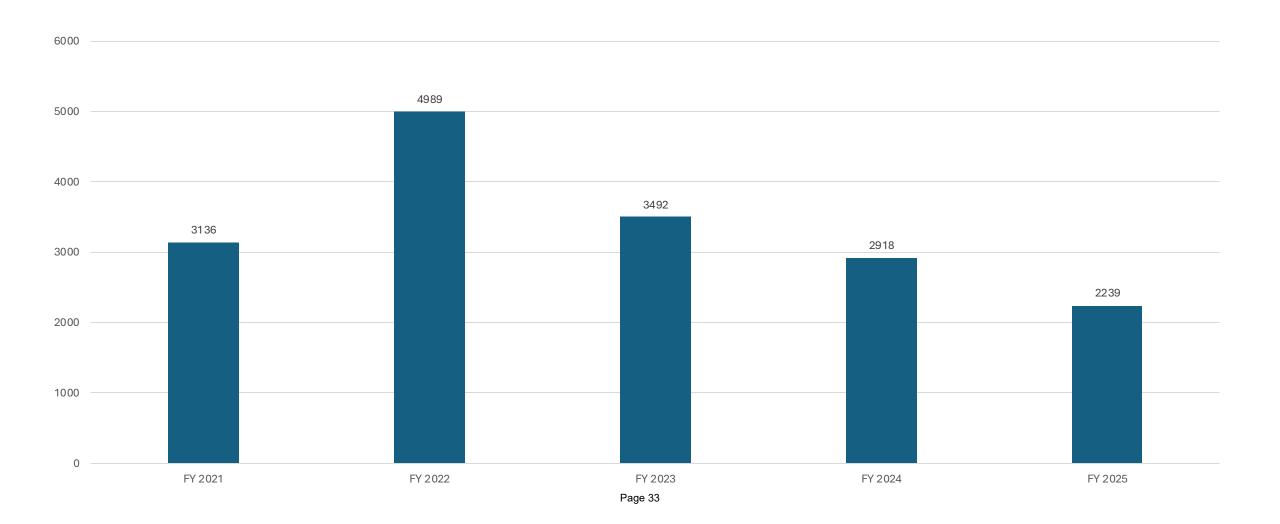
Core Function – Education

Desired Performance: ???

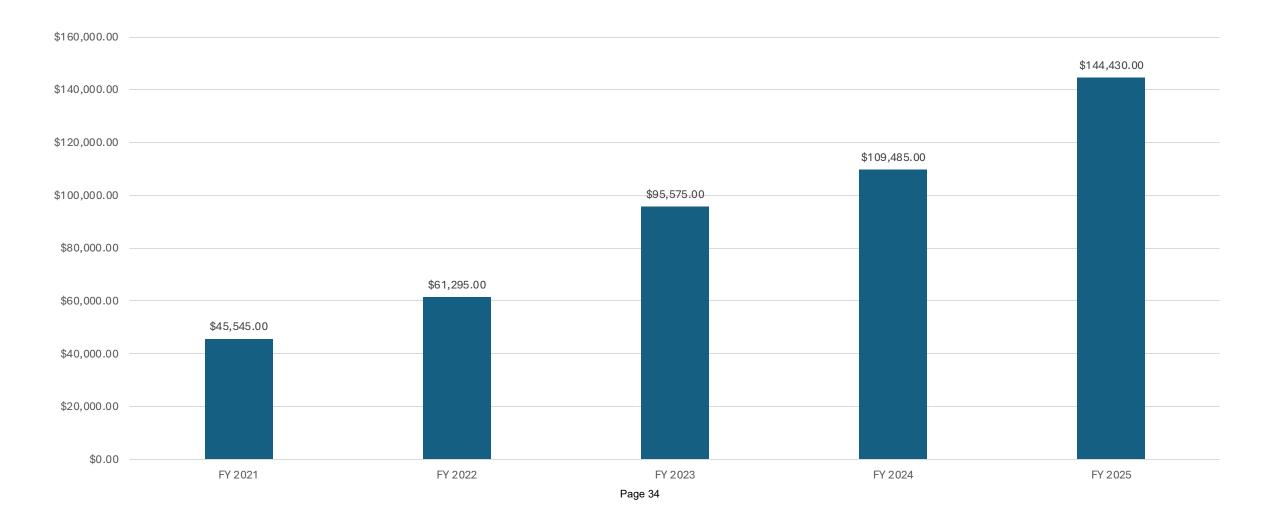
Other Performance Metrics



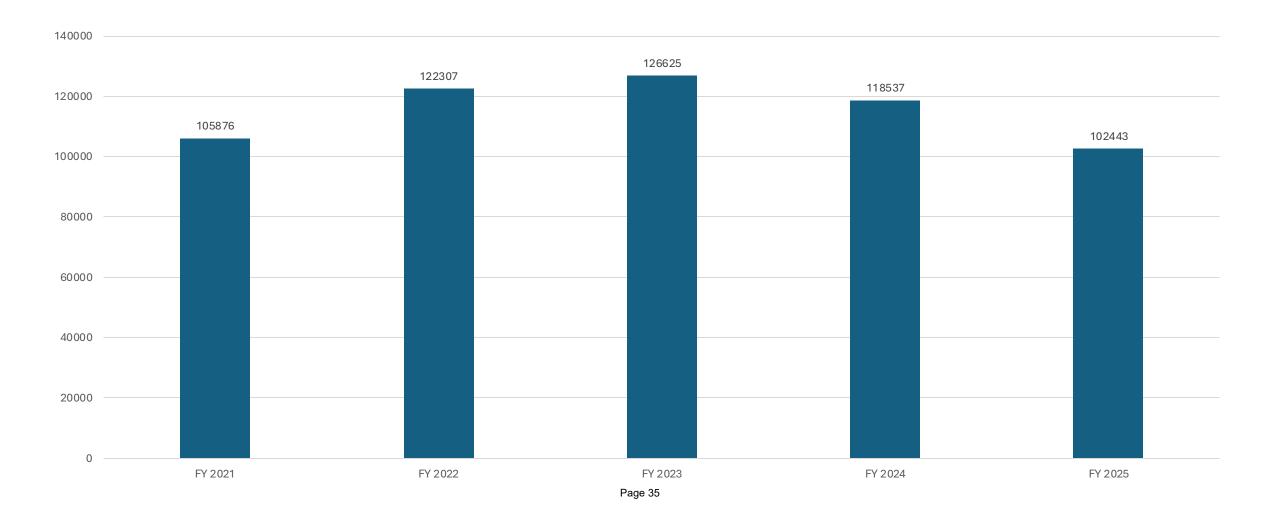
Cattery Registrations



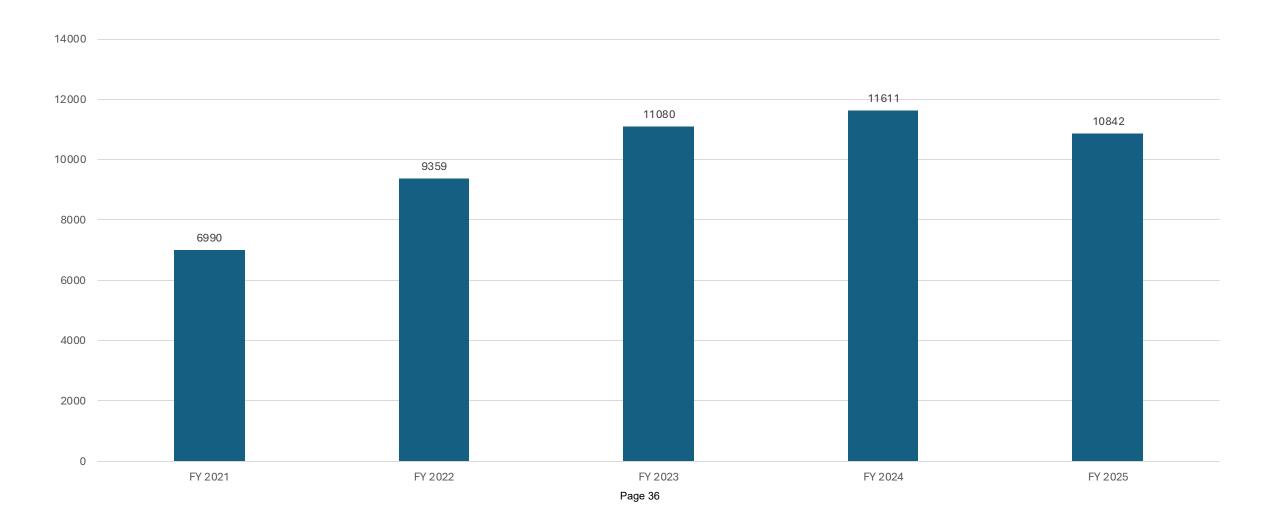
Breeder Listings



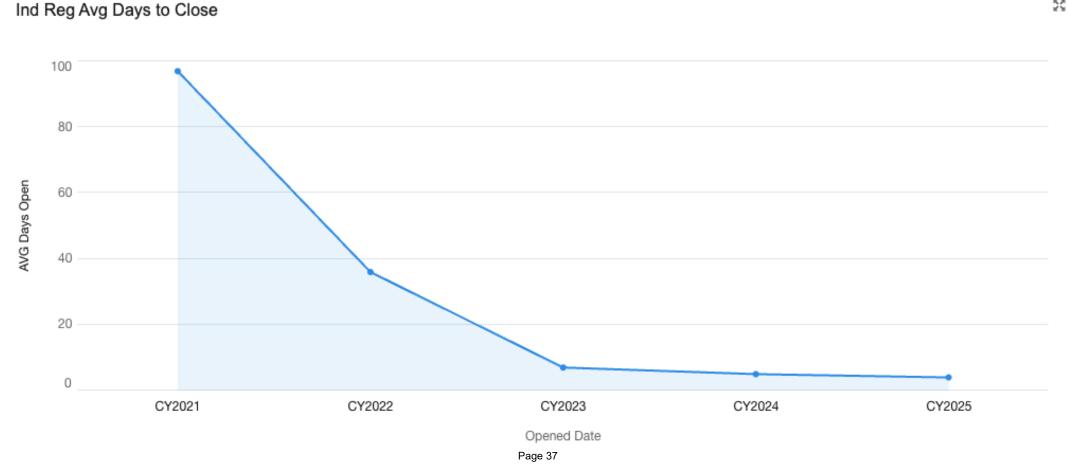
Breeder Slips



3 & 5 Gen Pedigrees

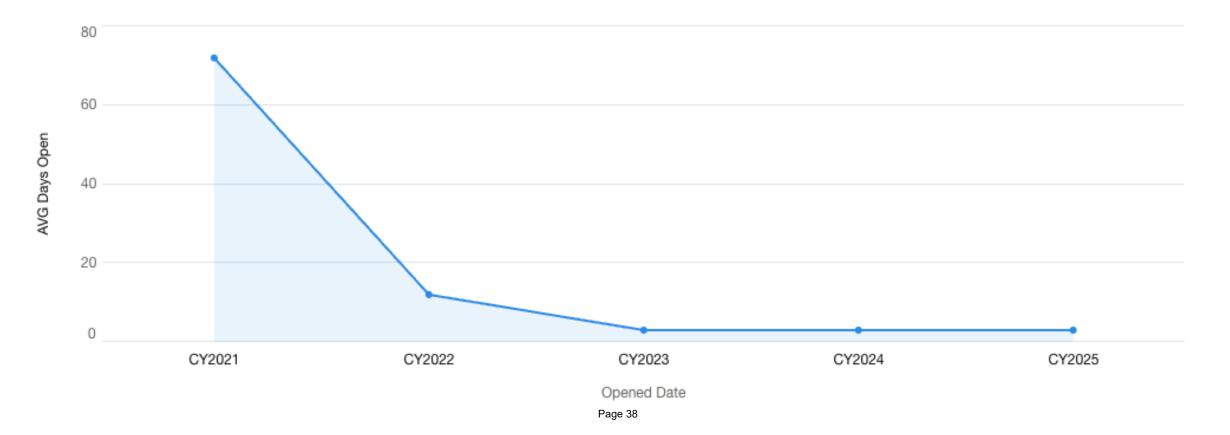


Individual Registrations



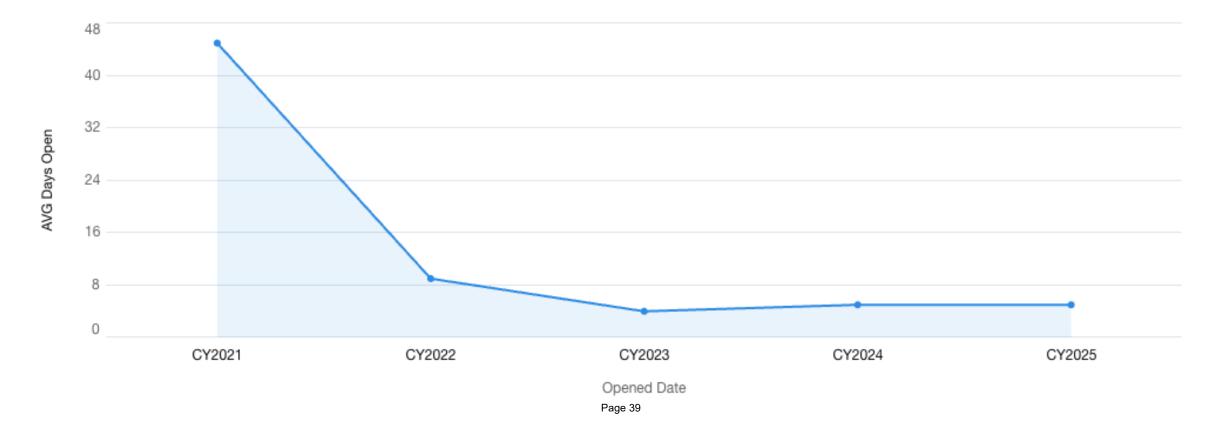
New Litter Registration

New Litter Avg Days to Close



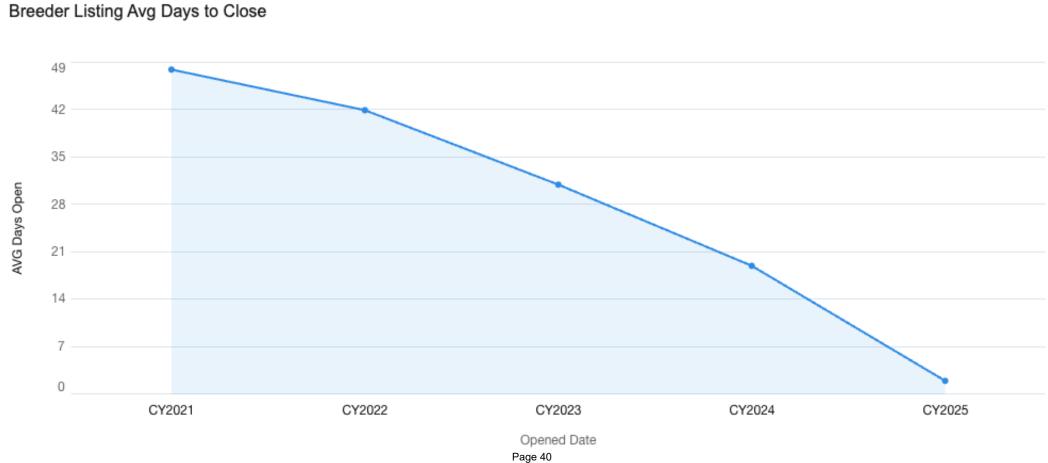
Pedigrees Requiring Research

Pedigree w/Research Avg Days to Close

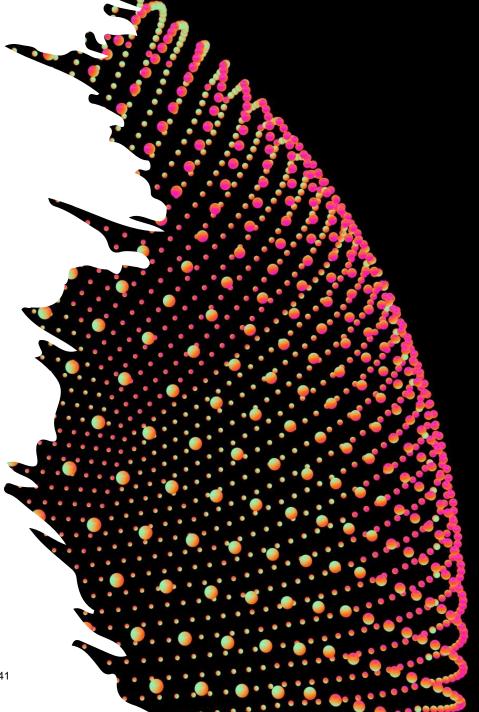


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Breeder Listings



Marketing



Page 41

Marketing Activities

Launched a new TICA website with improved SEO structure and user experience	Hired a dedicated social media manager, email marketer, and SEO team	Built automated email campaigns tied to TFMS activity (e.g. expiring breeder listings, litter registration, Membership)	Ran the Meowster Mind quiz as part of a giveaway campaign, resulting in 3,645 plays and 1,079 new email contacts
Created a Newsletter and Archive on the website for ongoing visibility and easy access	Expanded newsletter distribution to over 169,000 recipients with a 52% open rate	Film at cat shows to create social media content and increase event visibility	Featured new partners and products across digital channels, including Petsfit product placements at shows
Distributed branded merchandise (stickers and pins) at shows to drive community engagement and brand recognition	Developed targeted messaging to position TICA as a trusted brand, especially in corporate partnership proposals	Optimized SEO with general cat wellness and care keywords to attract broader audiences beyond breeders	Built social media coverage plans for major cat shows,

TICA.org Page views

Hi Danny,

Good news from Cornershop: upon review of your annual Maintenance and Support plan, we can see from traffic stats that your site has become more popular!

This also means that your site requires more resources to maintain, so we will be increasing your plan as of April to a new custom limit of 220,000 visits per month, at a new annual cost of \$7,480.



ticacats.world	Following \sim	Message	+9
152 posts	64.9K followers	41 following	
👉 The world's lar	Cat Association (TICA gest genetic registry domestic cats. 🕹 m		

Followed by larryjohnsonphotography, nm_jeep_lj, and fisher.vickie



I 💗 TICA



TICA Cat Sh...



TICA Website

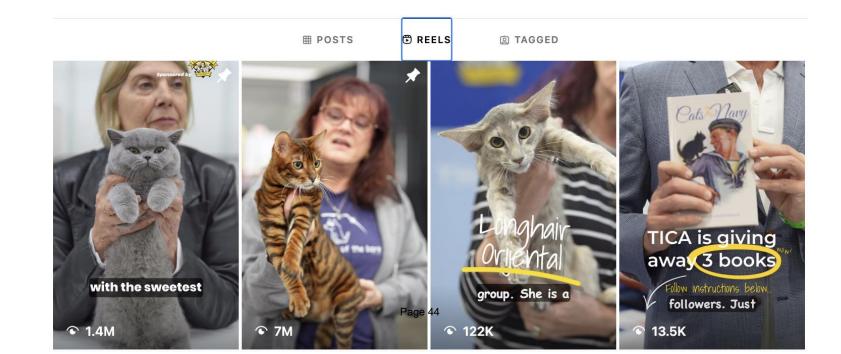


Cat Facts



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Pet Insurance





Followed by nm_jeep_lj, larryjohnsonphotography + 2 more











I 🖤 TICA





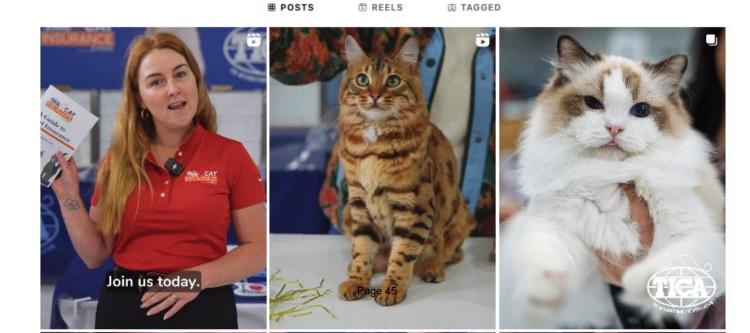
Cat Insurance

Quiz about ... Cat !

Follow Us

TICA Cat Sh...

TICA Website



Cat Show LI... Follow



ticacats TICA

 \aleph Friends Message \clubsuit …

108 Following 27.4K Followers 248.7K Likes

The International Cat Association - All about Cats! Official profile!

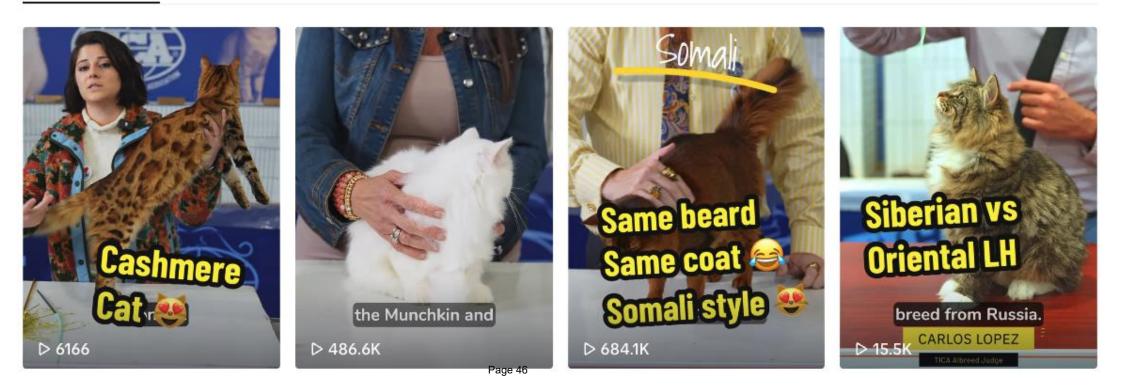
𝔄 www.tica.org

III Videos

11 Reposts

😪 Liked

Latest Popular Oldest



Social Media Stats



Fiscal Year 2024

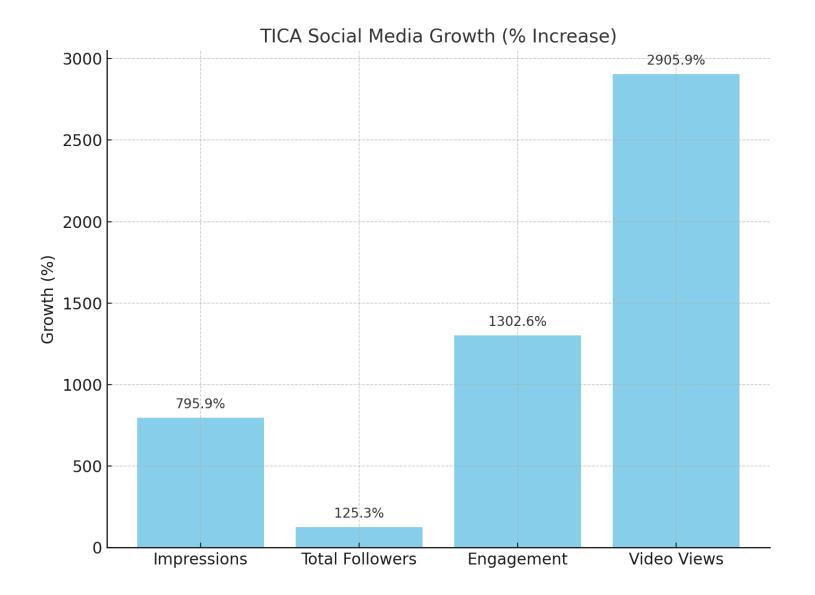
- Impressions 4,332,694
- Total followers 85,068
- Engagement 129.855
- Video views 1,021,030

Fiscal Year 2025

- Impressions 38,817,220
- Total followers 191,625
- Engagement 1,821.289
- Video views 30,691,398

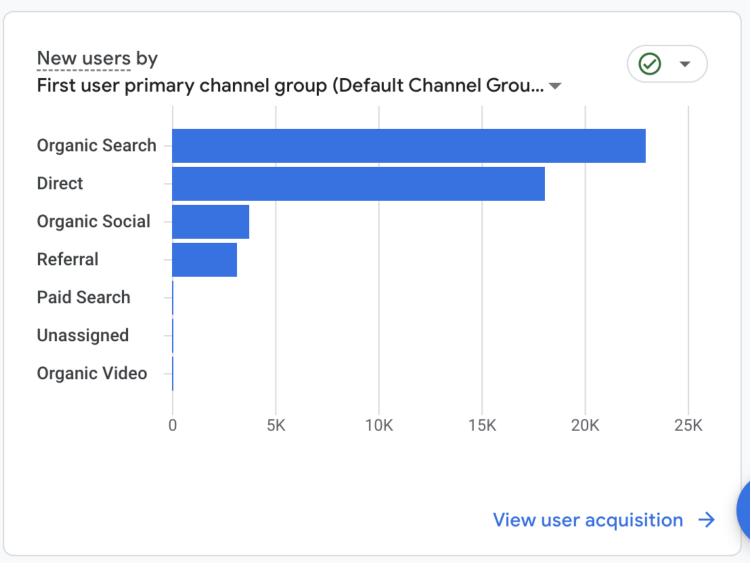


Growth Percentage



Website User Aquisition

WHERE DO YOUR NEW USERS COME FROM?



Position for the Future

Innovative Tools and Features Leveraging Technology

• Enhance member experience and operational efficiency by leveraging technology.

Global Expansion

• Expand TICA's reach and influence in emerging markets

Marketing & Communication

 Build brand awareness and engagement through modern, digital-first strategies

Education and Advocacy

• Showcase TICA as a thought leader in feline health, ethical breeding, and care.

Community Building

• Foster a strong sense of belonging among members, breeders, and exhibitors

Competitive Analysis

• Differentiate TICA's unique value from others.

Measuring Success

• Establish measurable KPIs



Thank You

2:06 PM Accrual Basis

TICA Balance Sheet Prev Year Comparison As of March 31, 2025

	Mar 31, 25	Mar 31, 24	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
PayPal Account	2,506.42	4,534.84	-2,028.42	-44.73%
RBC Investment Account	1,485,151.13	1,535,593.08	-50,441.95	-3.29%
TSB-General	135,550.20	39,656.60	95,893.60	241.81%
TSB-Payroll	26,557.59	28,807.44	-2,249.85	-7.81%
Total Checking/Savings	1,649,765.34	1,608,591.96	41,173.38	2.56%
A/R Membership	7,367.00	5,272.69	2,094.31	39.72%
Annual Advance Receivable	32,032.59	62,923.74	-30,891.15	-49.09%
Interest Receivable	9,058.69	7,953.77	1,104.92	13.89%
Inventory Yearbook	3,110.00	3,530.00	-420.00	-11.9%
PrePaid Expenses	51,274.00	48,715.14	2,558.86	5.25%
Total Other Current Assets	102,842.28	128,395.34	-25,553.06	-19.9%
Total Current Assets	1,752,607.62	1,736,987.30	15,620.32	0.9%
Fixed Assets				
capital lease improvement	104,715.10	104,715.10	0.00	0.0%
Equipment/Machinery	178,800.89	179,100.84	-299.95	-0.17%
Furniture/Fixtures	22,475.54	22,475.54	0.00	0.0%
Recorded Depreciation	-288,265.44	-283,049.43	-5,216.01	-1.84%
Total Fixed Assets	17,726.09	23,242.05	-5,515.96	-23.73%
Other Assets	,	-,	-,	
Database Upgrade Implementation	166,761.21	282,765.21	-116,004.00	-41.03%
Entry Program Integration	361,105.33	465,605.33	-104,500.00	-22.44%
Operating Leases - Right-of-Use	98,024.00	131,427.00	-33,403.00	-25.42%
Total Other Assets	625,890.54	879,797.54	-253,907.00	-28.86%
TOTAL ASSETS	2,396,224.25	2,640,026.89	-243,802.64	-9.24%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Credits Payable Membership	112,401.60	115,978.60	-3,577.00	-3.08%
Deferred Income	48,623.38	145,240.02	-96,616.64	-66.52%
Payroll Liabilities	7,756.38	9,124.75	-1,368.37	-15.0%
Payroll Payable	1,928.40	1,928.40	0.00	0.0%
Total Other Current Liabilities	170,709.76	272,271.77	-101,562.01	-37.3%
Total Current Liabilities	170,709.76	272,271.77	-101,562.01	-37.3%
Long Term Liabilities		,	101,002.01	011070
Compensated Absences	34,824.45	51,779.87	-16,955.42	-32.75%
Operating Leases - Liab - LTM	101,865.47	133,976.00	-32,110.53	-23.97%
Total Long Term Liabilities		185,755.87	-49,065.95	-26.41%
	136,689.92			-
Total Liabilities	307,399.68	458,027.64	-150,627.96	-32.89%
Equity		4 750 400 00		0.05%
Retained Earnings	1,719,475.47	1,759,109.32	-39,633.85	-2.25%
Unrestricted Fund Balance	464,655.24	465,155.24	-500.00	-0.11%
Net Income	-95,306.14	-42,265.31	-53,040.83	-125.5%
	2,088,824.57	2,181,999.25	-93,174.68	-4.27%
TOTAL LIABILITIES & EQUITY	2,396,224.25	2,640,026.89	-243,802.64	-9.24%

3:44 PM Accrual Basis

TICA Profit & Loss Budget Performance July 2024 through March 2025

	July 2024	2025	2026			
		ŀ	Projected		2025	
	Jul '24 - Mar 25	YTD Budget	Qtr \$	Proj Actual	Annual Budget	Budget
Ordinary Income/Expense						
Income						
01 Memberships	136,751.72	125,000.00	134,000.00	270,751.72	259,000.00	275,000.00
04 Additional Breed Sections	2,085.00	2,430.00	2,500.00	4,585.00	5,000.00	5,000.00
05 Cattery Registrations	151,688.01	185,242.00	55,000.00	206,688.01	245,000.00	210,000.00
06 Individual Registrations	122,984.00	164,634.00	45,000.00	167,984.00	210,000.00	170,000.00
07 Blue Slips	244,159.00	258,126.00	80,000.00	324,159.00	340,000.00	330,000.00
08 Litter Registrations	426,396.00	454,942.00	145,000.00	571,396.00	600,000.00	590,000.00
09 HHP Registrations	9,699.00	11,584.00	3,500.00	13,199.00	15,000.00	15,000.00
10 Transfers/Leases	74,570.00	77,219.00	25,000.00	99,570.00	100,000.00	100,000.00
11 Dup/Corr/Add or Delete Suff	38,531.00	34,998.00	12,500.00	51,031.00	45,000.00	55,000.00
12 Title Confirmations	25,600.00	38,275.00	12,000.00	37,600.00	50,000.00	40,000.00
13 Supreme Title Confirmations	30.00	0.00	-	30.00	0.00	
14 Cert 3-Gen Pedigrees	127,170.00	113,411.00	45,000.00	172,170.00	150,000.00	180,000.00
15 Cert 5-Gen Pedigrees	209,069.00	211,715.00	75,000.00	284,069.00	280,000.00	290,000.00
16 Club Charters	650.00	700.00	350.00	1,000.00	1,000.00	1,000.00
17 Club Fees Renewals	1,670.00	2,715.00	3,000.00	4,670.00	6,000.00	6,000.00
18 Judges Fees	3,455.00	2,415.00	500.00	3,955.00	3,000.00	3,000.00
19 Show License Fees	24,315.00	27,865.00	9,500.00	33,815.00	34,000.00	34,000.00
20 Annual Awards Fees	31,450.00	35,675.00	11,000.00	42,450.00	43,000.00	43,000.00
21 Show Insurance Fees	13,080.00	15,500.00	3,000.00	16,080.00	18,000.00	18,000.00
23 TICA TREND	4,680.50	3,710.00	1,500.00	6,180.50	5,000.00	5,000.00
24 TICA Yearbook	24,791.00	26,287.00	5,300.00	30,091.00	30,000.00	30,000.00
25 Miscellaneous	2,800.41	1,622.00	-	2,800.41	2,000.00	2,000.00
26 COE/OSTD Cattery	3,990.00	5,070.00	2,500.00	6,490.00	7,000.00	7,000.00
27 Election Filing Fees	160.00	415.00	300.00	460.00	500.00	500.00
30 Clerking Fees	375.00	0.00	-	375.00	0.00	
31 OS/OD/LA	185.00	1,635.00	2,000.00	2,185.00	4,000.00	2,500.00
32 Annual Awards Dup/Frt	290.00	500.00	-	290.00	500.00	1,000.00
33 Website Breeder Listings	74,487.00	104,810.00	55,000.00	129,487.00	172,000.00	140,000.00
35 Website Classified Ads	13,095.00	13,500.00	7,000.00	20,095.00	20,000.00	20,000.00
37 Rush	32,374.00	30,285.00	8,000.00	40,374.00	40,000.00	35,000.00

TICA Profit & Loss Budget Performance

July 2024 through March 2025

	Projected			2025		
	Jul '24 - Mar 25	YTD Budget	Qtr \$	Proj Actual	Annual Budget	Budget
39 Complaint Fees	810.00	400.00	-	810.00	500.00	500.00
40 Shipping Fees	1,002.00	1,096.00	500.00	1,502.00	1,500.00	1,500.00
41 Annual Awards Sponsorships	5,661.00	6,555.00	3,500.00	9,161.00	9,000.00	9,000.00
42 Late Fees (Judges/Pstg Due/	520.00	370.00	-	520.00	500.00	500.00
43 Affinity Program	0.00	47,000.00		0.00		
46 Refunds	-75.00	0.00	-	-75.00	0.00	
49 TOES	7,670.00	9,225.00	3,000.00	10,670.00	12,000.00	12,000.00
50 Endorsement	5,000.00	5,000.00	-	5,000.00	10,000.00	0.00
51 Certified Ancestral 5 Gen	1,825.00	1,040.00	750.00	2,575.00	1,500.00	2,000.00
52 Pet Insurance	0.00	30,000.00	1,200.00	1,200.00	45,000.00	10,000.00
53 Wisdom Optimal	20,077.49	15,000.00		20,077.49	25,000.00	7,000.00
54 Wisdom MyCatDNA	1,784.78	2,000.00	-	1,784.78	5,000.00	1,000.00
Corporate Sponsorships	77,359.33	81,915.71	25,000.00	102,359.33	100,000.00	25,000.00
Deposit	1,907.76	0.00		1,907.76	0.00	
Total Income	1,924,123.00	2,149,881.71	777,400.00	2,701,523.00	2,895,000.00	2,676,500.00
Gross Profit	1,924,123.00	2,149,881.71	777,400.00	2,701,523.00	2,895,000.00	2,676,500.00
Expense						
ANNUAL AWARDS PROGRAM						
Annual Awards Program - Other	18,670.18	10,000.00	-	18,670.18	10,000.00	10,000.00
Banquet Expense	6,664.88	15,000.00	-	6,664.88	15,000.00	15,000.00
Freight and Postage	1,907.74	3,000.00	-	1,907.74	3,000.00	5,000.00
International/Regional Awards	10,779.34	0.00	-	10,779.34	0.00	
Plaques/Trophies	12,091.35	26,000.00	-	12,091.35	26,000.00	26,000.00
Regional Rebate	0.00	0.00	54,000.00	54,000.00	80,000.00	60,000.00
Total ANNUAL AWARDS PROGRAM	50,113.49	54,000.00	54,000.00	104,113.49	134,000.00	116,000.00
BANK						
Card Charges	65,363.45	64,300.00	23,000.00	88,363.45	90,000.00	92,000.00
PayPal Fees	34,221.89	43,254.80	13,000.00	47,221.89	60,000.00	50,000.00
Total BANK	99,585.34	107,554.80	36,000.00	135,585.34	150,000.00	142,000.00
BOARD MEETING EXPENSE						

TICA Profit & Loss Budget Performance July 2024 through March 2025

	July 2024	2025	2026			
•	Jul '24 - Mar 25	YTD Budget	rojected Qtr \$	Proj Actual	Annual Budget	Budget
Annual Meeting						
Appointed Officials - Lodging	4,680.45	2,000.00	-	4,680.45	2,000.00	2,000.00
Appointed Officials - Per Diem	1,159.25	1,500.00	-	1,159.25	1,500.00	0.00
Appointed Officials - Travel	3,577.58	4,000.00	-	3,577.58	4,000.00	3,000.00
Board-Lodging	23,766.11	16,000.00	-	23,766.11	16,000.00	16,000.00
Board-Per Diem	4,460.25	6,000.00	-	4,460.25	6,000.00	10,000.00
Board-Travel	14,667.83	14,000.00	-	14,667.83	14,000.00	18,000.00
Room/Refreshments/Supplies	3,286.18	5,000.00	-	3,286.18	5,000.00	5,000.00
Total Annual Meeting	55,597.65	48,500.00	0.00	55,597.65	48,500.00	54,000.00
Spring Meeting						
Appointed Officials-Lodging	0.00	0.00	-	-		
Appointed Officials-Per Diem	199.50	0.00	-	199.50		
Appointed Officials-Travel	0.00	0.00	-	-		
Board-Lodging	0.00	0.00	-	-		
Board-Per Diem	0.00	0.00	-	-		
Board-Travel	0.00	2,000.00	-	-		
Room/Refreshments/Supplies	0.00	0.00	500.00	500.00	500.00	500.00
Total Spring Meeting	199.50	2,000.00	500.00	699.50	500.00	500.00
WCC Meeting	0.00	0.00	-	-	5,000.00	7,000.00
Winter Meeting						
Appointed Officials-Lodging	4,571.39		-	4,571.39	1,000.00	1,000.00
Appointed Officials-Per Diem	2,625.84		-	2,625.84	500.00	500.00
Appointed Officials-Travel	5,140.78		-	5,140.78	1,000.00	1,000.00
Board-Lodging	9,351.87		-	9,351.87	13,000.00	13,000.00
Board-Travel	7,431.13		-	7,431.13	4,000.00	4,000.00
Board -Per Diem	4,507.50		-	4,507.50	14,000.00	14,000.00
Room/Refreshments/Supplies	4,987.78	500.00	-	4,987.78	500.00	500.00
Total Winter Meeting	38,616.29	500.00	0.00	38,616.29	34,000.00	34,000.00
al BOARD MEETING EXPENSE	94,413.44	51,000.00	500.00	94,913.44	88,000.00	95,500.00
MMUNICATIONS						
Telephone	13,868.94	13,963.94	5,000.00	18,868.94	19,000.00	19,000.00

3:44 PM Accrual Basis

TICA Profit & Loss Budget Performance July 2024 through March 2025

	July 2024	Projected			2025	
	Jul '24 - Mar 25	YTD Budget	Qtr \$	Proj Actual	Annual Budget	Budget
Total COMMUNICATIONS	13,868.94	13,963.94	5,000.00	18,868.94	19,000.00	19,000.00
COMPUTER						
Equipment	5,703.30	4,000.00	-	5,703.30	5,000.00	5,000.00
Programming						
Enhancements/Maintenance	191,333.56	135,421.25	3,000.00	194,333.56	160,000.00	140,000.00
Ideate, LLC	14,355.25	14,837.50	5,000.00	19,355.25	20,000.00	
Total Programming	205,688.81	150,258.75	8,000.00	213,688.81	180,000.00	140,000.00
Software	255,282.23	228,867.34	20,000.00	275,282.23	250,000.00	280,000.00
Supplies/Support	53.71	700.00	100.00	153.71	1,000.00	500.00
Website Support	32,585.00	22,225.00	8,000.00	40,585.00	30,000.00	15,000.00
Total COMPUTER	499,313.05	406,051.09	36,100.00	535,413.05	466,000.00	440,500.00
CORPORATE SPONSORSHIP	48,193.40	52,500.00	15,000.00	63,193.40	60,000.00	25,000.00
DEPRECIATION EXPENSE						
Database Amortization	87,003.00	87,003.00	28,997.00	116,000.00	116,000.00	116,000.00
Entry Program Amortization	76,000.00	85,500.00	28,500.00	114,000.00	114,000.00	114,000.00
DEPRECIATION EXPENSE - Other	3,200.00	4,500.00	2,800.00	6,000.00	6,000.00	6,000.00
Total DEPRECIATION EXPENSE	166,203.00	177,003.00	60,297.00	236,000.00	236,000.00	236,000.00
DUES/MISC/SUBS/GIFTS	21,792.97	7,572.11	2,500.00	10,072.11	10,000.00	10,000.00
FREIGHT AND POSTAGE						
Box Rent/Permits	382.00	500.00	118.00	500.00	500.00	500.00
Freight-Customers	490.21	899.79	1,509.79	2,000.00	2,000.00	2,000.00
Freight-Show Supplies	170.55	380.00	329.45	500.00	500.00	500.00
Freight - Marketing	1,230.11	2,719.77	1,769.89	3,000.00	3,000.00	3,000.00
Miscellaneous Postage	1,139.22		-	1,139.22		
Other Freight Charges	20.08		-	20.08		
Postage Meter	32,355.22	29,900.00	10,000.00	42,355.22	40,000.00	45,000.00
Total FREIGHT AND POSTAGE	35,787.39	34,399.56	13,727.13	49,514.52	46,000.00	51,000.00
INSURANCE						
Director's Liability Insurance	3,054.00	3,800.00	-	3,054.00	3,800.00	3,500.00
Emp Bond	0.00	500.00	500.00	500.00	500.00	500.00
General/Administrative	740.00	1,300.00	-	740.00	1,300.00	1,000.00

3:44 PM Accrual Basis

TICA Profit & Loss Budget Performance

July 2024 through March 2025

	July 2024	Projected			2025	
	Jul '24 - Mar 25	YTD Budget	Qtr \$	Proj Actual	Annual Budget	Budget
Judge's Liability	0.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00
Property	819.00	1,000.00	-	819.00	1,000.00	1,000.00
Show Liability	25,578.00	35,118.00	9,000.00	34,578.00	47,000.00	40,000.00
Total INSURANCE	30,191.00	43,018.00	10,800.00	40,991.00	54,900.00	47,300.00
MARKETING						
Advertising	10,184.33	22,000.00	5,000.00	15,184.33	30,000.00	30,000.00
Printed Materials	0.00	10,000.00	10,000.00	10,000.00	10,000.00	2,000.00
Professional Fees	34,900.00	40,500.00	5,100.00	40,000.00	54,000.00	21,000.00
Special Events	23,753.52	11,813.26	3,000.00	26,753.52	15,000.00	15,000.00
Supplies	4,003.19	2,880.00	1,000.00	5,003.19	4,000.00	5,000.00
Travel Expense	11,117.47	5,816.78	2,500.00	13,617.47	10,000.00	15,000.00
Total MARKETING	83,958.51	93,010.04	26,600.00	110,558.51	123,000.00	88,000.00
Leases	3,654.45	5,550.00	1,500.00	5,154.45	7,500.00	6,000.00
Maintenance	0.00	500.00	500.00	500.00	500.00	500.00
Purchase	4,643.95	4,000.00	-	4,643.95	4,000.00	5,000.00
Total OFFICE EQUIPMENT	8,298.40	10,050.00	2,000.00	10,298.40	12,000.00	11,500.00
OFFICE MAINTENANCE						
Repairs	0.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Total OFFICE MAINTENANCE	0.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
OFFICE SUPPLIES						
Laminating Supplies	2,529.84	3,000.00	1,470.16	4,000.00	4,000.00	4,000.00
Other	4,003.53	3,558.71	1,996.47	6,000.00	6,000.00	6,000.00
Paper	740.41	3,016.90	3,259.59	4,000.00	4,000.00	4,000.00
Toner	1,791.64	4,217.67	3,208.36	5,000.00	5,000.00	5,000.00
Total OFFICE SUPPLIES	9,065.42	13,793.28	9,934.58	19,000.00	19,000.00	19,000.00
PAYROLL						
Contract Labor	40,526.94	48,200.00	12,000.00	52,526.94	65,200.00	80,000.00
Employee Benefits	12,385.87	13,096.44	5,000.00	17,385.87	17,000.00	17,000.00

TICA Profit & Loss Budget Performance July 2024 through March 2025

	July 2024	through Marcl		2025	2026	
	Jul '24 - Mar 25	YTD Budget	rojected Qtr \$	Proj Actual	Annual Budget	Budget
IRA Contributions	1,874.31	0.00	-	, 1,874.31	0.00	0.00
Ring Training Stipend	925.00	400.00	100.00	1,025.00	500.00	1,000.00
Salary/Wages				-		,
Overtime	15,825.90	14,561.69	5,000.00	20,825.90	20,000.00	20,000.00
Salary/Wages - Other	572,400.89	594,284.58	225,000.00	797,400.89	795,000.00	862,426.00
Total Salary/Wages	588,226.79	608,846.27	230,000.00	818,226.79	815,000.00	882,426.00
Taxes	44,762.32	51,035.43	25,237.68	70,000.00	70,000.00	77,000.00
Total PAYROLL	688,701.23	721,578.14	272,337.68	961,038.91	967,700.00	1,057,426.00
PRINTING						
Other	4,124.32	4,607.68	2,875.68	7,000.00	7,000.00	7,000.00
Total PRINTING	4,124.32	4,607.68	2,875.68	7,000.00	7,000.00	7,000.00
PROFESSIONALS FEES						
Accounting and Audit	35,000.00	44,000.00	-	35,000.00	44,000.00	40,000.00
Balloting and surveys	5,515.77	5,500.00	800.00	6,315.77	5,500.00	21,000.00
Legal	32,516.00	28,975.00	-	32,516.00	30,000.00	35,000.00
Legislative Committee	16,000.00	17,000.00	9,000.00	25,000.00	25,000.00	25,000.00
Payroll Preparation	2,486.57	2,666.10	1,000.00	3,486.57	3,500.00	3,500.00
PROFESSIONALS FEES - Other	15,820.78	4,000.00	-	15,820.78	4,000.00	4,000.00
Total PROFESSIONALS FEES	107,339.12	102,141.10	10,800.00	118,139.12	112,000.00	128,500.00
REIMBURSEMENTS						
Judging Administrator	126.25	1,000.00	300.00	426.25	1,000.00	1,000.00
Judging Committee	5,983.51	10,000.00	-	5,983.51	10,000.00	-
Total REIMBURSEMENTS	6,109.76	11,000.00	300.00	6,409.76	11,000.00	1,000.00
RENT AND UTILITIES						
Custodial	5,349.50	7,059.50	3,000.00	8,349.50	9,000.00	9,000.00
Rent	24,491.34	29,750.00	10,000.00	34,491.34	40,000.00	40,000.00
Total RENT AND UTILITIES	29,840.84	36,809.50	13,000.00	42,840.84	49,000.00	49,000.00
SECURITY	259.80	470.20	250.00	509.80	700.00	700.00
TAXES						
Federal	47.95	0.00	50.00	97.95	0.00	

TICA Profit & Loss Budget Performance

	July 2024 through March 2025 Projected				2025	2026	
	Ju	ıl '24 - Mar 25	YTD Budget	, Qtr \$	Proj Actual	Annual Budget	Budget
Property		599.49	2,000.00	1,200.00	1,799.49	2,000.00	2,000.00
State		67.00	0.00	-	67.00	0.00	
Total TAXES		714.44	2,000.00	1,250.00	1,964.44	2,000.00	2,000.00
TRAVEL REIMBURSEMENTS							
Employee		19,913.78	15,009.18	4,000.00	23,913.78	18,000.00	18,000.00
Officers		385.75	2,672.43	500.00	885.75	3,000.00	3,000.00
Other		2,185.67	7,500.00	500.00	2,685.67	10,000.00	8,000.00
Total TRAVEL REIMBURSEMENTS		22,485.20	25,181.61	5,000.00	27,485.20	31,000.00	29,000.00
TREND EXPENSES							
Editorial Fees		12,600.00	12,300.00	6,000.00	18,600.00	18,600.00	18,600.00
Publishing and Distributuion		55,278.82	65,795.25	26,000.00	81,278.82	90,000.00	85,000.00
Total TREND EXPENSES		67,878.82	78,095.25	32,000.00	99,878.82	108,600.00	103,600.00
YEARBOOK							
Editorial Fees		10,500.00	10,500.00	6,000.00	16,500.00	16,500.00	16,500.00
Freight		6,537.38	6,702.95	1,000.00	7,537.38	7,500.00	7,500.00
Publishing		0.00	35,000.00	32,000.00	32,000.00	35,000.00	35,000.00
Reimbursed Expenses		0.00	380.00	500.00	500.00	500.00	500.00
Total YEARBOOK		17,037.38	52,582.95	39,500.00	56,537.38	59,500.00	59,500.00
Total Expense		2,105,275.26	2,099,382.25	650,772.07	2,751,326.47	2,767,400.00	2,739,526.00
Net Ordinary Income	\$	(181,152.26)	50,499.46	126,627.93	\$ (49,803.47)	127,600.00	\$ (63,026.00)
Other Income/Expense							
Other Income							
Capital Gains		18,728.14	0.00	-	18,728.14	0.00	
Dividend Income		8,337.02	4,445.95	3,500.00	11,837.02	6,000.00	8,000.00
Interest Income		31,891.72	19,667.16	10,000.00	41,891.72	28,000.00	35,000.00
Total Other Income		85,856.12	24,113.11	13,500.00	72,456.88	34,000.00	34,000.00
Net Income	\$	(122,195.38)	\$ 74,612.57 \$	5 140,127.93	\$ 22,653.41	\$ 161,600.00	\$ (20,026.00)

Budget Proposal – Fee Adjustments Across TICA Services

Background and Justification

TICA experienced rapid growth during the COVID period, followed by a post-COVID market cooling. While our current activity levels remain well above pre-COVID figures, the cost of delivering services has continued to rise. TICA has not raised its service fees in over 15 years. This proposal recommends modest fee increases across key services to ensure continued service quality. These fee increases help TICA remain financially stable, while also allowing for continued innovation, improved service delivery, and increased value for our corporate partners.

Scope of Proposed Changes

The proposal outlines fee adjustments across categories including cattery registration, cat registrations, litter registrations, and other related services.

Category	Current (Members)	Current (Non- Members)	Proposed (Members)	Proposed (Non- Members)	Dollar Increase	Projected Annual Revenue
Cattery Registration	75	80	80	85	\$5	\$12,600
Registrations						
Cat/Kitten Without Litter Registration	20	20	20	22	\$2	\$8,000
Blueslip	10	12	12	14	\$2	\$66,000
Litter Registration - TICA Sire/Dam	13	15	15	18	\$3	
Litter Registration - TICA Dam Only	16	18	18	20	\$2	\$78,000
Household Pet Registration	8	10	10	12	\$2	\$3,000
Transfer of Ownership	13	15	15	18	\$3	\$15,000

Summary of Changes and Projected Impact

Total Projected Annual Revenue from Proposed Increases \$182,600

Executive Office Comments

There is no language in the By-Laws, Standing Rules, or other governing documents that requires a rule change to adjust service fees such as cattery registrations, cat registrations, or related services. The fees changes appear to be operational and within the authority of the Board of Directors to set and adjust without requiring a membership vote or by-law amendment. For example:

- The Judging Program includes fees like licensing and application fees that are listed for reference, not as fixed by the By-Laws.
- Other sections (e.g., club charter fees, publication pricing) mention that fees are established by the Board.

It is the opinion of The Executive Office feels the proposed fee increases can be implemented by Board approval alone. The EO also agrees with the proposal, in that The "fee increases help TICA remain financially stable, while also allowing for continued innovation, improved service delivery, and ability to continue to increase value for our corporate partners."

Regional Director Name / Comments

Christian Cherau

I am fine with these proposed increases in prices. These are modest increases in prices, when compared to the level of inflation in the US Dollar over the last 15 years. \$20 in 2010 is equivalent to 29.33 in 2025, which means this adjustment is actually well under the rate of inflation (https://www.in2013dollars.com/us/inflation/2010?amount=20).

I will also note that this is not proposing a raise in memberships, just cattery registrations (which are a one-time cost in TICA) and cat registrations. TICA's business is registering cats, and as inflation works through the US dollar, it should be accounted for in our basic services as well.

Regional Director Name / Comments

Laurie Patton SERD - I have added my ideas for pricing in yellow – I am a \$0 or \$5 person for fees. I do believe that making cattery registrations lower and a yearly fee will generate more "new" money. TICA can offer a 3 or 5 year "special" rate. I would want to see autorenewals to keep catteries current. TICA can offer/promote a "cattery domain" type of deal for cattery registration. This might be helpful for EW areas where LOOF, GCCF, etc charges so much less. TICA could also offer a free year of cattery registrations with a SGC title.

Regional Director Name / Comments

Vicki Jo Harrison

Comments

This is something I think we definitely need to follow through with. I think we need to consider a higher increase with some of the fees than is suggested in the proposal.

Regional Director Name / Comments

Liesbeth van Mullem

We haven't increased our prices in a very long time so I can totally understand the question if we should increase our prices and how much.

In general I would have preferred it if these prices would have been added to the proposal which we could share with our members so they are aware about the details of the proposal.

While I not against increasing our prices in general I am not in favor of these options for several reasons:

- 1. Some of these services are fully automated services: cattery registrations, litter registrations TICA Sire/Dame, transfer of ownership. I don't see any argument to increase these prices.
- 2. There are services which do require some sort of manual intervention and or postage, like our three and five generation pedigrees. These are not taken into account in this overview. Why not?
- 3. There is an imbalance in our current pricing which is not corrected in these prices. There should be a better balance between cost involved in a service (e.g. manpower) and the pricing. This can and will steer the sale of our products from more labor intensive to automatic services.

As an example: to register a kitten it will cost me \$20.

To register a kitten from a litter with TICA sire and dame registered it will now cost me 15 + 10 = 25.

The first one needs EO manpower, the second one is a completely automated process.

So while I am not against raising prices, I am not in favor of these particular prices increase.

Budget Proposal – Standardize Country and State Fields in TFMS

IT System Involved Salesforce (TFMS)

Description of the Requested Change

This proposal addresses a core data consistency issue in TFMS. Currently, the Country and State/District fields are freeform text inputs. This allows users to enter a wide range of spelling variations and formats for the same geographic region (e.g., "USA," "United States," "United States of America" or "California," "CA," "Calif."). This inconsistency presents major challenges for reporting, filtering, regional segmentation, and automation workflows that rely on location-specific criteria.

The proposed change would implement controlled picklists (dropdown menus) for Country and State/District fields using standardized options based on ISO codes or another globally accepted reference.

Desired End Result

Provides consistent and accurate geographic data across all records in TFMS, enabling:

- Reliable data segmentation by region or country
- Clean reporting for regional outreach and performance
- Accurate show visibility, membership breakdowns, and regional statistics
- Future automation based on geographic logic

Affects to the Following TICA Parameters

- System Integrity: Eliminates inconsistencies in how regions are recorded in TFMS.
- Reporting Accuracy: Improves data reliability for regional breakdowns in reports.
- Operational Efficiency: Supports smoother data syncing, automation, and filtering by region.
- Member & Client Support: Allows for precise targeting of communications and support based on location.

Additional Information

This fix would include migrating existing records to standardized values using mapping logic and deploying picklists that dynamically adapt to selected countries (e.g., displaying U.S. states only if United States is selected).

Estimated Cost

Category	Subtasks Review all unique country values, map to ISO-standard countries	Estimated Hours	Estimated Amount
Data Audit & Mapping	(e.g., "TÜRKIYE" → "Turkey") Create mapping dictionary or conversion script Add ISO-standard country dropdown to relevant forms in TFMS (UI + backend)	8	
Country Picklist Implementation	Ensure new records can only use values from the picklist Migrate existing records to standardized country values using mapping	6	
Data Migration & Cleanup	Flag or queue unmappable or ambiguous entries for manual review Validate form behavior, test data mappings, run test cases on	6	
Testing & QA	legacy entries	4	
Deployment & Post-Support	Push live, monitor for issues, resolve user-reported edge cases	2	
Total		26	\$5,850.00
State Picklist Implementation	If implemented: Add state dropdown (U.S. and a few other countries as applicable)		
(Optional)	Map state values in existing records (where possible)	10	
Total		36	\$8,100.00

Executive Office Comments

The Executive Office supports this change. The current freeform format for Country and State fields leads to inconsistent entries and ongoing data integrity issues. Implementing standardized picklists will not only improve the reliability of our reporting and automation but also

enhance our ability to provide accurate, location-specific services to members and clients. Failing to address this will result in growing inaccuracy and diminished value in our data systems over time.

Regional Director Name / Comments

Christian Cherau

I am an advocate for this in theory, but I also do not see how we'd earn \$50,000 back in revenue to justify this build. I'd like to see if alternatives are available (switching fields used, manual override, etc). Even if the alternative is a 1 time manual clean up, then periodically going in and cleaning up data for new members. I cannot imagine we are the first client of Summit who would like standardized address fields, so the implementation costs here seem too high to me. Our short to medium term option to manually correct addresses isn't as scalable, but we do have to be practical.

I am a no on the current proposal due to cost but would like alternatives.

Regional Director Name / Comments Laurie Patton SERD – I will defer to the EO.

Regional Director Name / Comments

Your Name

VJ Harrison

Comments

I also support this change for the same reasons as stated in the EO comments.

Regional Director Name / Comments

Liesbeth van Mullem

I am in favor of this proposal but I need to fully understand why this standard off the shelf feature should cost us that much money.

Budget Proposal – Transition TICA Trend to Online-Only Format

IT System Involved

TICA Feline Management System

Description of the Requested Change

This proposal recommends transitioning the TICA Trend publication to an online-only format. Currently, the Trend is available in both digital and printed formats. However, over 70% of our clients have elected to receive only the digital version, indicating a clear majority preference.

By discontinuing the printed version, TICA can significantly reduce the financial and operational burden associated with printing and mailing physical copies. This change would also align with environmentally conscious practices by cutting down on paper usage and shipping.

Desired End Result

The TICA Trend becomes a fully digital publication, accessible through the TICA Member Portal. This will:

- Substantially reduce production and mailing costs
- Eliminate time delays related to print and mail delivery
- Align with member preferences for convenience and sustainability

Affects to the Following TICA Parameters

Cost Efficiency: Reduces costs related to print production, postage, and materials. Member Experience: Supports faster delivery and more accessible content. Sustainability: Decreases TICA's environmental footprint.

Additional Information

One concern from members has been continued access to Judges' contact information, which is currently found in the online and printed versions of the Trend.

Estimated Cost

There is no cost to transition, as the Trend is already published online. Estimated annual savings from discontinuing print production and mailing are approximately \$85,000.

Executive Office Comments

The Standing Rules and By-Laws require the TICA TREND to be published, but does not require it to be printed:

- The By-Laws (Article 119.2) state: "The Association shall publish the TICA TREND, at least bi-monthly..." with no mention of mandatory print delivery
- The Standing Rules 103.3.1 list pricing for both Online and Printed TREND versions, confirming that printed TREND subscriptions are optional and not required by rule.

Therefore, moving to an online-only format does not require a rule change, just a Board decision to stop offering printed subscriptions and a minor change in TFMS.

Regional Director Name / Comments

Christian Cherau

I am not in favor of eliminating the printed TICA Trend at this time. I think there is still a value in printed and physical artifacts of TICA's presence.

I would, however, be in favor of moving the Trend to a Black and White magazine if this would be a cost savings, with full color available online.

Regional Director Name / Comments

Laurie Patton, SERD – After so many years working to keep the Trend in print I do agree that something needs to be redesigned, reformated, and updated regarding the Trend.

Regional Director Name / Comments

[Susanna Shon]

Comments

This proposal has generated considerable input from MP members who are extremely opposed to the Trend being online only.

Hopefully a middle ground can be found so members can opt in or out of receiving a physical Trend and maybe for those who do want a hard copy, a slight fee increase can be considered?

I must admit, I also enjoy receiving a hard copy of the Trend and have kept many as keepsakes for various reasons.

Regional Director Name / Comments

Jim Armel

Comments:

We have numerous members including myself who prefer the paper in hand. I still buy paper books and read them, while I'm aware others prefer to download them.

Regional Director Name / Comments

VJ Harrison

Comments

I have mixed feelings about this. I agree that this is direction that we need to take, but I think we need to work on getting the Trend redesigned in way that will be most useful for TICA members before making such a big change.

Regional Director Name / Comments

Liesbeth van Mullem

I have some questions on this proposal.

- Does the stated savings take into account the money which is currently paid by our members who still read the paper trend?
- How much income does TICA receive from these members? Split into North American Members and International members
- Has there been a customer survey under our current members on the Trend?
- Would it be an option to increase the membership fee for the paper trend? Has this been investigated?

In general I think there is still a place for a paper Trend and that TICA can achieve more both in advertisements as membership engagement through a better use of our publications which include the yearbook, the booklet at the Annual, the Trend, our online newsletters and social media presence. But we need a coherent and progressive policy on this topic.

Budget Proposal – Add Breeder Clients and Cat Linking in TFMS

IT System Involved Salesforce (TFMS)

Description of the Requested Change

This proposal introduces a new workflow that enables breeders to add client information into TFMS using a structured form. The form captures contact details, an optional notes field, and includes a checkbox for client consent. Breeders may also link a specific kitten to the client via a freeform field in Phase 1, with potential for direct linking to registered cats in the future.

Desired End Result

Allows breeders to manage client relationships, improve tracking of kitten placements, and trigger welcome communications with TICA offerings.

Affects to the Following TICA Parameters

- • Breeder Support: Enables breeders to better manage and follow up with clients.
- • Member Engagement: Provides new outreach opportunities to pet buyers.
- • Data Insight: Lays groundwork for future tools to track placements.
- • System Integration: Supports connection between breeder and client data in TFMS.

Additional Information

A 'Send Welcome Email' button could be included to share links to pet insurance, genetic testing, and TICA cat show invitations. Client consent is verified by checkbox in the form.

Summit Estimated Cost

Category

Subtasks

Estimated Estimated Hours Amount

Data Model & Field			
Configuration	Add new fields (dropdowns, toggles, checkboxes, etc.), Update page layouts	3	
UI Enhancements	Update Lightning Record Pages, Add action buttons for emails	2	
	Configure processing for following actions: Birth Announcement, Welcome Email,		
Email Automation	Insurance Email; Email template setup and testing	10	
Permissions & Sharing	Configure breeder-only access, Update profiles/permission sets	2	
	Create lookup or junction object to relate clients to specific kittens. Implement option to		
Link Clients to Cats	link client to cat.	2	
Testing & Validation	Unit tests, UAT, scenario walkthroughs	4	
Deployment &			
Documentation	Deploy to sandbox & production, documentation/internal notes	2	
Total		25	\$5,625.00

Executive Office Comments:

The Executive Office supports this proposal. Without it, TICA is missing a significant opportunity to provide value to our partners and educate pet owners on responsible pet parenting. This functionality allows us to better share the collective knowledge of our members and clients on feline care. It also presents a critical chance to engage pedigreed cat owners, encouraging them to register and show their cats when eligible. The lack of this capability, in our opinion represents a missed opportunity for outreach, education, and growth for the cat fancy.

Regional Director Name / Comments:

Your Name:

Christian Cherau

I am in favor of this change in theory. However, I would like to see the cost estimate versus the anticipated revenue this project would bring in. I agree with the theory that we need to be working to bring in new clients via pet buyers and providing better tools to our breeders.

Would this be a member only feature, or something available to all breeders?

Regional Director Name / Comments:

Your Name: Laurie Patton SERD – Yes, depending on cost

Regional Director Name / Comments:

Your Name:

Liesbeth van Mullem

Comments:

I have my doubts about this proposal and it would be very low on my priority list.

I doubt that breeders would need TFMS to manage and follow up with their clients. I would rather invest money in helping the breeders with

- online test matings of their cats
- including genetic data of their cats
- etc.

As a breeder I cannot think of any reason why I would have my pet buyers buy genetic tests for the kitten I have sold them.

The pet insurance, while certainly interesting, is a feature only available for breeders in the USA.

Another question would be if this service would be available for all breeders or only to members

Budget Proposal – Add Option to Change Breed of a Kitten in Litters

IT System Involved

TFMS

Description of the Requested Change

Adds an option in the 'Request Service' section of Litters to change the breed of a kitten using an automated process. Currently, this requires manual review and invoicing if a mistake is made.

Desired End Result

Streamlines breed corrections, reduces manual workload for EO, and improves registration data accuracy.

Affects to the Following TICA Parameters

Registration: Ensures better data quality and user experience. Cost Efficiency: Minimizes manual interventions.

Additional Information

Summit Estimated Cost

Category	Subtasks	Estimated Hours	Estimated Amount
UI Enhancements (TFMS)	Add "Change Breed of Kitten" option under "Request Service" Display kitten list and breed dropdown Add confirmation step Only allow for Breed Group (else make a Case)	5	

Business Logic & Automation	Build logic to handle breed selection, confirmation, and update in the database with audit logging	4	
Shopping Cart Integration	Auto-generate fee for breed change and add to user's shopping cart; tie payment to service request execution	4	
Workflow & Record Updates	Automatically apply breed change upon payment confirmation; Ensure accurate and traceable updates	2	
Audit Trail Implementation Error Handling &	Maintain original and updated breed data for internal records and compliance Add rule checks for breed group constraints or other validation issues; Trigger staff	2	
Validation	review if needed	2	
User Guidance & Messaging	Provide clear instructions for users during request flow, including confirmation language and help text	1	
Testing & QA	Full functional and regression testing (web and mobile)	4	
Mobile Optimization Deployment &	Ensure mobile-responsive behavior of new interface elements	1	
Documentation	Push updates to production; Update user support and internal documentation	2	
Total		27	\$6,075.00

Executive Office Comments

The EO is ok with this functionality being added to TFMS as long as the breed changes are within the breed group.

Regional Director Name / Comments

Your Name:

Christian Cherau

I would like to know the current error/correction rate, manual correction time, and cost before advising on this proposal. If there is identified that the manual time saved by the new request service seems to outweigh the costs, I would be in favor.

Comments:

Regional Director Name / Comments Laurie Patton SERD – Defer to EO

Regional Director Name / Comments

Susanna Shon

Comments:

Anything that lessons corrections after submission makes a lot of sense.

Regional Director Name / Comments

Your Name: VJ Harrison

Comments: I agree with the EO comments, however I don't think is a big a priority as some of the other budget proposals being considered.

Regional Director Name / Comments

Your Name: Liesbeth van Mullem

Comments:

I would be in favor as this will reduce manual interventions and the ease of doing business with TICA

Budget Proposal – Add Preview Step Before Submitting Litter Registration

IT System Involved

TFMS

Description of the Requested Change

Add a preview step during litter registration that displays key kitten data (e.g., breed, sex, color, microchip) before submission. This allows users to review and confirm accuracy before finalizing.

Desired End Result

Reduces errors, decreases the need for post-submission corrections, and improves the quality of data in TFMS.

Affects to the Following TICA Parameters

- Cat Registrations: Simplifies and improves litter registration.
- Data Accuracy: Prevents mistakes and reduces staff intervention.

Additional Information

Summit Estimated Cost

Category	Subtasks	Estimated Hours	Estimated Amount
	Build new preview screen showing full kitten registration details; Match TICA styling;		
UI Development	Ensure clarity and readability	2	
Preview Data			
Rendering	Map and display fields: Breed, Sex, Color, Eye Color, Microchip, checkboxes, etc. Add "Go Back and Edit" and "Confirm and Add to Cart" buttons; Handle navigation	2	
Navigation & Controls	between steps	3	

Ensure data is retained when users go back to make edits	1	
Prevent submission/payment unless preview has been viewed and confirmed	2	
Handle incomplete or malformed entries; prevent submission of invalid previews	2	
Ensure preview step is fully mobile-responsive	1	
Test preview functionality, navigation flow, editing, and edge cases	3	
Release update and provide user/internal documentation	2	
	18	\$4,050.00
	Prevent submission/payment unless preview has been viewed and confirmed Handle incomplete or malformed entries; prevent submission of invalid previews Ensure preview step is fully mobile-responsive Test preview functionality, navigation flow, editing, and edge cases	Prevent submission/payment unless preview has been viewed and confirmed2Handle incomplete or malformed entries; prevent submission of invalid previews2Ensure preview step is fully mobile-responsive1Test preview functionality, navigation flow, editing, and edge cases3Release update and provide user/internal documentation2

Executive Office Comments

The Executive Office supports this change. The Executive Office spends a significant amount of time dealing with frustrated customers who register their litter kittens with mistakes. Adding this preview step would reduce the number of mistakes made by breeders, reduce staff time making corrections, and alleviate frustration from our clients.

Regional Director Name / Comments

Your Name:

Christian Cherau

Comments:

I am in favor of this change, so long as development costs are not exorbitant. The comments indicate this is a significant source of frustration for clients and the office. Members have indicated this would assist them in validating their registrations.

Regional Director Name / Comments

Susanna Shon

Comments:

Anything that lessons corrections after submission makes a lot of sense.

Regional Director Name / Comments

Your Name: Laurie Patton SERD – Yes, I agree

Regional Director Name / Comments

Your Name: VJ Harrison

Comments: I agree with the comments from the EO.

Regional Director Name / Comments

Your Name: Liesbeth van Mullem

Comments:

I am in favor of this proposal exactly for the reasons stated by the EO .

Budget Proposal – Automate Membership and Breeder Listing Renewals in Salesforce

IT System Involved Salesforce (TFMS)

Description of the Requested Change

This proposal transitions manual renewals for memberships and breeder listings into an automated subscription-based system in TFMS. The system will securely store payment methods, renew memberships/listings on schedule, and notify users through automated emails.

Desired End Result

Reduces lapses, increases recurring revenue, improves client experience, and lowers staff workload.

Affects to the Following TICA Parameters

- Client Satisfaction: Easier, automated renewals.
- Revenue: Predictable recurring income from renewals.
- Efficiency: Reduces manual invoicing and follow-ups.
- Technology Modernization: Aligns with current billing practices.

Additional Information

Subscription logic will include retry handling for failed payments and allow clients to opt in or out anytime.

Summit Estimated Cost

Category	Subtasks	Estimated Hours	Estimated Amount
	Integrate recurring payment processor (e.g., Stripe/Chargent), Secure payment		
Payment Processor Setup	method storage, Ensure PCI compliance	16	
Subscription Management	Automate renewal creation, charge processing, expiration updates; Include retry		
Logic	logic for failed payments	18	

Allow opt-in/out of auto-renewal, payment method updates, policy messaging	10	
Set up renewal reminder, success/failure/cancellation emails with dynamic		
content	6	
Create dashboards for subscriptions, failures, cancellations; Admin tools to		
manage subscriptions	4	
Test payment processing, subscription renewals, user flows	12	
Deploy features to production, write support documentation	4	
	70	\$15,750.00
	Set up renewal reminder, success/failure/cancellation emails with dynamic content Create dashboards for subscriptions, failures, cancellations; Admin tools to manage subscriptions Test payment processing, subscription renewals, user flows	Set up renewal reminder, success/failure/cancellation emails with dynamic content6Create dashboards for subscriptions, failures, cancellations; Admin tools to manage subscriptions4Test payment processing, subscription renewals, user flows12Deploy features to production, write support documentation4

Executive Office Comments

The Executive Office strongly supports this proposal. Each year, TICA loses a majority of its members after May 1 due to clients not renewing their membership on time. This represents not only a significant loss in revenue, but also results in substantial staff time spent chasing expired accounts, manually invoicing, responding to renewal inquiries, and reactivating lapsed memberships. Automating this process will reduce those administrative burdens, create a more seamless experience for members, and improve revenue stability.

Regional Director Name / Comments

Your Name:

Christian Cherau

Comments:

I am in favor of this change. Maintaining memberships and breeder listings is a key way of ensuring revenue stability and predicting our budgets year over year.

Regional Director Name / Comments

Your Name: Laurie Patton SERD YES YES

Regional Director Name / Comments

Your Name: VJ Harrison

Comments: I support this proposal and agree with the EO comments.

Regional Director Name / Comments

Your Name: Liesbeth van Mullem

Comments:

I am in favor of this proposal but I do have some questions:

If I understand the proposal correctly a member can choose whether or not he/she wants to renew their membership automatically. Is that correct?

Will the member be notified before the renewal date and if so, how long before the renewal date?

What will happen when the membership is automatically renewed and the member wants to opt out. Can they get their money back? Is there a check when a client asks their credit company or Paypal to refund the money?

How will this work for members whose membership is renewed through their local club?

Budget Proposal – Automatic Show License Application in TOES

IT System Involved

TOES

Description of the Requested Change

Restore the checkbox in TOES that allows clubs to confirm that all show information is complete and automatically submit the show license request. This feature was previously available but has been removed.

Desired End Result

Simplifies the licensing process, reduces manual effort by clubs and the Executive Office, and ensures timely submission.

Affects to the Following TICA Parameters

• Cat Shows: Streamlines event setup and reduces EO workload.

Additional Information

Estimated Cost

To be provided by TOES.

Executive Office Comments

This project is complete and this proposal does not need to be done.

Regional Director Name / Comments

Your Name:

Christian Cherau

Comments:

If this project is complete, are there costs involved still? Or is this just pending implementation?

I would like to see this restored. I just edited a show for 2 years out and the show calendar seems to have requested a show license already.

Regional Director Name / Comments

Your Name: VJ Harrison

Comments: I agree that this is a good idea for us to consider in the future. To me, there are other proposals that should be more of a priority.

Regional Director Name / Comments

Your Name: Liesbeth van Mullem

Comments: Can't wait to have it back again!

Budget Proposal – Discount on the TOES License Fee When Using the TOES Show App

IT System Involved TOES

Description of the Requested Change

The TOES show app has been successfully updated and is now fully functional. When clubs use the app to record show results, mechanical errors are automatically detected, and the Executive Office (EO) can directly import the data, streamlining the process.

To encourage adoption, this proposal recommends offering a 100% refund of the TOES license fee to clubs that submit a master catalogue via the TOES show app within 48 hours after the show.

Desired End Result

Increased use of the TOES show app, leading to elimination of mechanical errors, reduced manpower at the Executive Office, and faster availability of scoring data.

Affects to the Following TICA Parameters

Cat Shows: Reduces operational costs for clubs. Data Accuracy: Ensures quicker and more accurate scoring and title data. Efficiency: Streamlines post-show processes, benefiting clubs, exhibitors, and the EO.

Additional Information

Because the show app provides comprehensive show information, not all clubs currently opt to use it while their show is still open. Hence the refund would be issued after the master catalogue has been submitted.

Estimated Cost

Manpower needed to execute the refund.

Executive Office Comments

While this proposal would result in an increasing loss of revenue over time, it would significantly improve data accuracy and reduce the staff time needed to process scores. Additionally, increased adoption of the TOES show app would minimize mechanical errors, streamline the scoring process, and expedite title updates for exhibitors.

The long-term operational savings and improvements in service quality may help offset some of the lost licensing revenue.

Regional Director Name / Comments

Your Name:

Christian Cherau

Comments:

I am in favor of this proposal. We may see some time for implementation at the club level, but offering a financial incentive will be the best way to try and move clubs towards adoption of the Cat Show App.

Regional Director Name / Comments

Your Name: Laurie Patton SERD - No

Regional Director Name / Comments

Your Name: VJ Harrison

Comments: I agree that this is a good idea for us to consider in the future. To me, there are other proposals that should be more of a priority.

Regional Director Name / Comments

Your Name: Liesbeth van Mullem

Comments:

I am in favor of this proposal.

Using the TOES app will give TICA significant benefits. However, the start of the app has been a rocky one and there have been a lot of bugs.

This benefit will be the "carrot" for clubs to start using the app and appreciate it. Hopefully this benefit will quick start the implementation so more and more clubs will use the app.

Budget Proposal – Improve Show Result Accuracy for Cats with Pending Registration

IT System Involved

TFMS

Description of the Requested Change

During cat registration, users would be asked if the cat has been shown. If yes, a field appears for show details. Users would also be offered the option to pay for the Title at Registration Discount Program. This ensures proper points assignment for cats shown with a 'pending' status.

Desired End Result

Improves accuracy in point allocation, prevents missed scores and titles, and simplifies registration for exhibitors.

Affects to the Following TICA Parameters

Shows: Reduces missed points and increases proper title recognition.

Additional Information

Summit Estimated Cost

		Estimated	Estimated
Category	Subtasks	Hours	Amount
	Add two new questions to cat registration forms; conditionally display additional		
Form Enhancements	inputs	4	
Dynamic Logic &	Logic to show/hide show details field and calculate correct fee for Title at		
Validation	Registration Discount	E	i
Shopping Cart	Automatically add the discount fee to cart; adjust based on answers and prevent		
Integration	double-charging	7	,

Workflow Integration	Connect responses to point calculation and title tracking processes; feed into backend scoring system	7	
	Maintain user-friendly flow; ensure no added complexity; comply with TICA		
UI/UX Design	design standards	1	
Mobile Optimization	Ensure all changes function properly on mobile	1	
Reporting			
Enhancements	Allow internal reporting of "Shown Before" answers and Title Discount purchases Validate logic paths, fee calculations, field display conditions, editing behavior,	2	
Testing & QA	and data storage	5	
Documentation &			
Deployment	Release management, user guidance, and internal documentation	3	
Total		36	\$8,100.00

Executive Office Comments

This would likely require significant programming to tie a cat that has been shown to a specific show and to be able to pull the scores for that cat during the registration process. Based on how this item is written out, we may need to dive deeper into the proposed functionality in order for Summit to provide an accurate estimate.

Regional Director Name / Comments

Your Name:

Christian Cherau

Comments:

I would like more information before proceeding with this proposal. This is a very neat idea in concept. I would like to know the potential amount of revenue that is not currently being captured due to unclaimed titles each season. I would also like to know the projected scope of costs for this before proceeding.

Regional Director Name / Comments

Your Name: Laurie Patton SERD – This would be nice but maybe cost prohibitive.

Regional Director Name / Comments

Your Name: VJ Harrison

Comments: I think this is a functionality that we need to consider sometime in the future. There are other proposals being considered that I feel need to be more of a priority.

Regional Director Name / Comments

Your Name: Liesbeth van Mullem

Comments: How I read the proposal it is not intended to automatic and pull the scores for that cat during the registration process. But to add a field / fields so the show details can be added by the clients where the cat has been shown without a registration number (date show, location, number cat etc).

This is especially not clear for newbies who go the TICA show to try it out, find that their cats do well and want to register them for titles.

Budget Proposal – Include Title Tracking Information in TFMS

IT System Involved

TFMS

Description of the Requested Change

Enhance the 'Details Regarding Titles and Standings' section in TFMS to show each cat's total points, finals, and qualified finals. Currently, this is only sent once via email for a cat's first title and is not available in TFMS.

Desired End Result

Provides exhibitors with accurate title progress and encourages additional show participation. Could be limited to TICA members as a benefit.

Affects to the Following TICA Parameters

Cat Shows: Motivates more entries by showing title progression. Membership: Incentivizes membership through exclusive access to tracking tools.

Additional Information

Summit Estimated Cost

Category	Subtasks	Estimated Hours	Estimated Amount
	Pull and display title-related data (points, finals, qualified finals) from existing show		
Data Integration	results backend	8	
	Add fields to "Details Regarding Titles and Standings" section; ensure clarity and		
UI Enhancements	alignment with current design	3	

Tooltips &			
Explanations	Provide inline help or tooltips explaining title components (user education)	1	
Access Controls	Restrict visibility to cat owners and valid members; add member check logic	3	
Membership Prompt	(Optional/Future-proofing): Logic to prompt non-members to join/renew if		
Logic	attempting access	2	
Automation & Sync	Ensure auto-refresh of data as show results are added or changed	5	
Mobile Optimization	Responsive design adjustments for new fields	1	
Monitoring &			
Reporting	Log usage/access of title tracking for internal review	1	
	Test data accuracy, permissions, field display, member validation, and UI		
Testing & QA	responsiveness	4	
Documentation &			
Deployment	Release notes, internal documentation, admin training (if needed)	2	
Total		30	\$6,750.00

Executive Office Comments

This is a strong addition to the membership benefits and provides added value for members and clients who show cats.

Regional Director Name / Comments

Your Name:

Christian Cherau

Comments:

Similar to the titles upon registration proposal, I would like to know the amount of revenue that is not captured due to unclaimed titles each year. This is a neat idea to show titles tracking in an easy way for members and may make titles more attainable. Fun displays with progress charts make the process far more interactive that the manual calculations some members so and the black box that nonexperienced exhibitors feel. **Regional Director Name / Comments** Your Name: Laurie Patton SERD - Yes

Regional Director Name / Comments

Your Name: VJ Harrison

Comments: I agree with the EO comments.

Regional Director Name / Comments

Your Name: Liesbeth van Mullem

Comments:

I am very much in favor of this proposal. Currently there is a lot of confusion under new exhibitors, especially with the estimated and official standings (which have a completely different purpose than tracking points for titles).

It would benefit worldwide members who show.

Budget Proposal – Limit Color Options by Breed During Cat Registration

IT System Involved

TFMS

Description of the Requested Change

When registering a cat, only breed-appropriate hair length and color options would be shown by default. Clients could opt to view the full list by checking a box. This mirrors TOES logic and simplifies the process.

Desired End Result

Reduces selection errors, improves registration accuracy, and makes the process faster, especially on mobile.

Affects to the Following TICA Parameters

Cat Registrations: Streamlines user experience. Data Quality: Improves accuracy and reduces confusion.

Additional Information

If not already implemented, centralizing color data across TICA systems is recommended for consistency.

Summit Estimated Cost

Category	Subtasks	Estimated Hours	Estimated Amount
	Implement breed-based filtering on color and hair length fields; apply to		
Restrict Color and Hair	individual and litter registration flows		
Length Options	Cat Registration, Litter Registration, Breeder Slip Registration	12	
	Add toggle (e.g., checkbox) to reveal full TICA color database; ensure consistent		
Full List Access Toggle	UX	3	

	Recreate TOES-style selection flow: Hair Length \rightarrow Category \rightarrow Division \rightarrow Colors;		
Interface Adjustments	optimize UI for mobile	6	
Centralized Color Database	Assess feasibility of data unification; define schema; identify system impacts;		
(Optional)	phased implementation if approved	1	
Validation & Error Checking	Add logic to flag non-standard color entries; display user-friendly warnings	4	
Testing & QA	Test breed filters, toggle logic, and dropdown performance across devices	8	
Deployment &			
Documentation	Prepare deployment, write internal/external documentation or release notes	3	
Total		37	\$8,325.00

Executive Office Comments

The EO supports this change, as it will further improve the accuracy of our pedigrees. A verification process will need to be established within the EO to review and approve any requested changes or additions to existing references.

Regional Director Name / Comments

Your Name:

Christian Cherau

Comments:

This feature is the number one item on many of my members wish lists. This would also make it much more clear to new exhibitors/clients when they are registering a non-standard cat, providing an additional educational opportunity (that should be called out). I am in favor of this project. Costs may be able to be reduced hopefully by adopting the same logic/rules TOES is currently leveraging.

Regional Director Name / Comments

Your Name: Laurie Patton SERD – Yes, just depending on cost.

Regional Director Name / Comments

Your Name: VJ Harrison

Comments: As a user of TFMS to register cats and kittens, I strongly support this proposal.

I agree with the EO comments.

Regional Director Name / Comments

Your Name: Liesbeth van Mullem

Comments: I am strongly in favor of this proposal. The current set up causes clients much frustration and inaccurate registrations (especially by new, inexperienced breeders).

Budget Proposal – List a Cattery from a TICA Member on the TICA.org Website

IT System Involved

TFMS & TICA.org website

Description of the Requested Change

This proposal introduces a complimentary basic breeder listing for active TICA members on TICA.org. Each member would be allowed one listing limited to one breed and one cattery, without hyperlinks. To scale this, the feature would be automated in TFMS, verifying membership and allowing simple breed and cattery selection.

Desired End Result

Provides added value to TICA membership, improves breeder visibility, increases website traffic, and encourages upgrades to paid listings.

Affects to the Following TICA Parameters

- Membership Growth & Retention: Adds incentive to join or maintain membership.
- Website Engagement: Directs traffic to TICA.org for breeder inquiries.
- Revenue: Converts basic listings into paid advertising opportunities.

Summit Estimated Cost

Category	Subtasks	Estimated Hours	Estimated Amount
	Implement automatic verification of active TICA membership before allowing		
Membership Verification	breeder listing creation	2	
User Interface Changes	Add button under "My Breeder Listings" tab; Implement pre-fill for Country/State;		
(TFMS)	Limit one free listing per membership	3	
Listing Publishing (Website	Publish the free listing to TICA.org in the Free Basic Listings section; Ensure		
Integration)	formatting and design consistency	8	

Upgrade Path to Paid	Create upgrade options for breeders to transition from free to paid listings with		
Listings	additional features	4	
Automation and Scalability	Automate verification, publishing, and scalability for future enhancements	4	
	Implement automated email confirmations for successful listing creation;		
Notifications	Automatically flag/remove lapsed memberships	5	
	Test all workflows, including free listings, membership verification, and upgrade		
Testing & QA	paths	6	
Compliance with TICA	Ensure all listings follow TICA's branding and formatting guidelines for public		
Branding	website listings	1	
Mobile Responsiveness	Ensure mobile responsiveness for all listing displays	1	
	Implement tracking for free listing upgrades to paid listings; provide administrative		
Tracking & Reporting	reports	2	
Deployment &			
Documentation	Deploy to production, update internal/external documentation	3	
Total		39	\$8,775.00
			• •

Executive Office Comments

The Executive Office does not support this proposal. We believe it would significantly undermine the value of TICA's breeder listings and result in a major loss of revenue. Breeder listings represent one of the larger income streams for TICA. Offering a free basic listing to all members would likely prompt most to choose the no-cost option over the feature-rich, paid listings, which offer greater exposure and promotional tools. The prior general cattery list was also linked to multiple instances of fraudulent activity, which undermined client trust.

If someone wishes to advertise on TICA's platform, we strongly feel it should be through a paid breeder listing. Allowing a free listing, even a minimal one, dilutes the product and creates confusion for consumers trying to distinguish between verified breeders and active advertisers. In our view, this approach devalues both the paid listing and TICA's brand authority as a trusted source for finding reputable breeders.

Regional Director Name / Comments

Your Name:

Christian Cherau

Comments:

I am also not in favor of this proposal. I do not feel our cattery listing page is robust enough for this feature, and not every member has a cattery. Our breeder listings have turned into a powerful search engine for prospective kitten buyers, and I do feel that these complimentary listings may still be corrupted for improper advertisements.

Regional Director Name / Comments

Your Name: Laurie Patton SERD - No

Regional Director Name / Comments

Your Name: VJ Harrison

Comments: I agree with the EO comments.

Regional Director Name / Comments

Your Name: Liesbeth van Mullem

Comments:

When I look at our current breeders listings I see advertisements of TICA breeders. I don't see a list of verified TICA breeders

Maybe 90% of the breeders listings are done by breeders living in the USA. Which is absolutely fine as it is an advertisement, not a complimentary helpful listing of TICA members and their catteries.

The information on where these breeders might be located is presumably based on where they think they can sell their kittens (= advertisement). Or at least I hope otherwise they pay good money for nonsense.

As an example: when I look at the breeders listings for the Netherlands I find one listing: a Sphynx breeder from the UK!

Germany : none

Denmark: none

Morocco: one Maine coon breeder from Ontario.

Ukraine: a Ragdoll breeder from Washington and an Egyptian Mau breeder from Florida

Vietnam: a Scottish Fold breeder from New York.

So including a list which is accurate for where the member actually lives is not intended as advertising, it is a service for pet people who get excited when they see a cat on social media and want to know where they can find a breeder nearby.

It is an added value for members worldwide who breed and not show.

And as an extra bonus it might lead to paid advertisements from breeders outside North America.

TOYBOB BREED GROUP (TB/TBL)

The Toybob (TB) is a small cat with proportionally balanced features, medium muscularity, and bone structure. The cat's bobbed tail is owed to a natural mutation(s) found in native cats from Russia. The Toybob temperament is very gentle and the cat amendable to handle. Toybob Longhair (TBL) is the longhair version of the breed.

HEAD	40 points
Shape	10
Eyes	10
Ears	4
Muzzle/Nose/Chin	6
Profile	7
Neck	3
BODY	40 points
Torso	
Torso Legs/Feet	10
Torso	10
Torso Legs/Feet	10 6 10

COAT/COLOR/PATTERN ... 20 points

Length	6
Texture	
Color/Pattern	

CATEGORY: All.

DIVISION: All.

COLOR: All.

PERMISSIBLE OUTCROSSES:

Domestic Shorthair and Longhair with similar phenotype and no structural mutation(s). DNA testing is strongly advised to ensure no (foreign) structural mutation(s) and free of all testable genetic diseases.

HEAD:

Shape: Medium-sized modified wedge with rounded contours and a flat plane above the eyebrows. Head is slightly longer than broad with rounded cheekbones curved inward from face to mid muzzle to create a slight to no whisker pinch and ending in a short, modified square shaped muzzle. Jowls are often prominent in adult males.

Eyes: Eyes are large to very large, rounded with an open expression, corners of the eye point to the outer base of the ear. A wide set is preferred. The big-eyed expression is what gives the Toybob its characteristics sweet-faced look.

Eve Color: Traditional eye color is related to coat color. Eye color should only be considered if all other points are equal.

Ears: Medium tall, one ear width apart and wide at the base. Mature males may have more width between the ear bases. Ears must be as tall as wide in length, with rounded tips and slightly tilted forward.

Muzzle/Nose: Moderately short, square shaped in appearance with gently rounded contours and a smooth transition into the cheek bone. Nose can be straight or with a slightly curved bridge.

Chin: Strong with moderate depth so as to still be in line with the nose tip. Chin must be neither receding nor protruding.

Profile. Gently curved profile with a dip from the forehead to the nose at the eyemiddle level. Definite stop is not allowed. Full forehead is preferred.

Neck: Short, thick, with an almost noneck appearance.

BODY:

Torso: Short and square shaped with a solid chest. Broad rib cage and slight depth of flank add to the solidness of the overall body balance. Back is almost straight when viewed from the side when the cat is in natural walking position. A primordial pouch is common and may appear prominent on their compact body; this is not a sign of obesity.

Legs: Strong, medium in proportion to the body to complement the square shape look of the cat's mid section. Hind legs are slightly longer than front legs.

Feet: Rounded with elongated toes on the hind leas.

Tail: Bobbed with kinks and curves in any combination but also may be almost straight. The tail minimum length is two vertebrae to a maximum length down to the hock. The bone length measures the tail length. Tail must be gently handled without attempts to straighten. The last bone may be lightly felt to determine the presence of pointed tip.

Boning: Strong, moderately refined and proportional to the body. Neither heavy nor delicate.

Musculature: Firm, solid and well developed with clean lines and no bulging appearance.

COAT:

TB: Coat is medium-short, and moderately plush, and slightly crisp to the PENALIZE: touch, with some density. The coat is where the topcoat is almost the same Longer necks in adults. Delicate boning. shorter and softer, while fur texture on the coat. Ear tufts on Toybob Longhair. spine area is slightly thicker and coarser. Overall texture can vary with coat color. WITHHOLD A L L AWARDS (WW): Kittens can have a somewhat woolv coat.

TBL: Coat is semi-longhair to long in length and softer than the short-coated variety. The texture can vary with coat color. Topcoat is slightly longer in length than the undercoat, with a thick plushy feel throughout the body. The coat is slightly shorter over the shoulders and may be wavy in the stomach area, ruff and britches. Heavy ruff is desirable. Tail coat is full and plumed. Visible ear and feet furnishings. No ear tufts.

GENERAL DESCRIPTION: The Toybob is a naturally small, bobtailed cat primarily developed in Russia. The Toybob name is derived from two words, where "Toy" is meant to describe a playful small-sized cat breed, and "bob" refers to a bobbed tail. Toybobs have compact, muscular bodies with short bobbed tails consisting mandatory disgualifications: a cat that bites (216.9), a of one or more kinked vertebrare. The Toybob body should not look nor feel refined or delicate. The cat's bobbed tail is missing, except as authorized by a board approved unique to the breed and due to a spontaneous mutation(s) that appears in native cats in Russia. The Toybob has a pleasant temperament and is affectionate invisible tail faults if Board approved standard requires while also obedient to their human companions. Despite their small size, they are active, playful and agile. Toybobs in keeping with the breed (216.12.9), and depression reach full maturity at 1.5 years, with little to no size difference between both sexes, and ideally should retain a kitten-like penalties and disgualifications. appearance as adults.

ALLOWANCES: Longer necks in kittens. Jowls in adult males. Wider ear-set on heavily jowled males. Males smaller than females. Buttons, lockets, and/or small white spotting in all color classes (are not considered with white). Tarnishing in silvers. Minimal seasons changes in coat density, length, and texture for the shorthair; moderate for Toybob Longhair.

TB/TBL: Oversized cat. Narrow head. rather resilient and not close lying to the Eyes set too close. Narrow muzzle. body. The coat has developed undercoat Definite stop. Weak chin. Ears too large. length as the undercoat. Stomach hair is Elongated body. Short tight close-lying

Small eyes. Frailness.

DISQUALIFY (DQ): Crossed eyes. Docked tail. Complete absence of tail or tail past the hock (without stretching). Rapid oscillation of eyes. Dominant Blue Eye (DBE) gene: blue eye color in cats other than pointed, solid white, with white or high white coat patterns. Disproportionately short legs to the cat's overall body balance. Extra toes. Evidence of wild ancestry. Glitter Undernourished.

• • • •

Temperament must be unchallenging; any sign of definite challenge shall disqualify. The cat may exhibit fear, seek to flee, or generally complain aloud but may not threaten to harm. In accordance with Show Rules, ARTICLE SIXTEEN, the following shall be considered cat showing evidence of intent to deceive (216.10). adult whole male cats not having two descended testicles (216.11), cats with all or part of the tail standard (216.12.1), cats with more than five toes on each front foot and four toes on each back foot, unless proved the result of an injury or as authorized by a board approved standard (216.12.2), visible or disqualification (216.12.4), crossed eyes if Board approved standard requires disgualification (216.12.5), total blindness (216.12.6), markedly smaller size, not of the sternum or unusually small diameter of the rib cage itself (216.12.11.1). See Show Rules, ARTICLE SIXTEEN for more comprehensive rules governing



Frene Health and Welfare TICA Spring Board Meeting 2025

Policy/Rule

- Taking a definitive stance against backyard breeders
- Establish welfare policies
- Regular physical checkup
- Genetic testing
- Have a procedure in place to retire unhealthy traits
- Genetic & DNA testing
- TICA Board encourage breed groups to revise standards
- Remove breeds w/ bad personalities, they accumulate stress when showing
- Eliminate weak, quiet cats & overly aggressive cats
- Sponsoring clubs that promote education activities
- Mission statement update

Veterinarians

- Educate vets re early S/N for cats is not the same as dogs
- Work with association of feline practitioners to develop <u>reference</u> <u>???</u>
- Invite friendly veterinarians to TICA events
- Engage veterinarians
- Veterinarian support

Breeder Education

- Collaborative work with education around TICA's world
- Breeder education Genetic, food, environment
- Breeder education
- To educate new breeders
- Breed committee education
- Breeder education for breed specific issues
- Breeder education
- Develop & host seminars/classes for breeders to promote feline health and welfare
- Education of breeders on feline health topics and research
- Breeders' education Page 100

Public Education

- Public collaboration work with education around TICA's world
- Genomics, food, environment
- Importance vaccines
- Nutrition
- 1 day symposium to talk about feline health & welfare
- Public seminars (Judges CEU)
- Health screening education
- Community awareness and engagement
- Public education
- People education about each breed's issues
- Education of public about breeds
- Understanding behavioral traits in breeds
- · Educate, healthy diet
- Diet
- Educate the public what to watch for in healthy & happy cats
- Therapy cats
- Information to the general public on health topics per breed
- Cat owner education
- Chose a good food
- Public/pet owner education on health aspects in pedigree cats
- General care for <u>cats</u> seminar or presentation
- Cat care
- Communication from recognized research
- Education & training

Breeder Support & Acknowledgement

- Provide / identify breed specific ٠ concerns & remedies
- Responsible breeding ٠
- To promote responsible breeding ٠ programs
- Ethical breeding recognition ٠
- Promote breeders who teot on health
- Breed health

Government

- Legislators ٠
- Working with animal control to educate that registered cats are bred responsibly

Rescue

- Recognize shows for rescue support
- Support no kill shelters in your area
- **Rescue Partnerships**
- Rescue & adoption initiatives
- Partner shows with vetted rescues

Education Tools

- Webpage education ٠
- Breeders' marketplace
- Printable flyers via TICA.org ٠

Testing / Research

- Health testing in pedigree ٠ registrations
- Get information on health information per breed & trends (cat insurance)
- Investment in feline health ٠ researches
- Scientific research on what makes ٠ a happy healthy cat
- Support of scientific research ٠

Connections

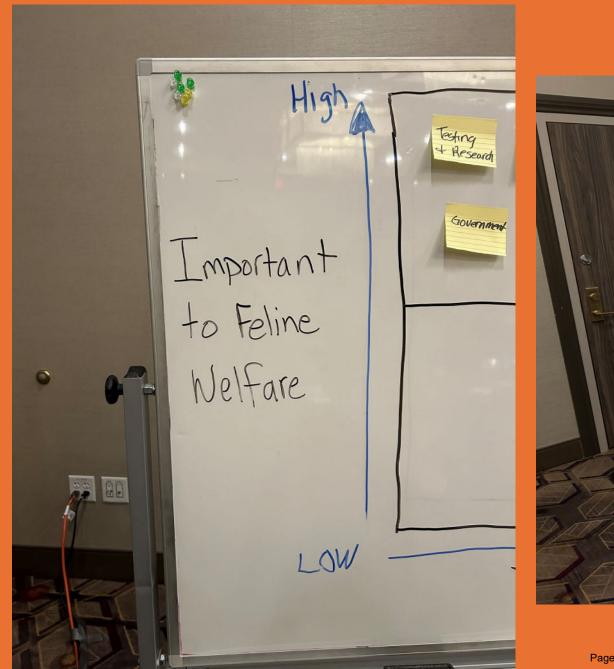
- Educate /engage corporate ٠ sponsors
- Connect w/influencers ٠
- Connect w/other cat fancies
- Collaborate with AKC, CKC dog ٠ registries
- Connect with mouth pieces competitive centers

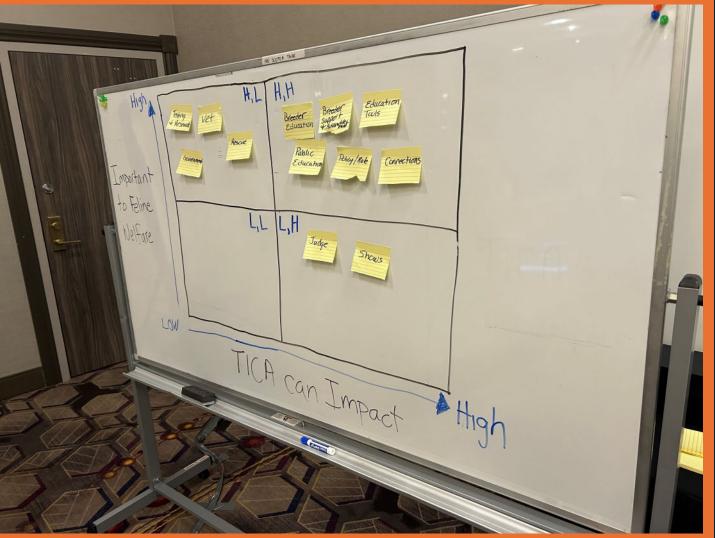
Show

- To promote educational activities on cat shows
- Use shows to showcase positive aspects of breed
- Pet Expos: A great opportunity to promote responsible breeding with the cat show
- Promote responsible pet ownership via shows
- Exhibitor education for breed specific health issues

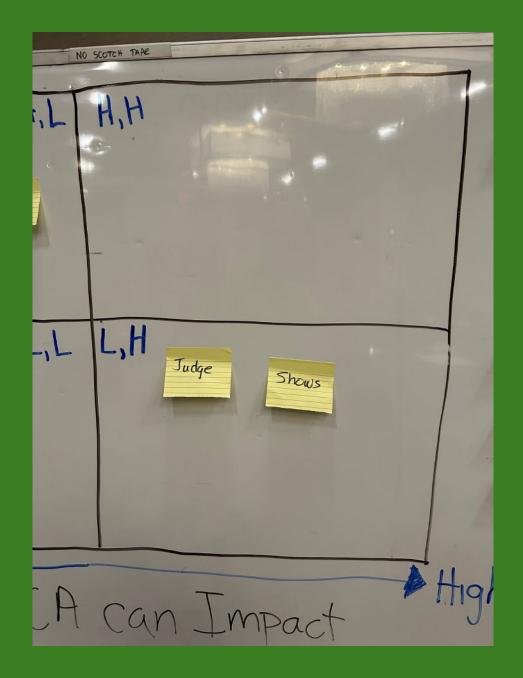
Judges

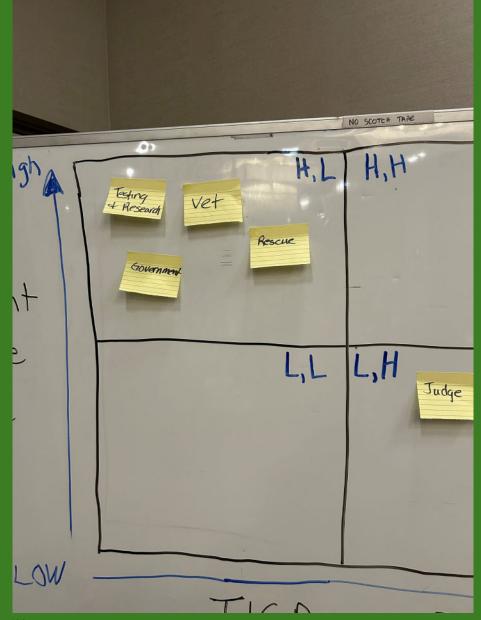
- Ask judges to not be afraid to penalize/DQ unhealthy traits indicated in breed standard
- Judge education
- Judges: try to educate exhibitors when judging a cat
- Educate judges good & not good



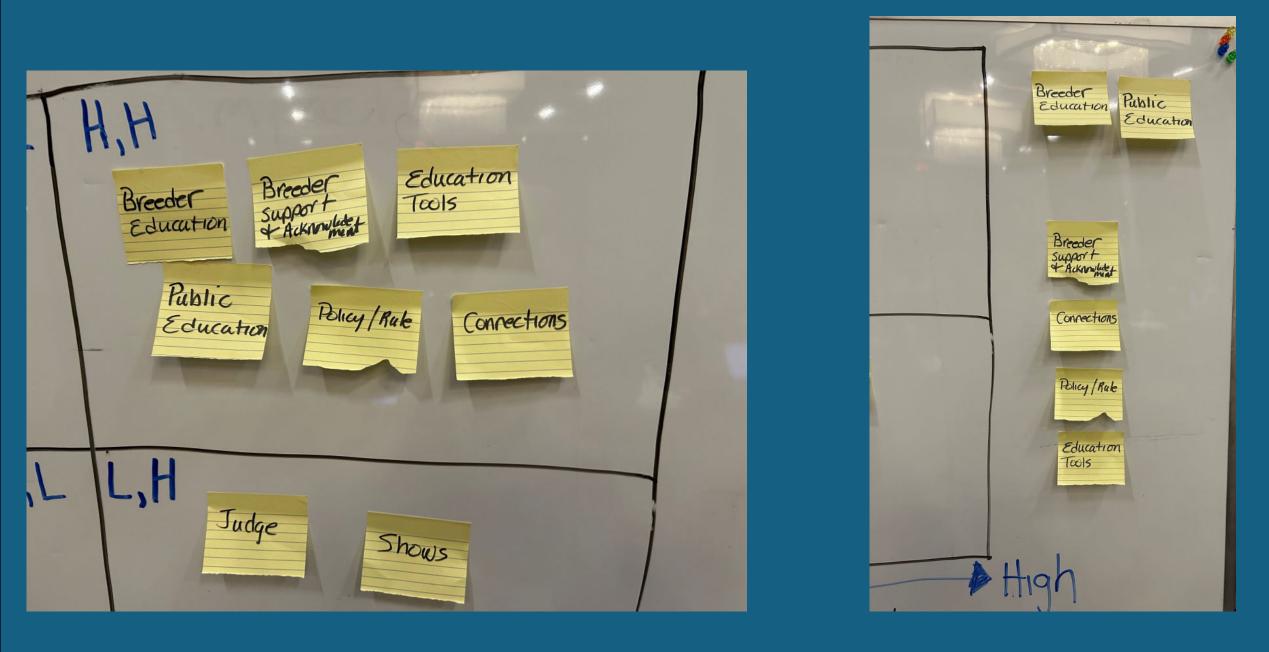


Page 102





Page 103



PRIORITY #2 PRIORITY #3 PRIORITY #4

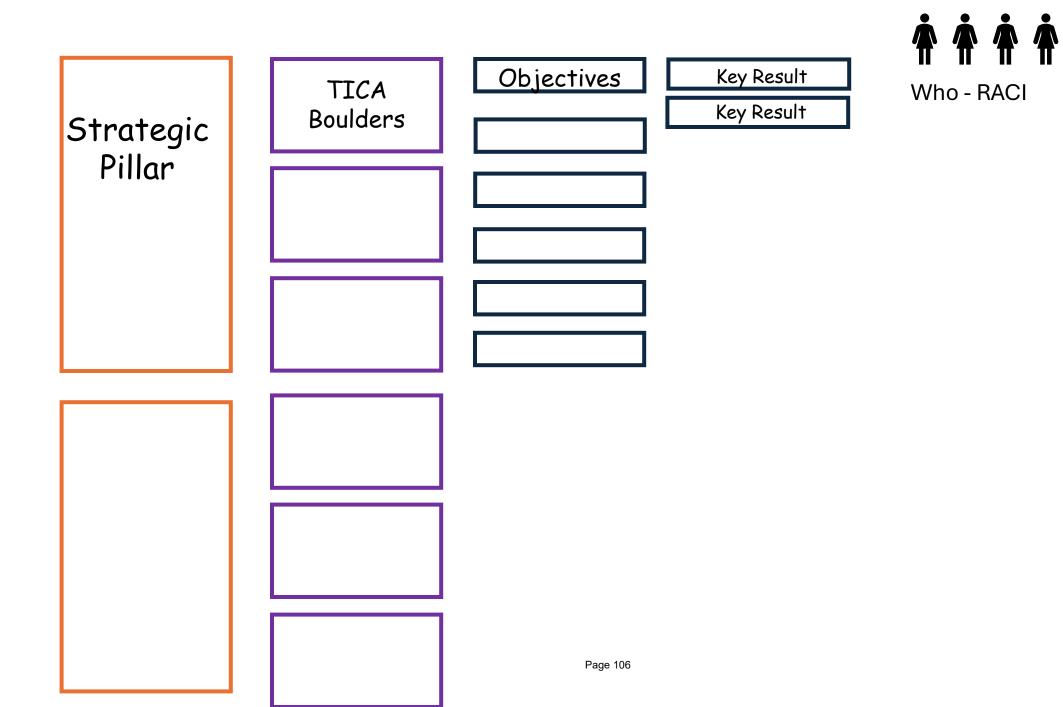
PRIORIT

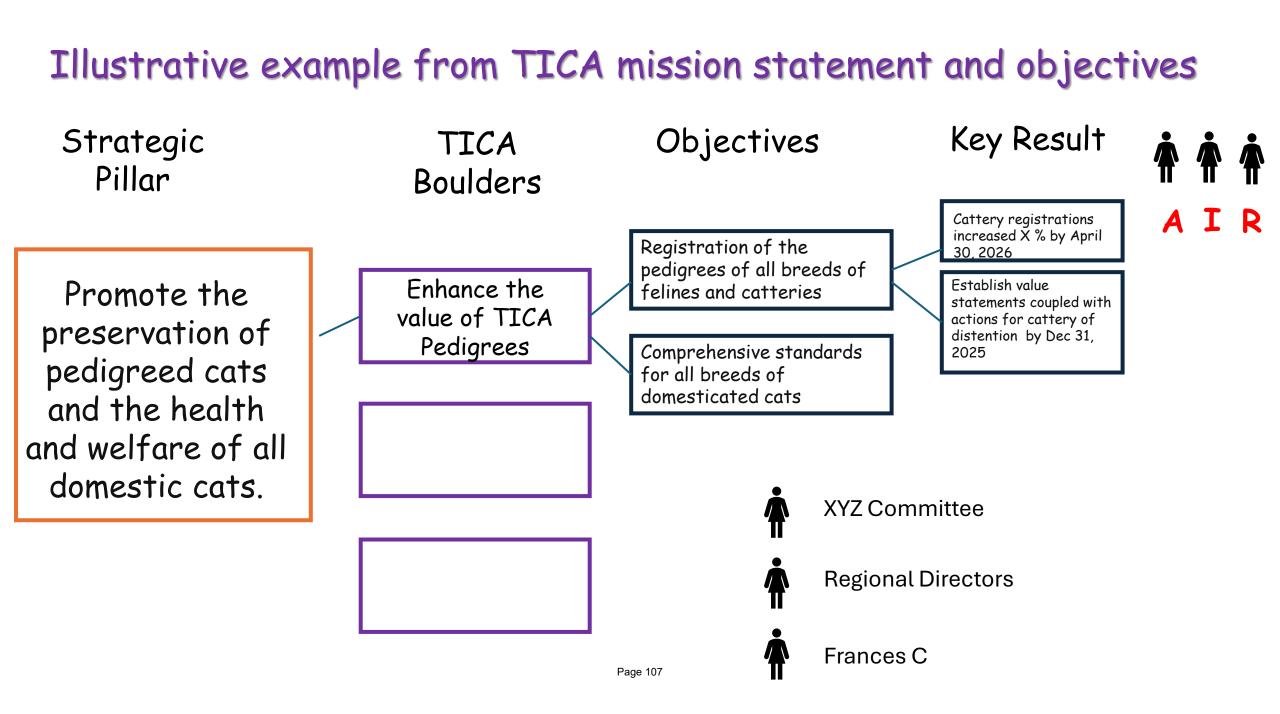
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- General care for <u>cats</u> seminar or presentation
- Cat care
- Communication from recognized research
- Education & training







Objective Key Results

- specific, measurable outcomes used to track progress towards achieving an objective. Key results answer the "how" of achieving an objective, providing concrete metrics and benchmarks to monitor success.

Key results require 5 elements to be effective

Measurable: quantified and tracked, allowing for objective assessment of progress.

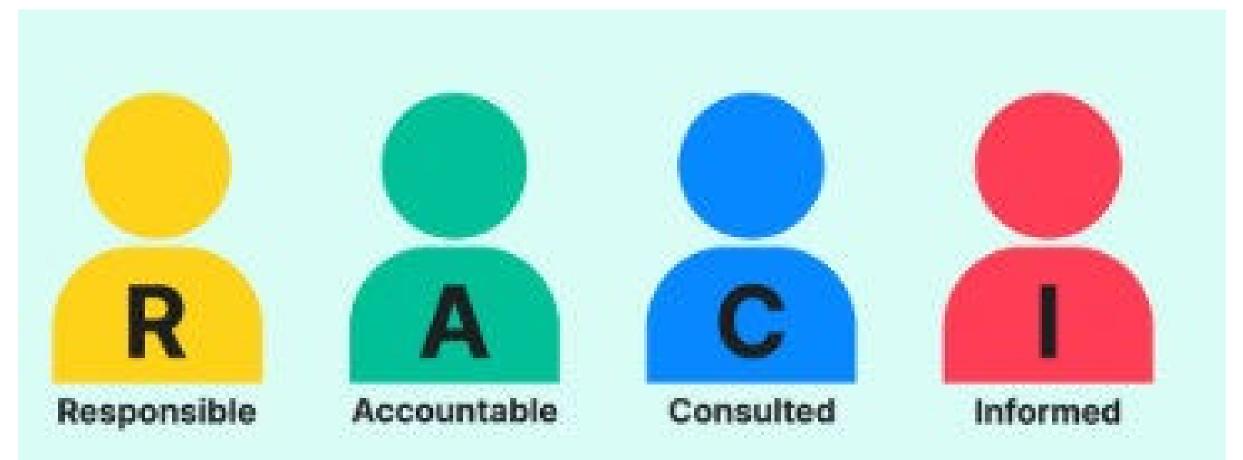
Specific: clear and concise, avoiding ambiguity.

Time-Bound: specific deadline, allowing for timely achievement.

Relevant: Key results should directly contribute to the overall objective.

Ambitious but Realistic: They should challenge the team to strive for excellence but remain achievable within the given timeframe.

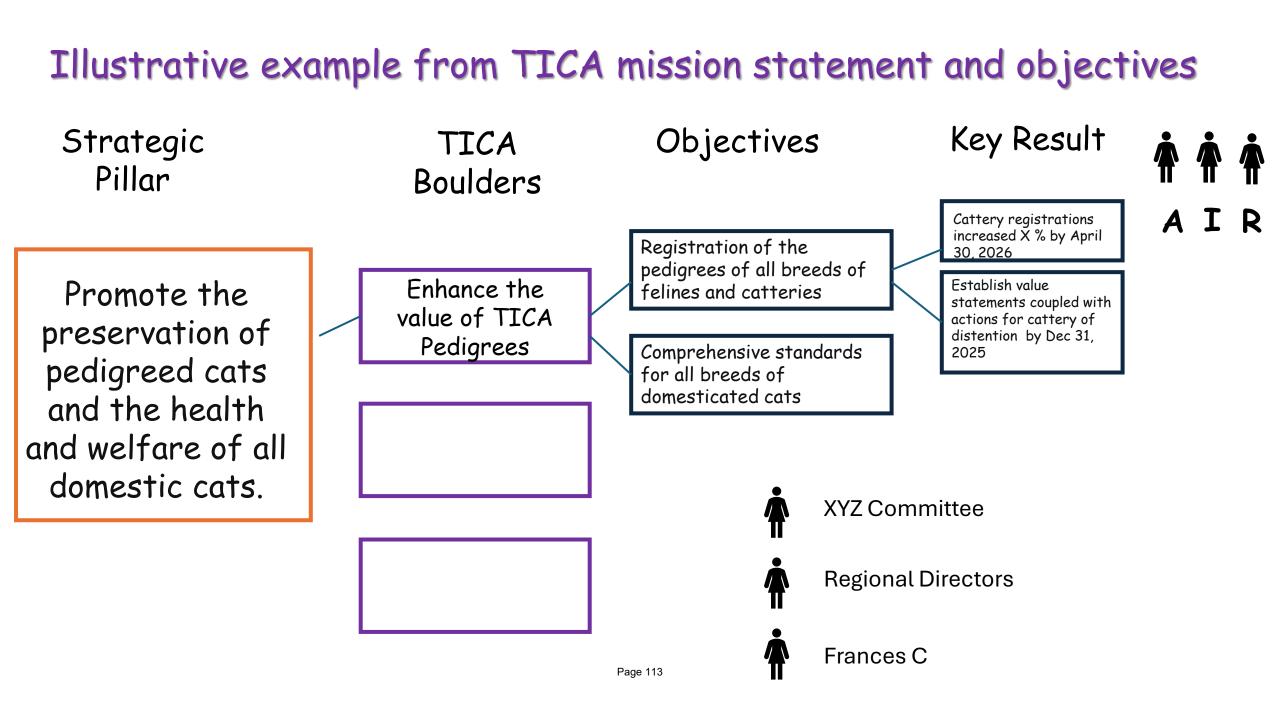
RACI roles and responsibilities



RACI		
Abbreviation	Title	Definition
Acct	Accountable	The single accountable committee/ group to ensure the initiative is delivered with quality and meets the success metrics. May need to delegate work to other committees/individuals
Resp	Responsible	Does the work to complete 1 or more deliverables
Cons	Consulted	Provides input based on how it will impact their region / committee
Info	Informed	Needs to be kept in the loop on progress, rather than roped into details of every deliverable
N/A	Not applicable	Should be aware but not necessary to be in the loop.

Tracking status on a monthly or bimonthly basis is a great way to confirm or course correct to achieve key results

Status	Description
COMPLETE	This key result was completed within the stated timeframe
ON TRACK	This key result is on track to be hit in the stated timeframe or hasn't yet been started.
AT RISK	This key result is not on track to be hit in the stated timeframe
DEFERRED	This key result has been pushed out (planned) to a different timeframe but expected to be comple
MISSED	This key result won't be achieved by the due date (EOY) (for any reason including dependencies).
REPLACED	This key result has been replaced by a new one that appears directly below.



Information from our objectives to consider for boulder formation



The dissemination of information to promote the knowledge and interest of breeder, owners, exhibitors and the general public concerning the breeding, exhibition and improvement of breeds, and the care and welfare of all cats.



The promotion of educational and friendly relations between cat owners in this country and all other countries of the world

Thank You







The World Cat Congress, an organization consisting of the nine (9) largest feline registries in the world, promotes the health and welfare of all cats and the responsible breeding and ownership of them.

Vicki Jo Harrison, TICA President

I am writing to express my concerns regarding the increase of restrictive breeding legislation across the world, in particular European countries. Most concerning is the ever-restrictive legislation aimed at particular breeds even in the face of contrary scientific and genetic information.

We understand that there are long standing concerns with certain breeds and such breeds need to be bred very carefully so as not to perpetuate health issues. However, very recently, the Sphynx breed was banned almost overnight in the Netherlands based upon incomplete and incorrect information about the breed, despite the fact that there is readily available contrary information from respected sources. This led to the government bursting into someone's home and seizing their cats. We are very concerned that other countries may follow without even thoroughly researching the breeds.

Furthermore, there are ways to breed brachycephalic cats in ways to better their health without outright banning the breeds with these characteristics. The default, however, seems to be banning without research.

We urge WCC to take a more proactive stance and to offer itself as a source for accurate information and research (rather than the governments relying upon anecdotes about unhealthy cats). The international cat fancy has access to the most current medical and veterinary information and should be relied upon as a source for such information.

Should governments succeed in banning a substantial amount of popular breeds and further legislate against breeding altogether, our hobby will not survive.